

世联地产 编著

顾问之道 Being a Consultant

ǎ δ . Γ Ä π T' O
 X "A ǎ E X u Oγ , ǎ ǎ κ
 □ J Ä~ F O ǎ ǎ Ж Л T
 J Γ ǎ ǎ J Ä~ F
 T Γ J ǎ ǎ J

/ . - 2009.12

ISBN 978-7-111-24861-3

I. — — .F299.233

CIP 2008 122647

22 100037

2009 12 1 · 1

170mm×242mm·

ISBN 978-7-111- -
50.00

010 68326294
010 88379007

√

√ /

/

Contents

目 录



ã

Oγ

℔ / 5 7/8

ã

5



ã

Ï ã

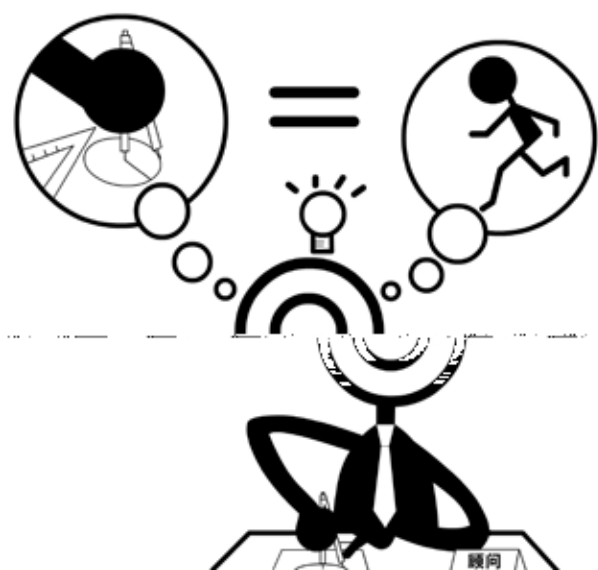
ã

ã

ã



Step By Step



√



w σ ㄺ ㄴ ã ẽ δ T Γ

υ

Ǻ π T O D X ʔ ẽ Γ e ʌ

ʹ Ç Ω T ɰ I T ʌ ẽ ʌ ʹ

Oγ ˘ ǻ ã κ □ T □

= ǔ ẽ δ T Γ ã δ □ δ □

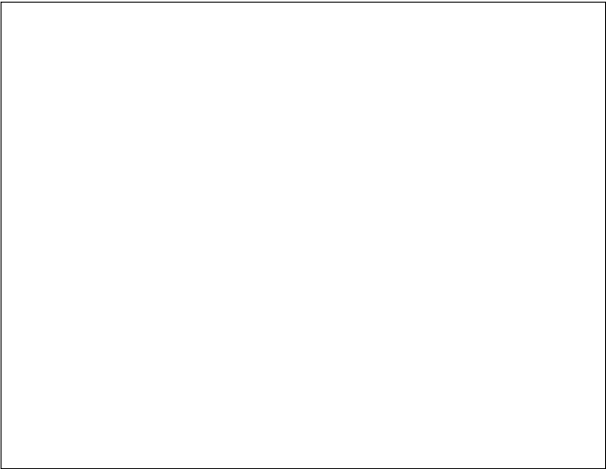
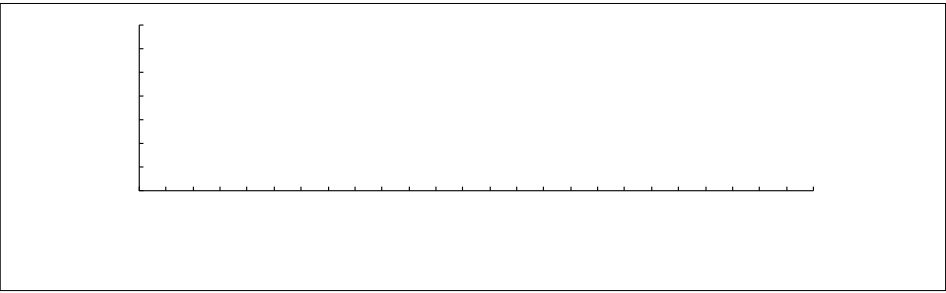
ã T O L L ʔ ẽ ʔ Ъ Ъ

□ υ

Ṽ ã ô ã 2007 2 ǻ 2009 4

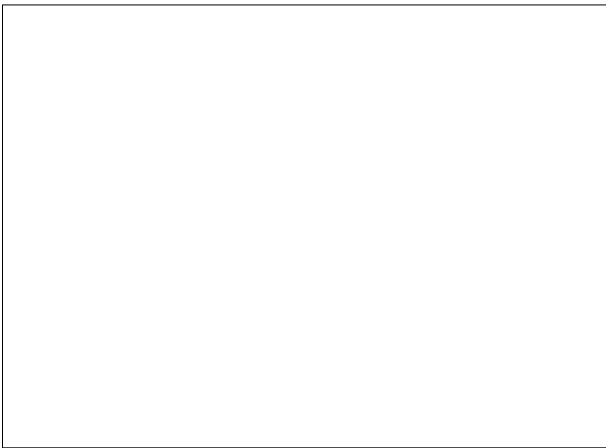
Ǻ x ʌ ɿ ʔ ɰ ʌ ʌ ʌ ɿ

ã ˘ ó e





υ ϕ Ë Ж • 7 Ë α ' 'H Γ υ Æ Æ Æ



0γ Θ ^d ω “ ’ ’

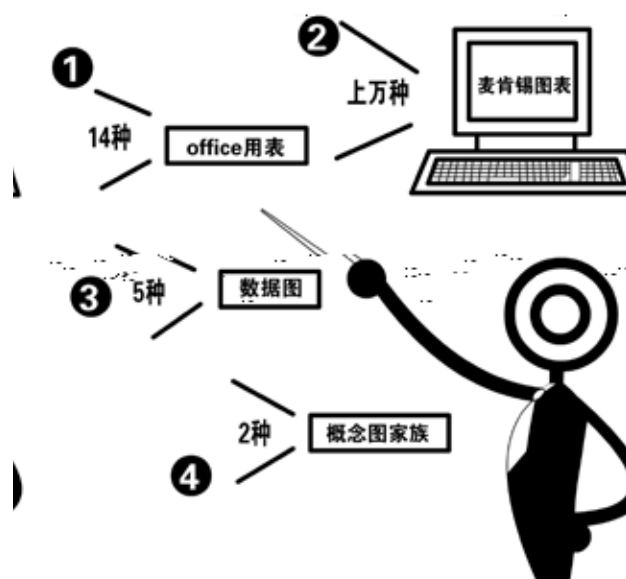
” $\dot{y}$ T

I	ς	Λ	Τ	Ο	~	Λ	ς	Λ	ě	ς
ā					δ	Τ	Λ	ě		σ
	ς	ó	Ŵ	ŵ	γ	Τ	Ο	ς		Λ
e	ŵ	Π	Ě		Λ	γ				

$$\begin{array}{ccccccc} x & & \check{e} X & & \check{A} \check{e} & \sim & \check{M} \check{J} & & \check{x} & & \check{O} & \check{A} & & \check{U} \check{C} \\ & & \check{a} \check{L} & & \check{T} & & \check{v} & & & & & & & \end{array}$$

N

-
-
-
-



● Office

● N

● 5

● psi

A 14

psi 4 7

psi

5 5

“ ”

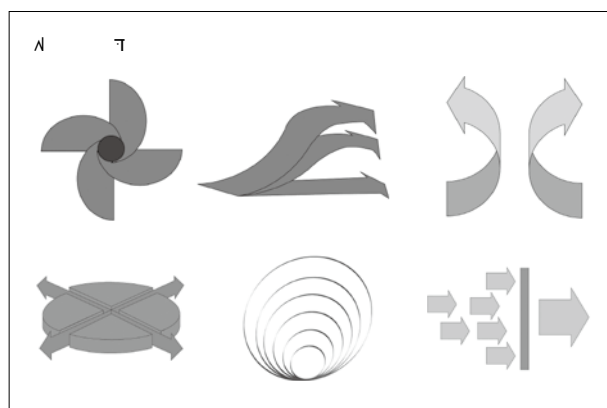
psi —

$\mathbb{A}$ $\tilde{U}$

• • • • •

$$\begin{array}{ccccc} \mathsf{T} & & & & \mathring{\mathsf{A}} \\ & \downarrow & & & \\ & \mathring{\mathsf{A}}^\sim & \zeta & \mathring{\omega} & \mathring{\mathsf{E}} \end{array}$$


1-1



1-2

Ė Ę Ě ˆ л џ
 Ƨ ꝥ Ъ̃ Т Ә □ ‘ Ñ
 Ǻ Ȧ È Ж ₣ Ḃ δ І
 Ĕ Ғ ˜ Ȯ Б Ă Ȥ П Ä
 δ β Š н

□

ŵ

л ς □

л ς

ⅈ □ ⅈ □

İ

ε

ε л ς

ⅈ □ "H ⅈ □

⌈ ⌋ ⅈ ⅈ " . л ς

ε

,

X

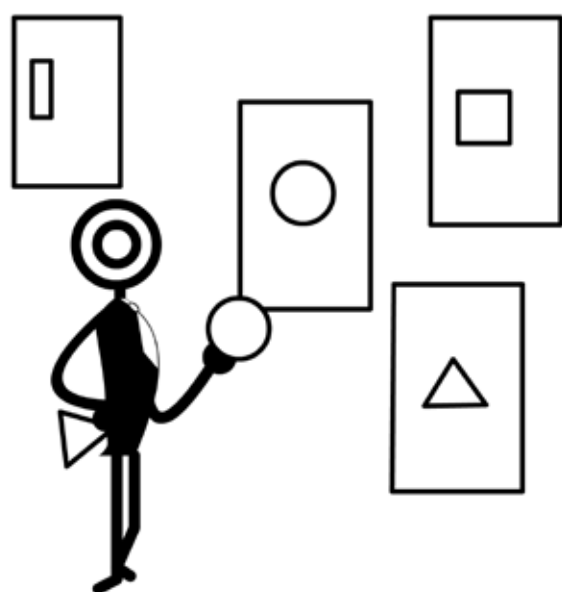
Ë

ε



1. Ә П L 5
Ә

2. Ә Ә V 1



Practical

-

-

-

4

“

-



p p Ě5 ě δ e ð ó
, 5 ' L L "Ω ů ů
J ä

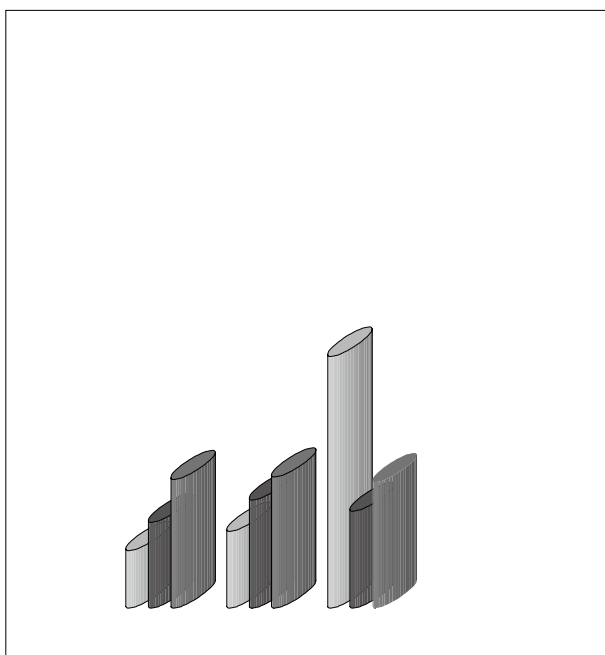
2-1 5 4

		~

T J X F ý 7
"Ω ů ä J J ä
"Ω " 5 Θ ð 78 ý 3
ð 78 ý ò ů T " 80% 9 5 ŷ
"Ω
F ů ů ů J ů X F
~ Γ ■ ~ ■ ■ T T ę 4
ě X Ъ ů ä ů , ä T Γ
ó F ä T Γ
 S



С О Ъ ъ Ж Е
Ғ Қ Ё О А ә С



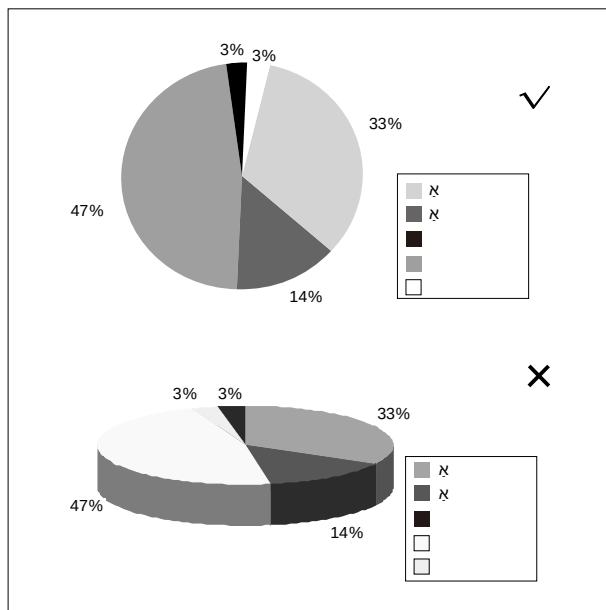
F

δ

ũ

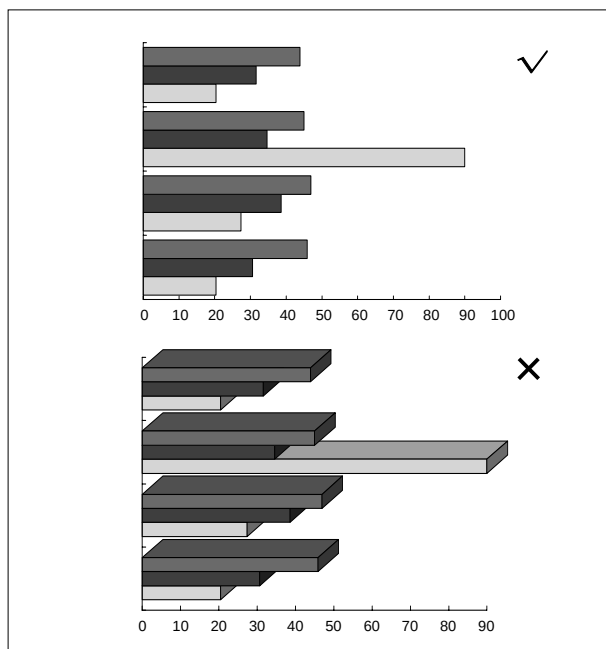
∫

È



2-4

X F



2-5

İ

3

、 ũ

Ç F

“

”

“

”

Ź

Л

ç

Ÿ B~

ŕ

ᄁ

ᄂ

Ÿ B

~

d

ŕ

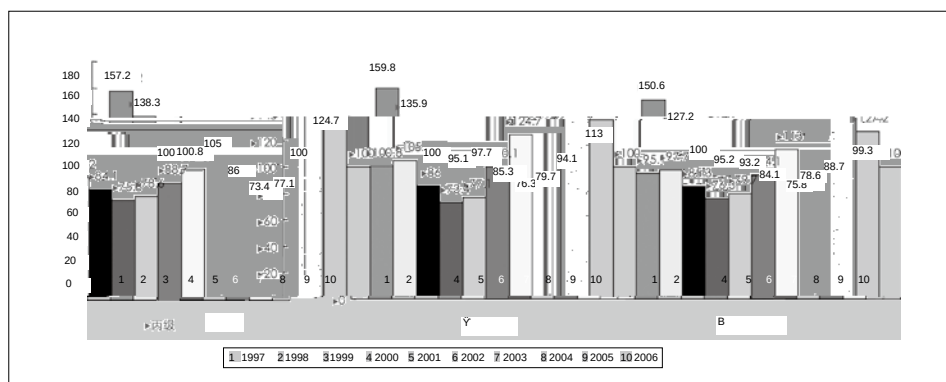
ᄁ

ᄂ

ᄃ

“

ᄄ



2-6



О

Ÿ

F

d

Ç F

‘

~

2-6

ũ

F

ᄁ

ê

、

Ë

Ÿ B

~

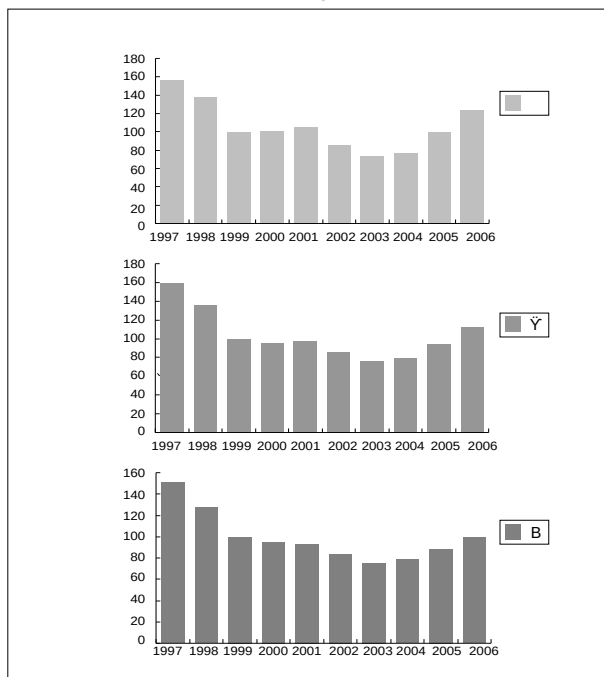
ŕ

ᄁ

ᄂ

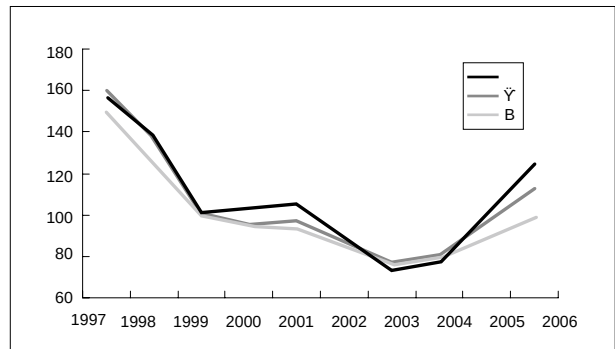
2-6 ũ

2-7

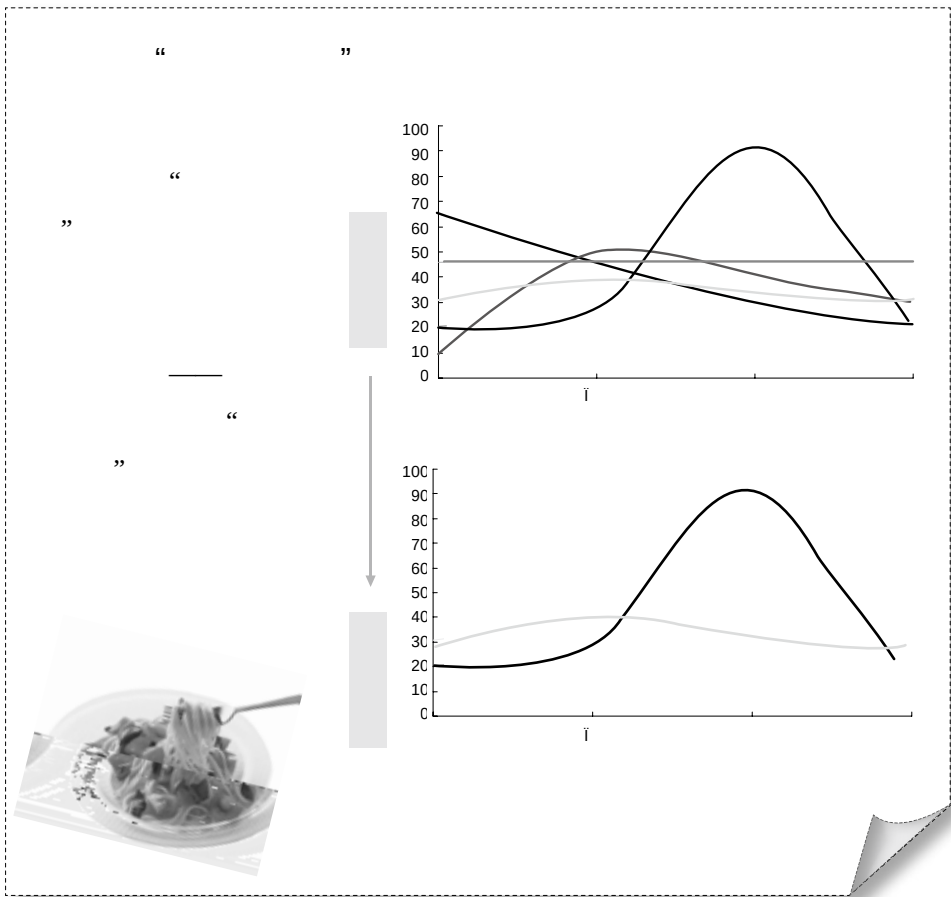


2-7

$\frac{7}{8}$ “ λ “ Ω “
 2-6 $\tilde{u}$ 2-8



2-8



A bar chart comparing the distribution of the number of children per family across three groups: 'All', 'Non-elderly', and 'Elderly'. The x-axis represents the number of children (0 to 6), and the y-axis represents the percentage of families. The 'All' group is represented by light gray bars, 'Non-elderly' by dark gray bars, and 'Elderly' by medium gray bars.

Number of Children	All (%)	Non-elderly (%)	Elderly (%)
0	10	15	20
1	15	25	20
2	20	30	25
3	45	20	20
4	10	20	20

•

2 - 10 X

ḡ d

ε ḡ ̄ ʒ

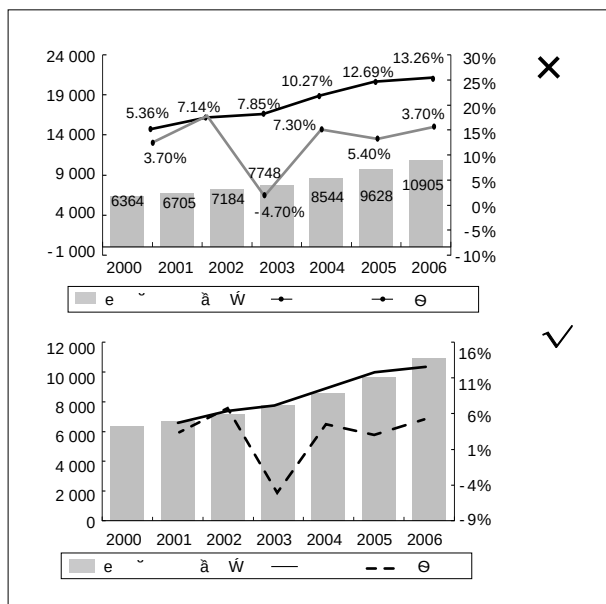
ḡ

ll ũ ʒ ~

Oγ υ “ ã

υ

‘O ʒ % “



2 - 10

ʒ ʒ □ Æ

• ʒ . □ ʒ Љ

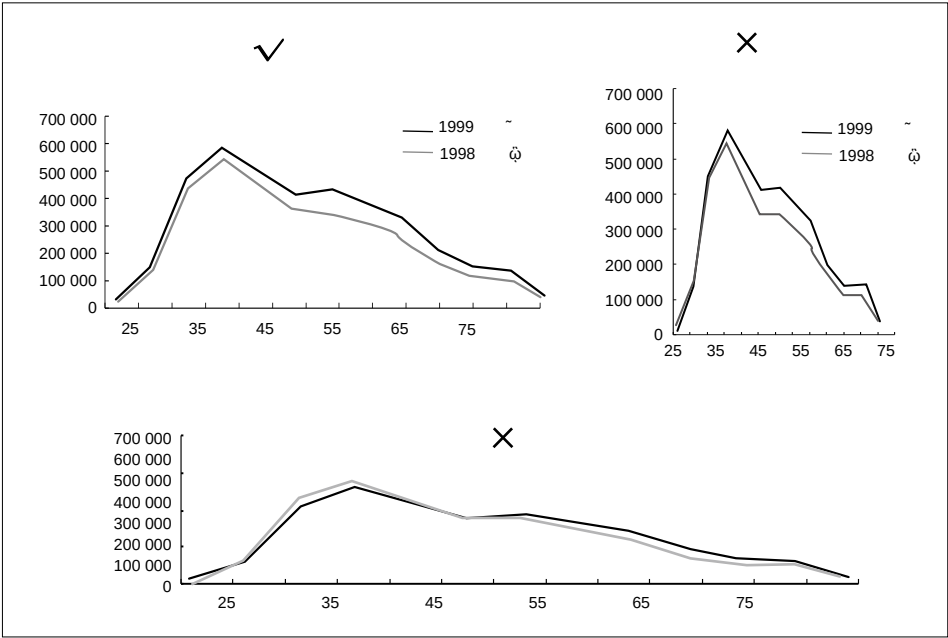
Љ

1998 1999 ~ e 2-11X

щX` ‘O ʒ ũ ý ‘Ω

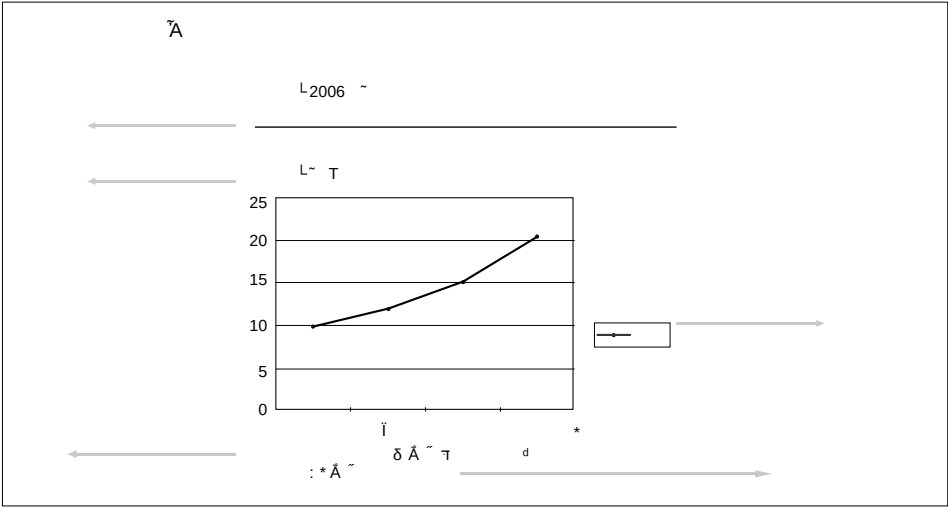
ʒ e δ ~ e ʒ ǻ ‘Ω Ѓ δ ~

e ʒ ǻ

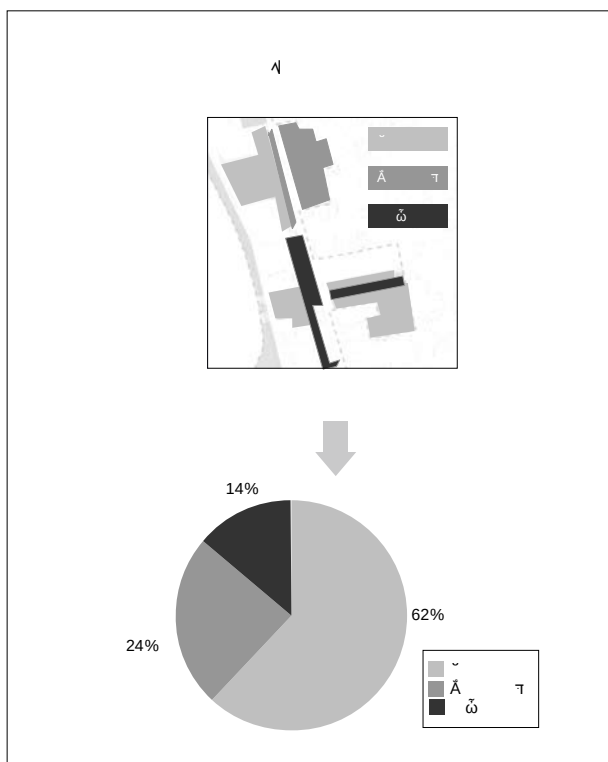
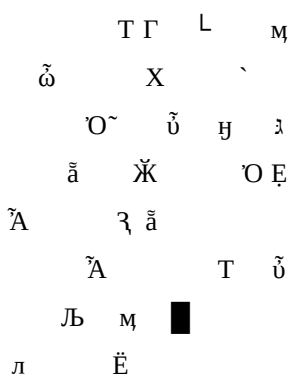
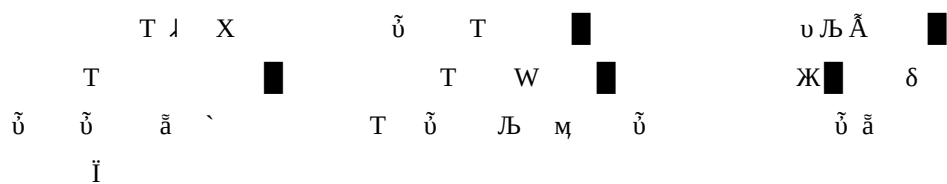


2-11

$\tilde{}$ $\hat{}$ $\tilde{}$ $\hat{}$



2-12



2-13

1

з

6

Ѹ

`

Ғ

Ж

Ѹ

δ

Ė

Х

ц

2-14X

ґ

X

Ѹ

О

Ѹ

■

з

С

Ѹ

□

W

М

7/8

δ

з

W

┘

Е

/

δ

з

ТГ

’

δ

ТГ

з

’

з

/

/

Т

/

δ

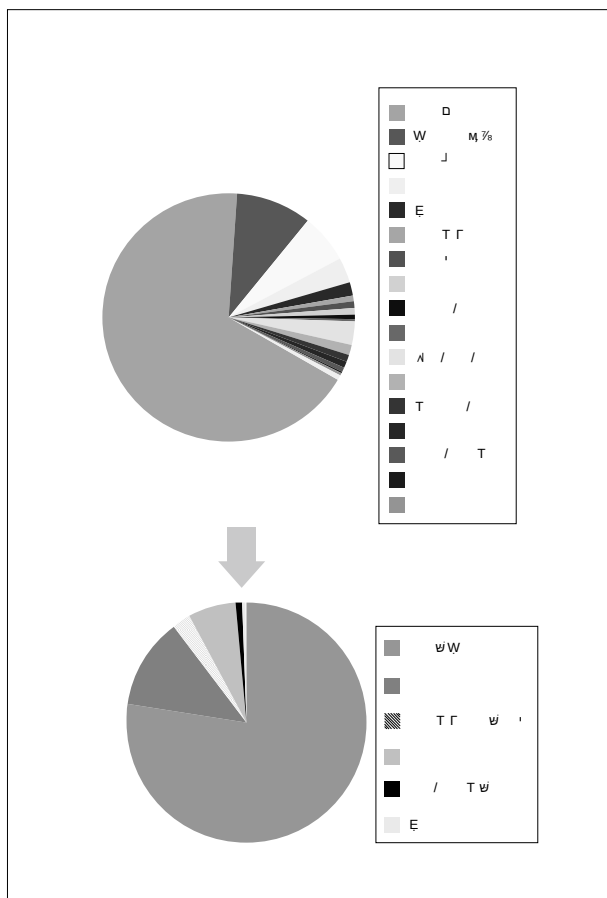
/

Т

δ

/

Т з



2-14

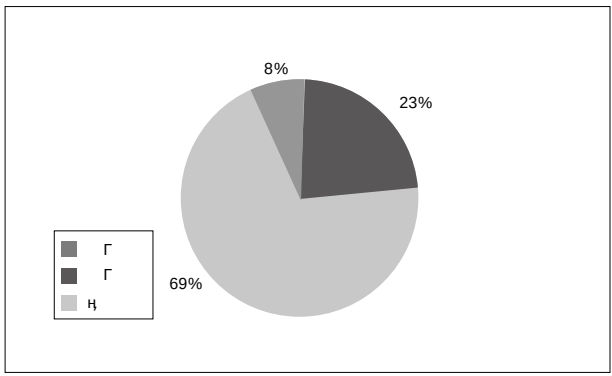
4

1.

Љ ђ Љ Ѓ

Ѓ

Ѓ е ђ



2-15

2.

Ѓ

Ѓ ђ ђ

Љ е ђ Љ

Ѓ Т

Ѓ ` е

Ѓ

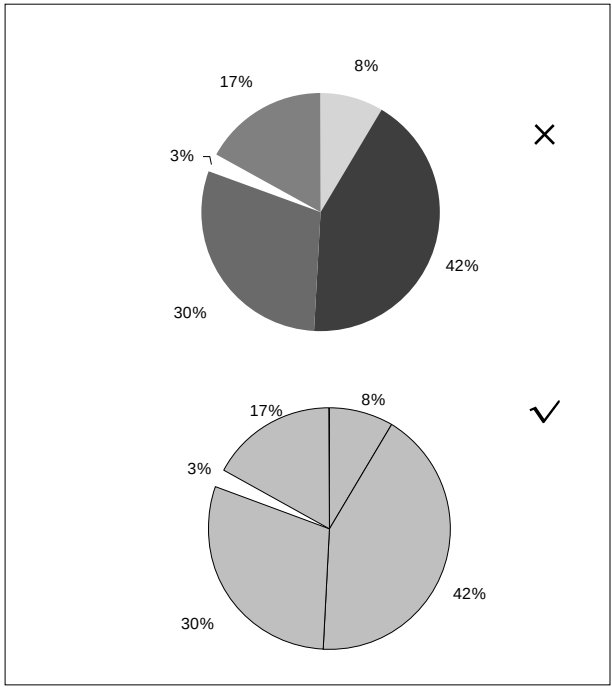
Ѓ 2-16 X

Љ ђ Ѓ

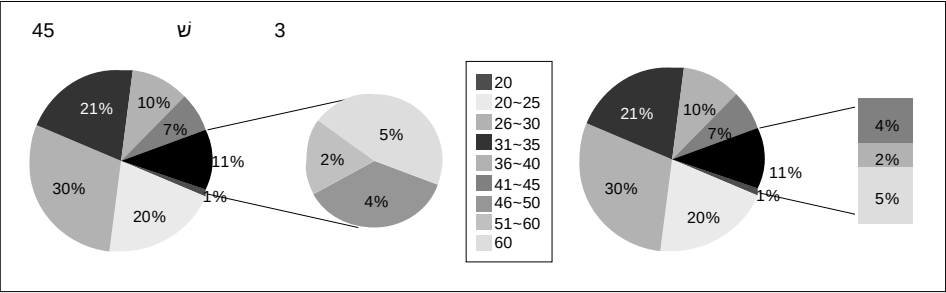
Ѓ Ѓ ђ

Ѓ

Ѓ Ѓ



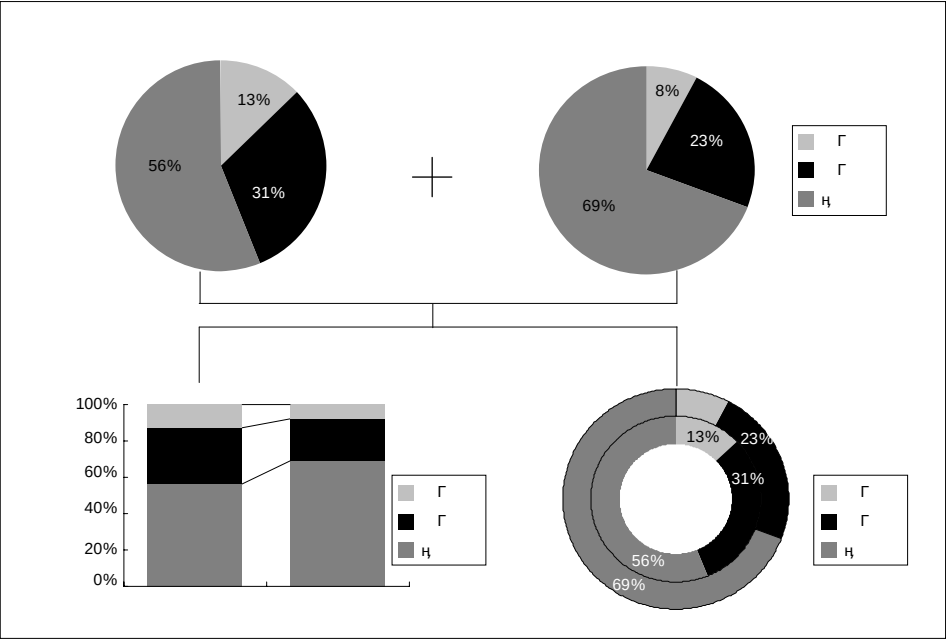
2-16



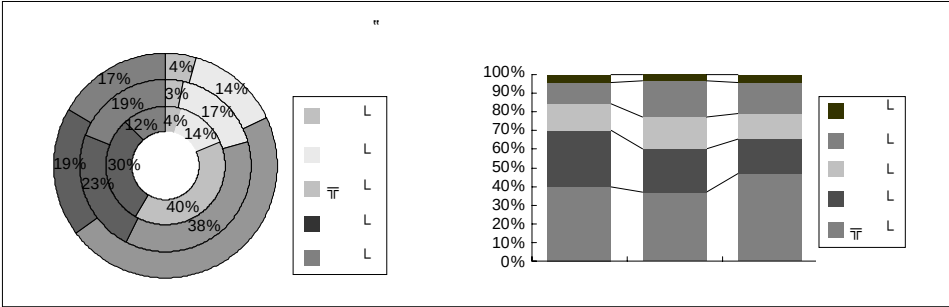
2-20

2.

$N T \sim M \tilde{U} \tilde{\Omega} \tilde{U}$
 $\overline{T} M \tilde{U} \tilde{U} \tilde{U} \tilde{U}$
 $N T \sim M \tilde{U} \tilde{U} \tilde{U} \tilde{U}$
 $\tilde{U} \tilde{U} \tilde{U} \tilde{U} \tilde{U} \tilde{U}$
 $\tilde{U} \tilde{U} \tilde{U} \tilde{U} \tilde{U} \tilde{U}$



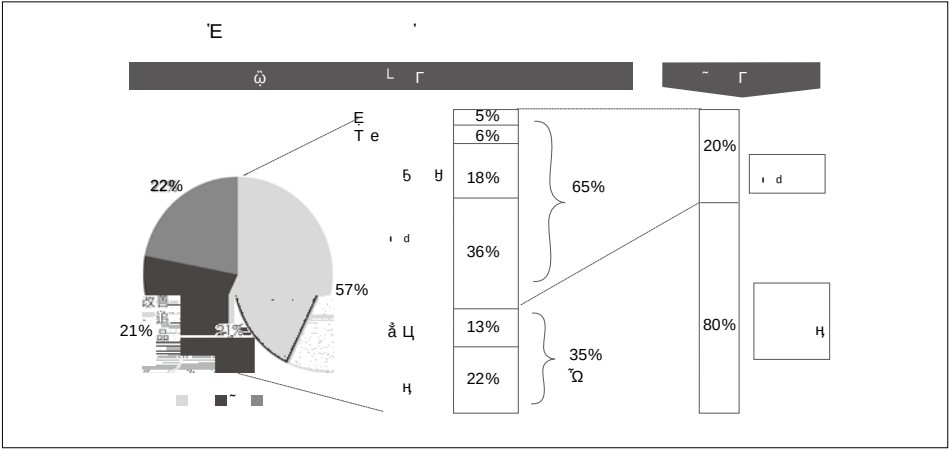
2-21



2-22 2008 1 3

3.

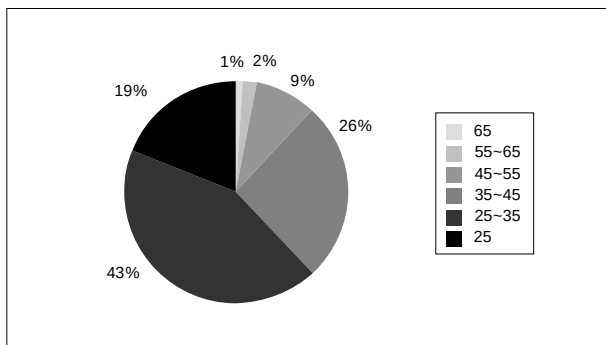
T . ũ ã
 δ ð Γ ð % ` ʌ
 2-23 ð ʎ Γ E X Γ
 . Γ Ç Ĩ ` O Γ ð %



2-23

3.2

6

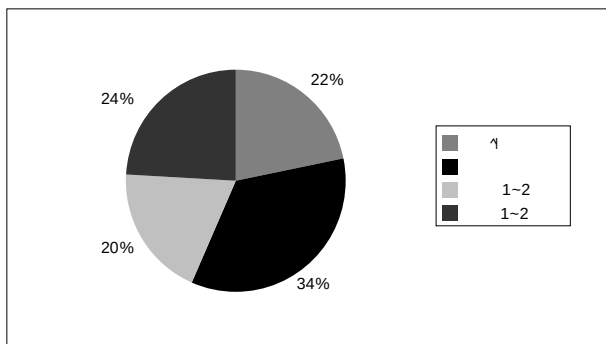


2-25

3.3

О б

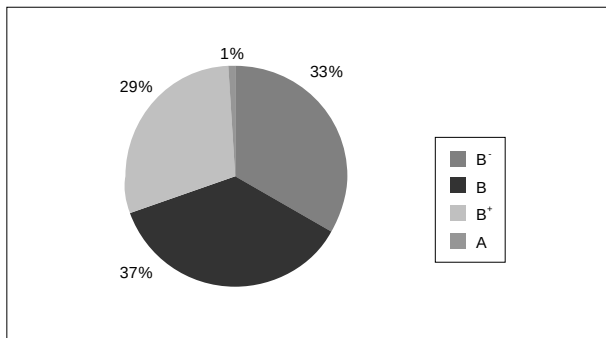
О б
√ √ δ π μ
e 5



2-26

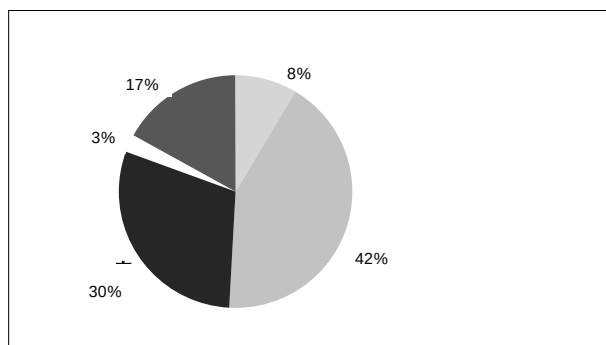
3.4

ũ
щ
ũ
O A
B
% П



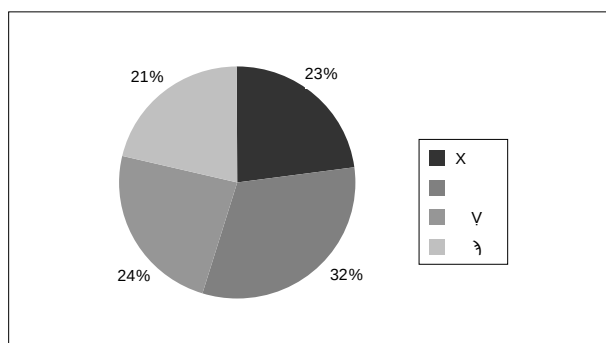
2-27

35 T
 ā
 H ā 3 X
 ■



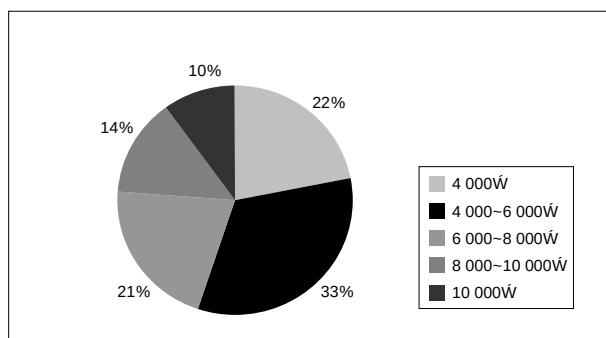
2-28

36 ~
 X
 X
 E



2-29

37 Θ
 H
 X L H Θ
 d 6 000~8
 000W/ ■ 2



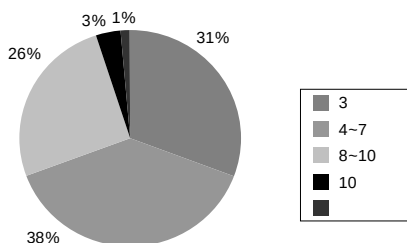
2-30

| |

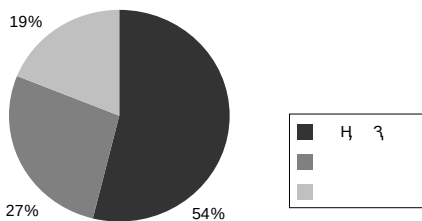
38 Г

Г ш Һ δ
ε Ж 3 С

3 11 П
 О
 щ О
 О Н 10 Ў
 3



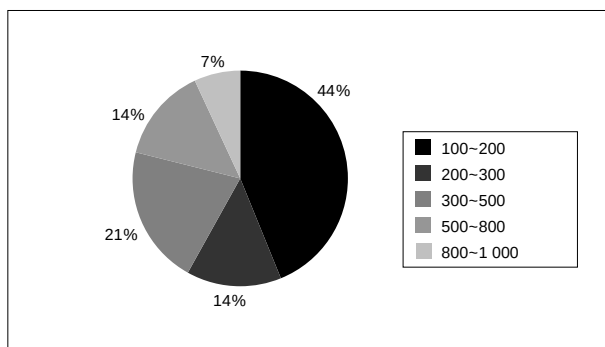
3 12 П
 щ
 3 4
 5
 О



3 1
 П
 щ Л Н П
 W
 6 3

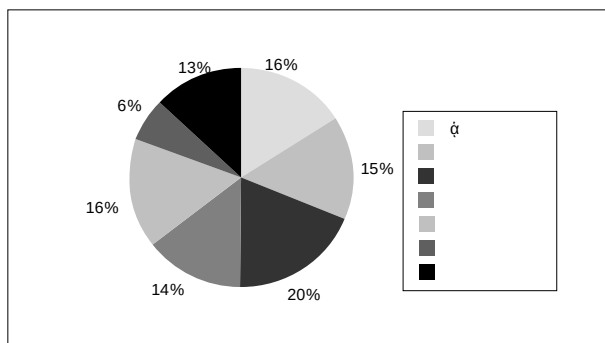


3 2 ~
 П Т █
 “ 9.27 ” L ђ
 П δ ε
 Ё X 300 █
 6



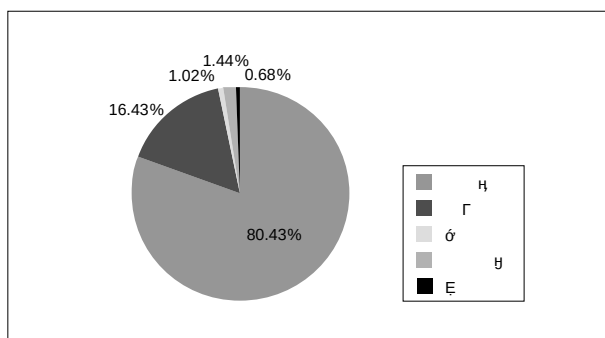
2-37

3 3 ~ T W
 █
 L ~
 W 3 X
 W
 Ё
 3



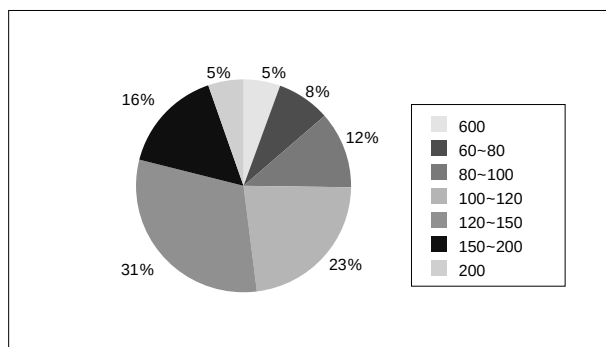
2-38

3 4 ~ Г W
 █
 L 2006
 ~ Г W
 X ђ █ 8
 W



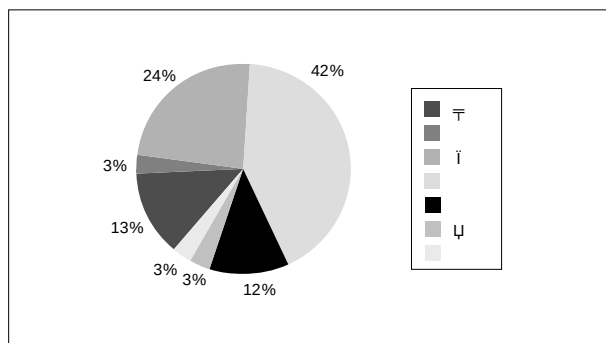
2-39

3 5 ~ T
 W
 2004~2005
 H W X
 100~150 5
 W 3 L



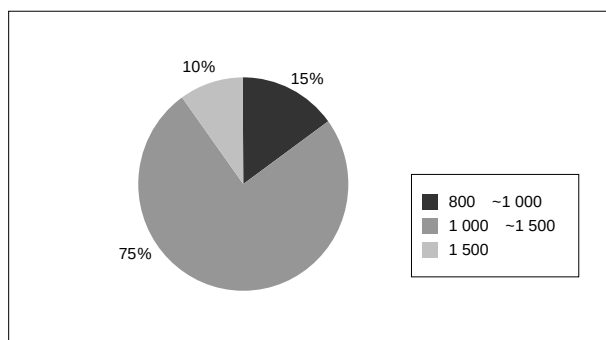
2 - 40

3 6 ~ T
 П
 щ П 3
 6
 М
 3
 W ε



2 - 41

3 7 ~ Θ T
 П
 Town house
 ~ Θ L
 3 X 1 000~1 500 W
 7 Θ
 6 Town house
 ε Θ



2 - 42

A pie chart showing the distribution of responses for the statement 'The government should do more to protect the environment'. The chart is divided into six segments with the following percentages: 25%, 8%, 26%, 7%, 17%, and 17%. A legend on the right side of the chart identifies the segments with symbols: a dark gray square for 'Strongly agree', a dark gray square for 'Agree', a white square for 'Neutral', a light gray square for 'Disagree', a dark gray square for 'Strongly disagree', and a dark gray square for 'No answer'.

Response	Percentage
Strongly agree	25%
Agree	8%
Neutral	26%
Disagree	7%
Strongly disagree	17%
No answer	17%

A pie chart showing the distribution of responses for the statement 'The government should do more to protect the environment'. The chart is divided into six segments with the following percentages: 57% (darkest gray), 34% (medium gray), 9% (light gray), 4% (white), 3% (medium-dark gray), and 3% (medium gray). A legend to the right of the chart shows six colored squares corresponding to the segments, with the symbol 'T' next to the light gray square.

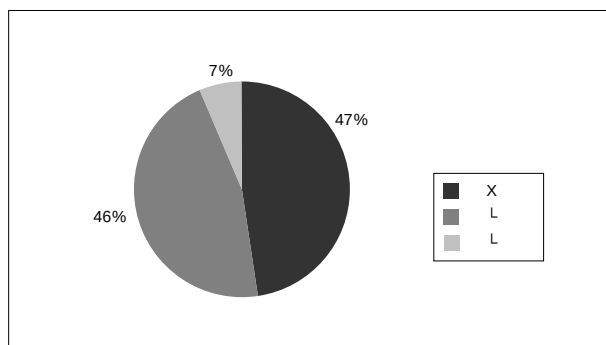
Response	Percentage
Strongly Agree	57%
Agree	34%
Disagree	9%
Strongly Disagree	4%
Don't Know	3%
Other	3%

A pie chart showing the distribution of responses for the statement 'The government should do more to protect the environment'. The chart is divided into six segments with the following percentages: 46%, 45%, 2%, 5%, 1%, and 1%. A legend to the right of the chart identifies the segments with symbols: a light gray square, a black square, a dark gray square, a medium gray square, a light gray square, and a white square. The segments are labeled with their respective percentages: 46%, 45%, 2%, 5%, 1%, and 1%.

Response	Percentage
Strongly agree	46%
Agree	45%
Disagree	2%
Strongly disagree	5%
Don't know	1%
Other	1%

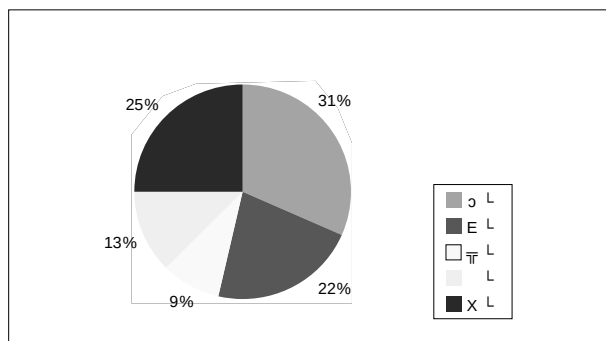
2-45

3 4 ~
 W ■
 H Õ L
 X L 3 9
 X X
 3 L 4



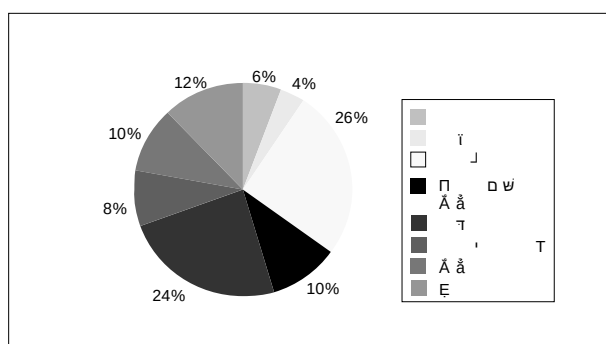
2 - 46

3 5 ~ L
 ■
 ~ L
 3 X L 7 L ■
 3 E L ■ 8



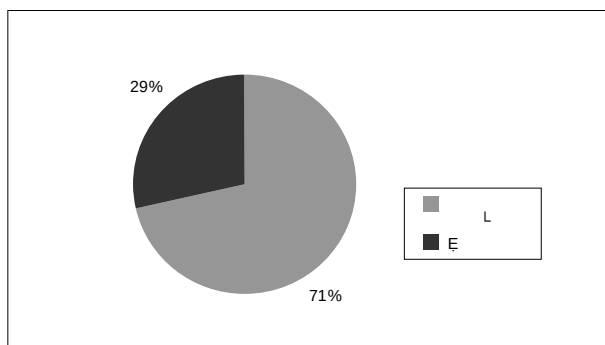
2 - 47

3 1 ~ Г щ Г
 e 4 ■
 1990 Г щ
 Г e 4 3 X J
 4 7 ■ 5 δ
 Г X Г e 4
 Г



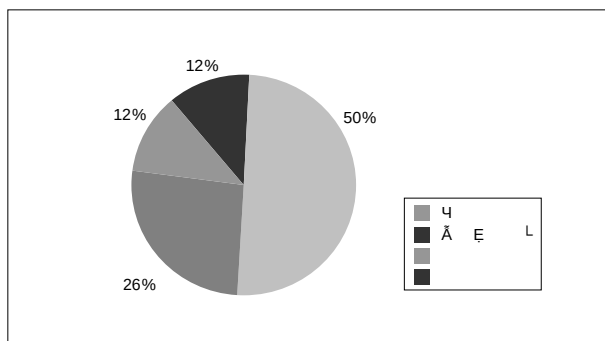
2 - 48

3 2 € 3 y
 ш L € 3 L
 3
 L € 3 7
 E 2 я δ
 € X L



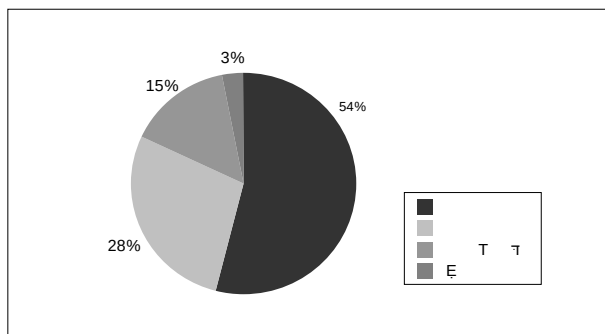
2-49

3 3 ~ L GDP
 2004
 L ~ L GDP
 GDP
 GDP 5



2-50

3 4 ~ 7
 L
 T 7
 5
 8
 δ ε 7



2-51

35 ě é
 ~ 3 ████
 2006 ě e
 16% ě é 3
 1~1.5 u



X T T ä w T Ë Ë Ö E
T J X ð T“ ” Ç T Θ H T Ç
T ð

ã X ã I “Ω “Ω ~
ã ~

ã ,

ñ d
、

“Ω V Å

Ç`

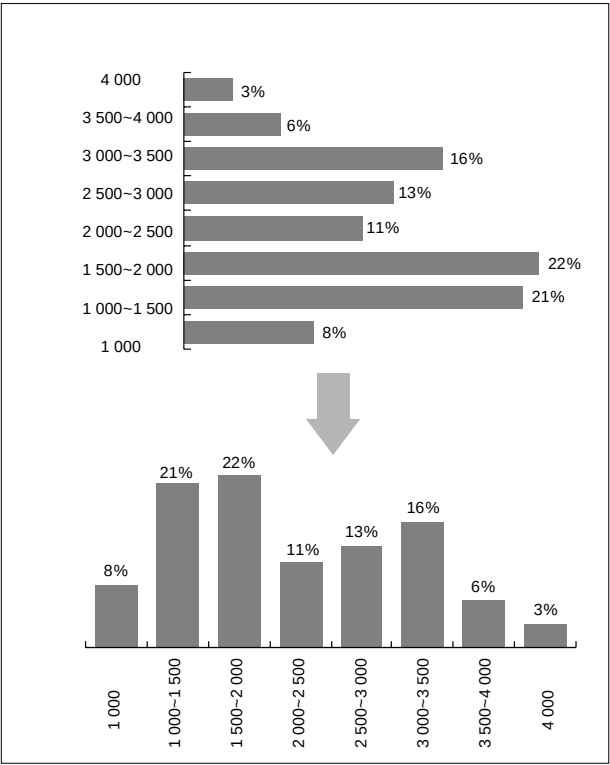
ã

ı

X

ð

d

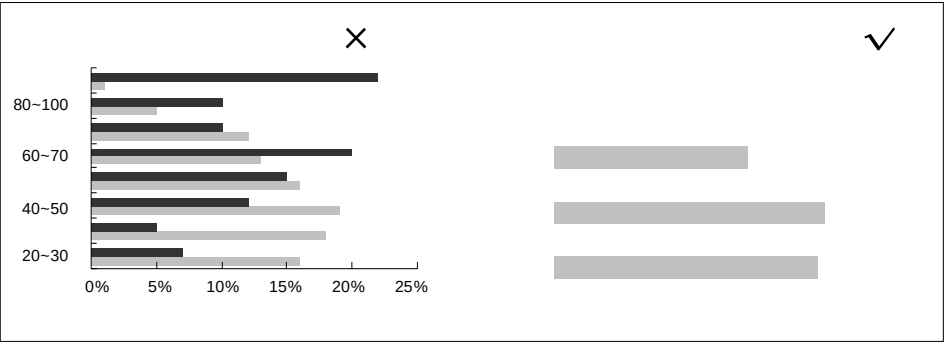


| |

3 z

1.

F S
T ũ 1 = e
G
1 T
- T
• ^
δ ~



2-56

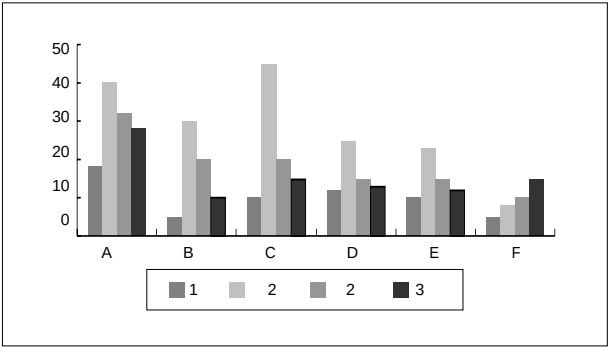
0

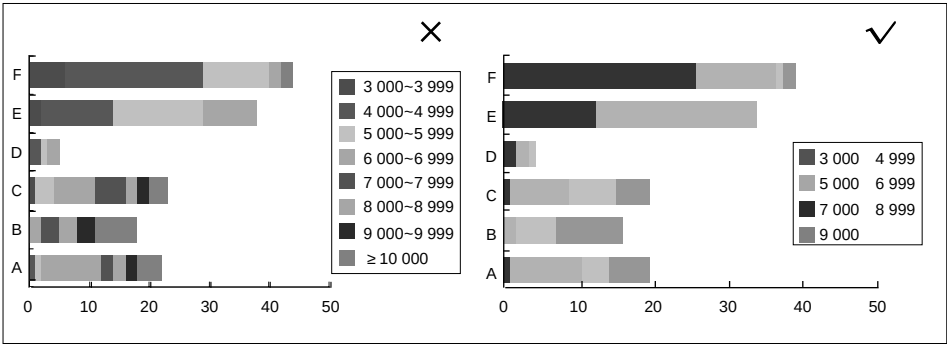
Ж

3

5

Ж

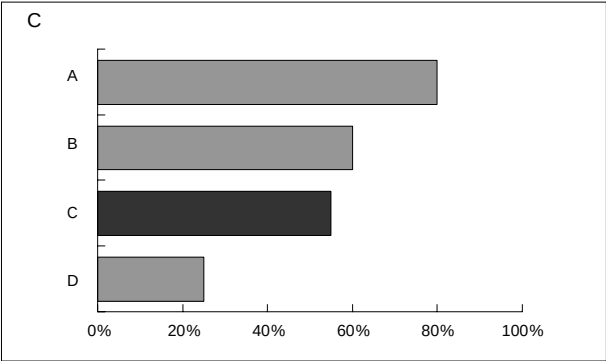




2-58

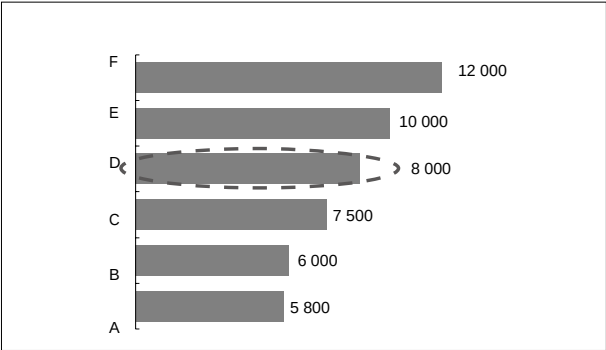
2

1.

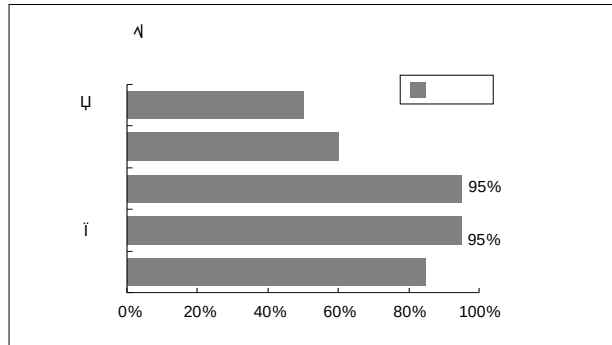


2-59

2.



2-60

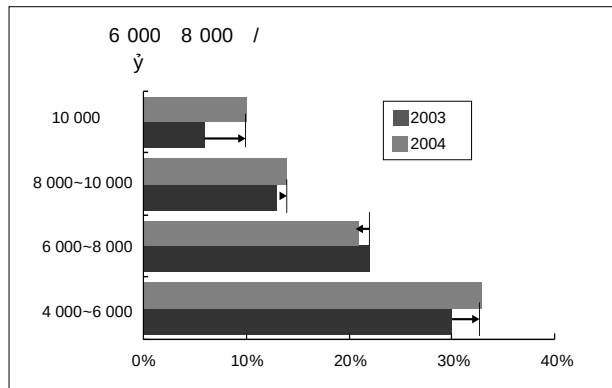


2 - 61

2

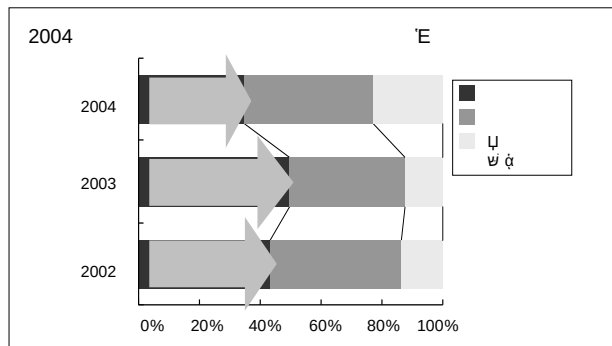
1.

Ў
X T Ў
O E 3 %



2 - 62

2003 2004

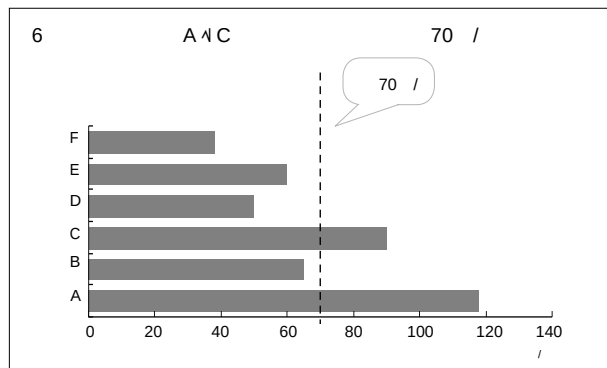


2 - 63

2002 2004

2. '

ㄷ ㅏ
 ㅑ
 ㅓ
 ㅕ
 ㅗ
 ㅛ
 ㅜ
 ㅠ
 ㅡ
 ㅣ



2-64

3

1.

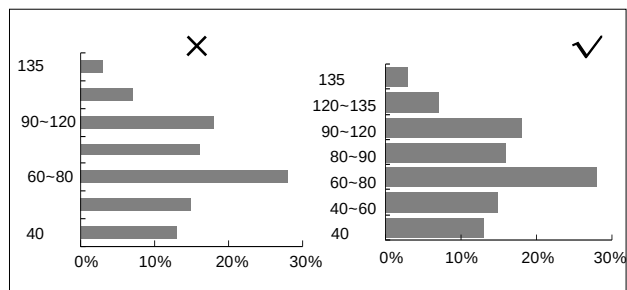
ㄱ ㄴ ㄷ ㄹ ㅁ ㅂ ㅅ ㅈ ㅊ ㅋ
 ㅌ ㅍ ㅑ ㅓ ㅕ ㅗ ㅛ ㅜ ㅠ ㅡ ㅣ
 ㅖ ㅘ ㅙ ㅚ ㅜ ㅠ ㅡ ㅣ ㅖ ㅘ ㅙ ㅚ ㅜ ㅠ ㅡ ㅣ

2.

3.

2-65X

ㅏ ㅑ
 ㅓ
 ㅕ
 ㅗ
 ㅛ
 ㅜ
 ㅠ
 ㅡ
 ㅣ



2-65

Т Л Х Ъ Л ã ã

ã

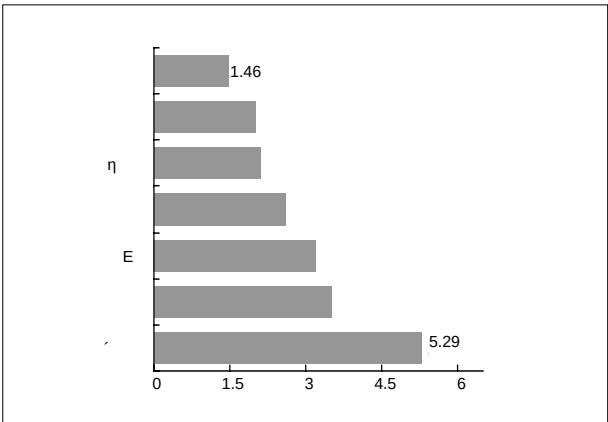
2-5

1. /

31 2006

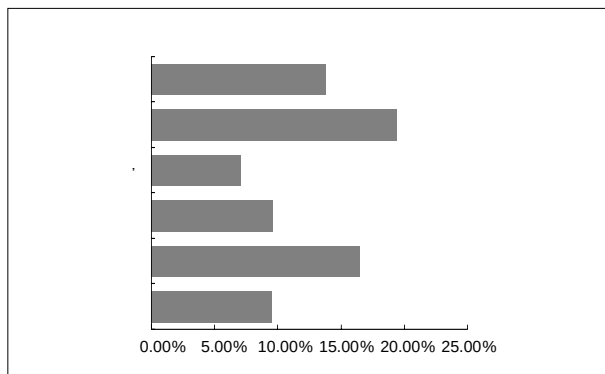
2006

1.46~5.29 Е X .



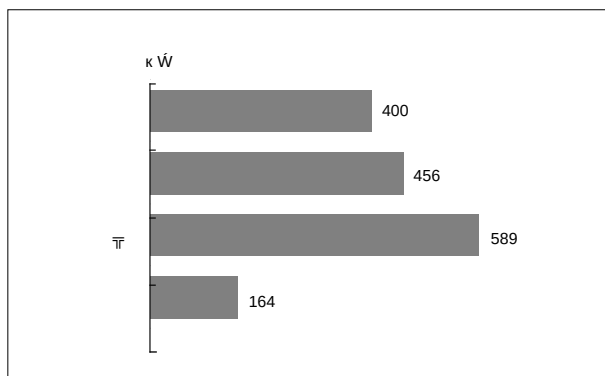
2-66

32 $\tilde{A} \sim \varepsilon$
 Γ GDP
 $\tilde{A} \sim \varepsilon$
 Γ GDP
 $\sim 7\% \sim 20\%$
 $\cup 20\%$
 $\sim 10\%$



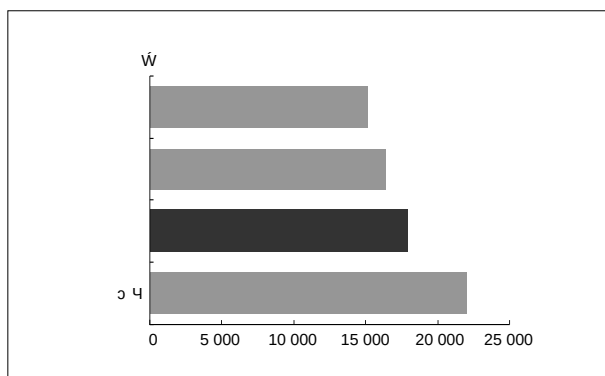
2-67

33 2004
 $\tilde{u}$ GDP
 2004 $\tilde{u}$
 $GDP \times \overline{\pi}$ δ
 589 $\kappa \dot{W}$ $\mathbb{E}$



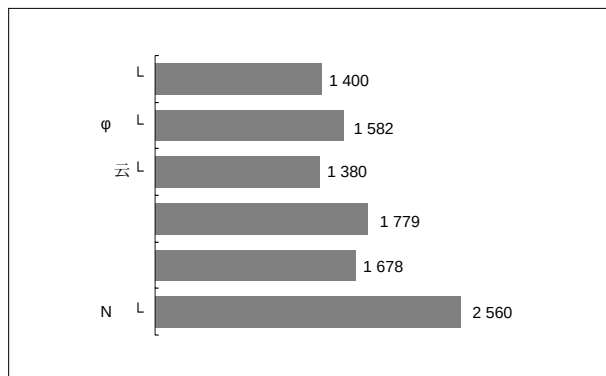
2-68

34 2007 $\supset X$
 $e \setminus$
 $\tilde{a}$
 2007 $\supset X$
 $e \setminus \tilde{a} X$
 $\mathfrak{H} \quad \mathfrak{I} \quad p \quad \mathfrak{L} \supset \mathfrak{C}$



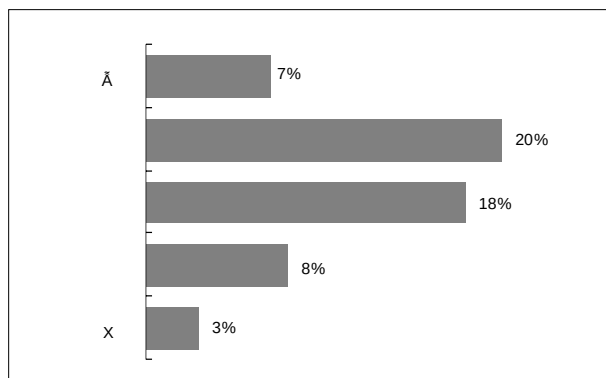
2-69

3 5 2005
 H Θ
 2005 ~ L H
 Θ 1 300~2 600
 W/ υ E X N
 L 2 560W/
 K L H



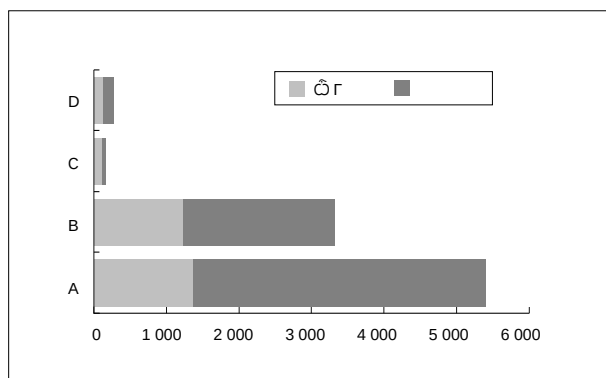
2-70

3 6 78Ω T Γ
 GDP
 78Ω T Γ GDP
 Å δ 7% X
 3%HJБ H
 X 7я



2-71

3 7 2005 ~ L
 W ŷ
 ш2005 ~ L
 W ŷ A B
 W
 δ ε C Ć Γ
 δ ε D Ć Γ J
 W



2-72

2.

31 X Γ

X Γ

‘ O X

3 2 2006 %

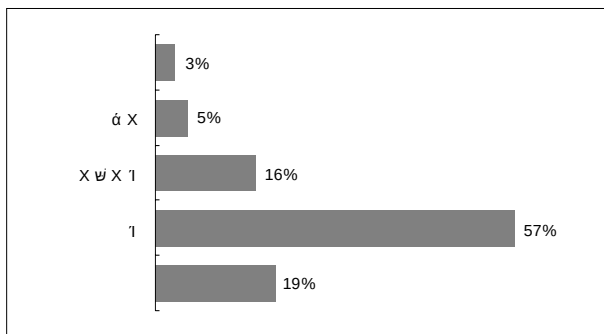
Ω T Γ

2006 %Ω T Γ

Ä δ

5% I z ũ X

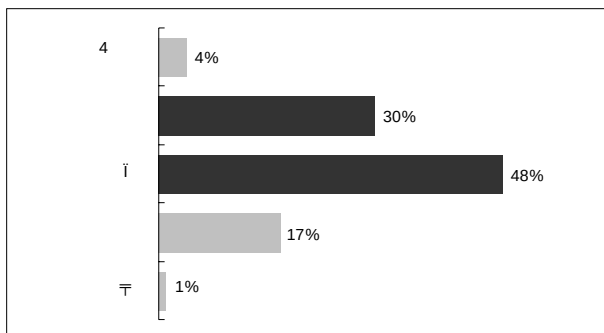
3 4 L 7
 L 7
 X 6 E
 2 X
 6



2 - 76

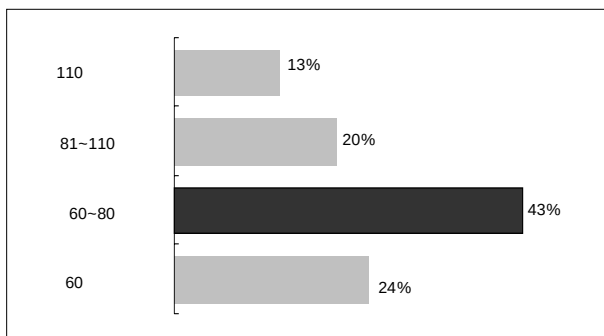
3.

3 1 2003
 7 3
 2003 7
 3 7 3
 8 E X 3
 5



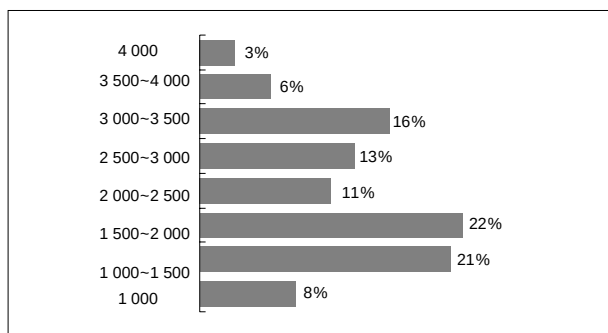
2 - 77

3 2 2003
 7 7 3
 2003 7
 7 3 X 60~80
 4 E
 2~3 я E 60
 81~110
 3 2.5 2



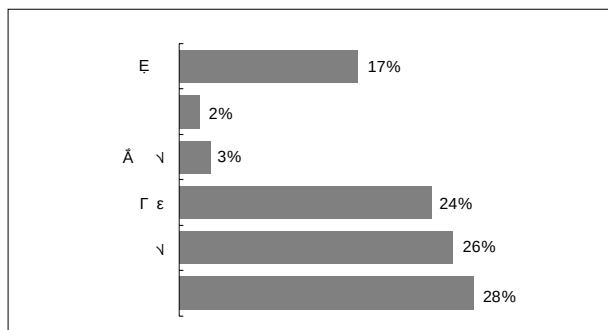
2 - 78

3 3 W O
 ũ
 щ W
 O ũ 1 500~2 000W
 3 δ 22% E
 δ 1 000~1 500W 21%
 1 500W 7



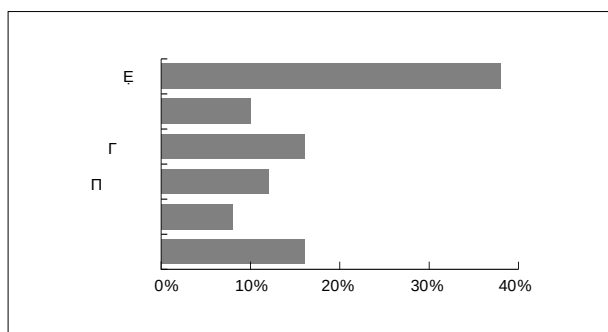
2-79

3 4 Γ
 ũ
 щ Γ
 ũ √
 Γ ε X
 7



2-80

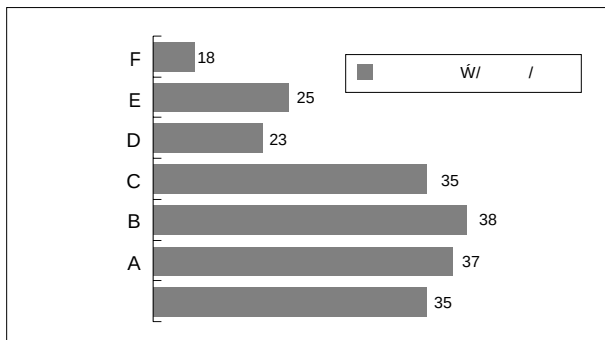
3 5 ã н.
 Γ ~ ã
 щ ã н.
 Γ ~ ã
 ũ Γ
 ã E
 П



2-81

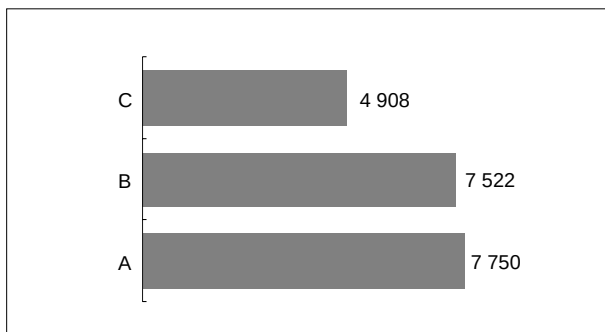
4. ý

3 1 2004
 ~ L
 2004 ~ L
 ů X Ā
 18~38Ŵ/ v
 δ 35Ŵ/ A B
 L C E
 D FHЉ d



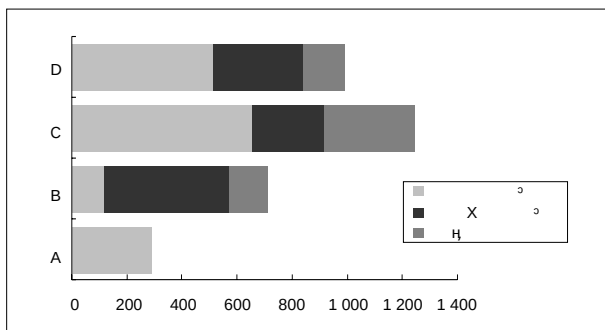
2-82

3 2 2004 L
 ~ LΘ ý
 2004 L~ LΘ
 ů Ā Θ
 5 000~7 800Ŵ/
 v A L E δ
 B C L E X A B LΘ
 C L 2 я



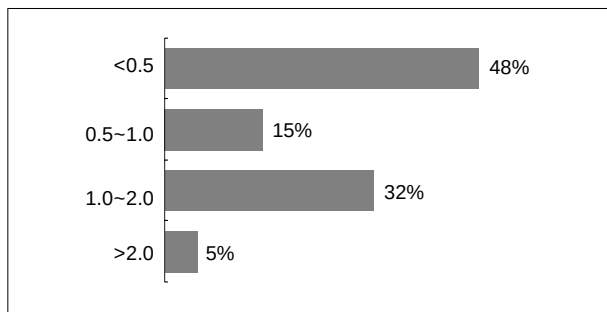
2-83

3 3 ~
 ů
 ~
 ů A δ
 E
 3 C
 3 B H
 C



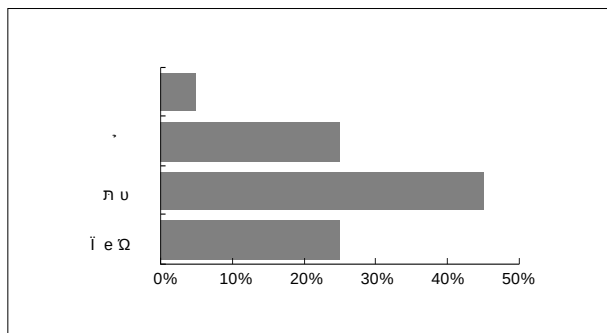
2-84

3 4 L ~
 H W 3
 L ~
 H W 3
 0.5 5 E
 1.0~2.0 3
 0.5~1.0 1.5



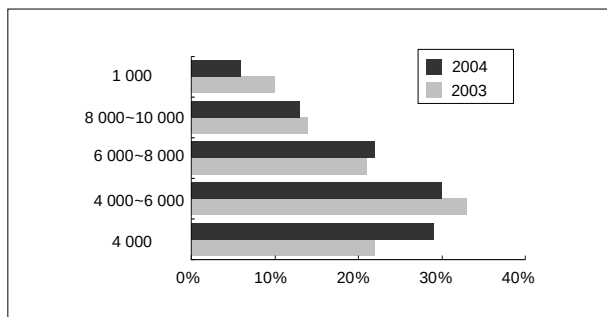
2-85

3 5 H T
 ~ 4 4
 ~ 4 4
 45% E
 25% I e Q
 ~
 9.5



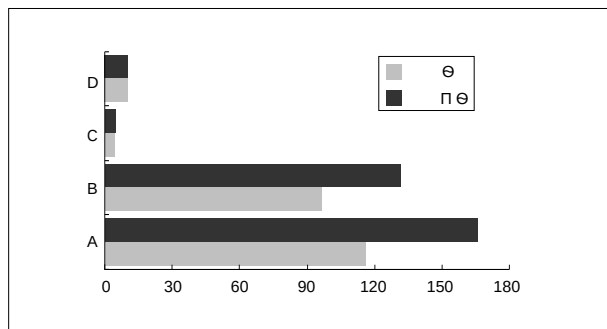
2-86

3 1 2003 2004
 2003~2004
 X
 4 000~6 000W/
 8 000W/
 2004 2003



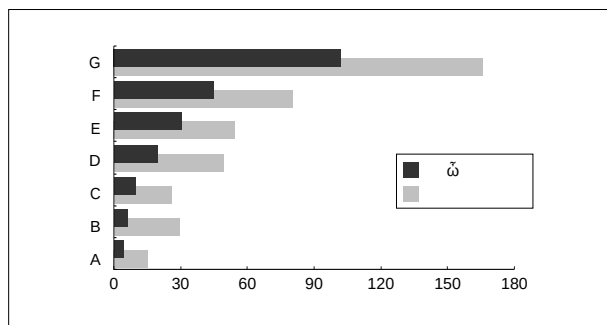
2-87

3 2 ~ L H
 П Θ ð
 щ ~ L H
 П Θ ð ~ L
 П Θ м Ъ Θ Ё
 X O Θ
 A B L



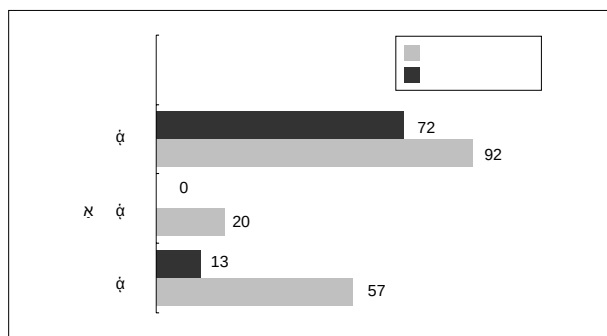
2-88

3 3 ~ L
 W ÿ
 ð L
 X ~ L ð
 J
 ð
 W
 O
 "Ω



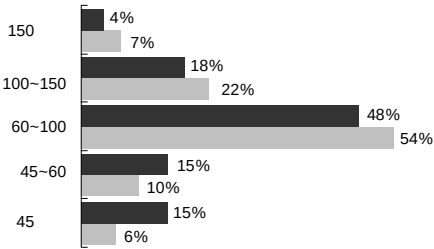
2-89

3 4
 ð
 X
 Ж
 П ð Ж



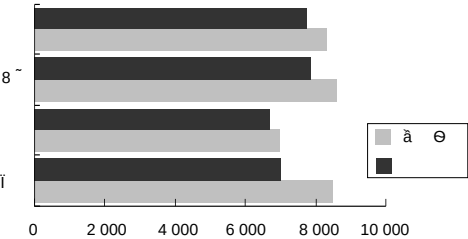
2-90

3 5 I x П A
L U
I x П
A L X
60~100
3 60
H x П 3
Л 3 60
H "Ω 3

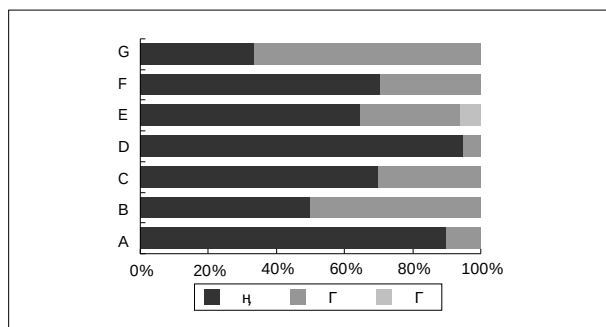


U

3 6 I
Θ U
I

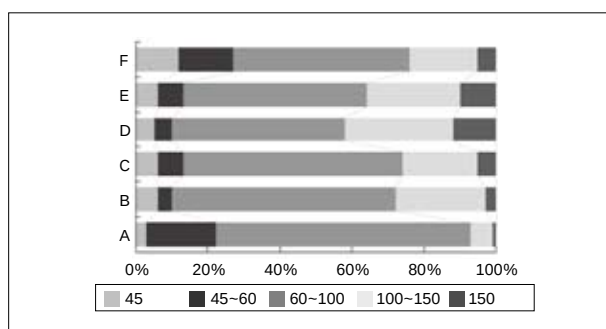


3 2 ~
 W ð
 щ ~ L W
 ð E L
 3 Г ~ L
 W Г Ж H
 δ . E G L
 Г δ ε M W B L Г H
 W M E ~
 L H δ ε M W



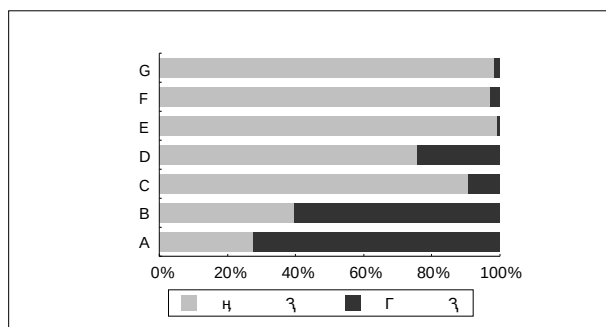
2-94

3 3 2004 ~ L İ
 П ð
 2004
 ~ L İ П
 X 60~100
 δ ε 45
 П F L 45~60
 A L 100
 D L



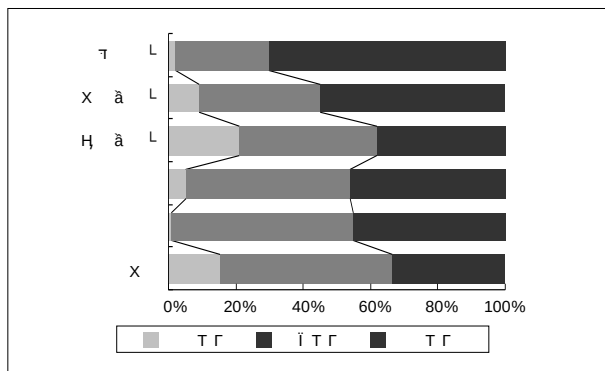
2-95

3 4 2006
 ð L ~ W
 3
 2006 ð L
 ~ W 3 X
 A B L H
 W δ ε E X E L H
 W A L
 Г W

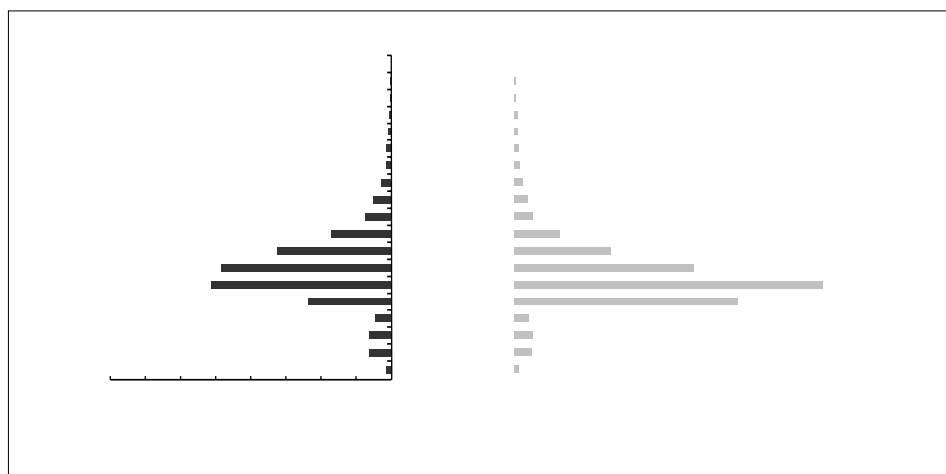


2-96

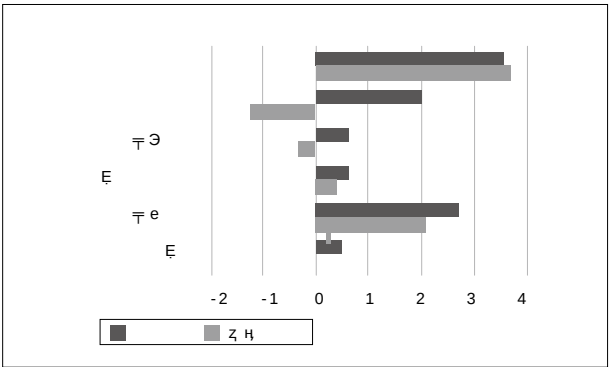
35 ~ L
 T Γ
 ~ L
 T Γ
 X H ã L T
 Γ 3 7 L
 T Γ 3
 İ T Γ



31 2000 é
 2000 é 15~39 é 15~29 v
 Ъ Ы 3

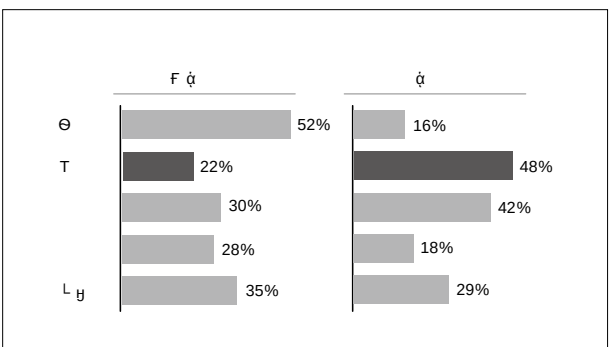


3 2 ~
 2005 ~
 10 F H
 X
 "Ω 5 'E



2-99

3 3 F ă
 ă ~ €
 F ă
 T O ă
 € F " '



2-100

|

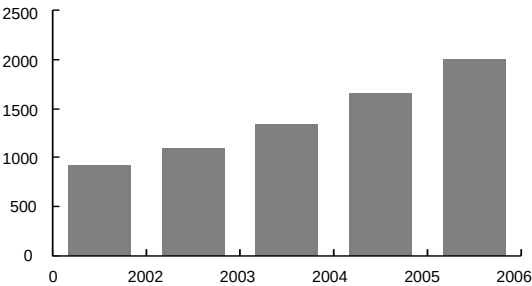
|



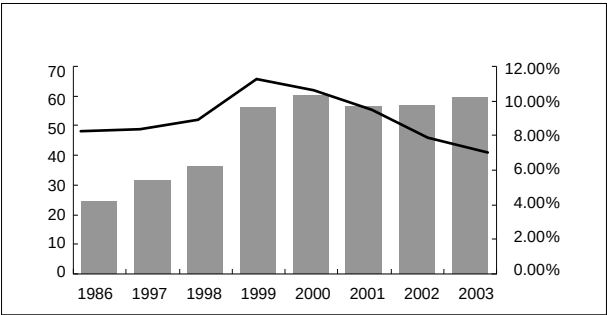
T J X

Ů Ж

ᄒ 7% 7



ã "H ~
 7 9
 Ъ ~
 9 % ã
 N T
 ~
 "Ω "Ω F
 .



3 z

1. 8

2-104X ã

13 T

ǻ

□

O~

d

λ ρ % “ `

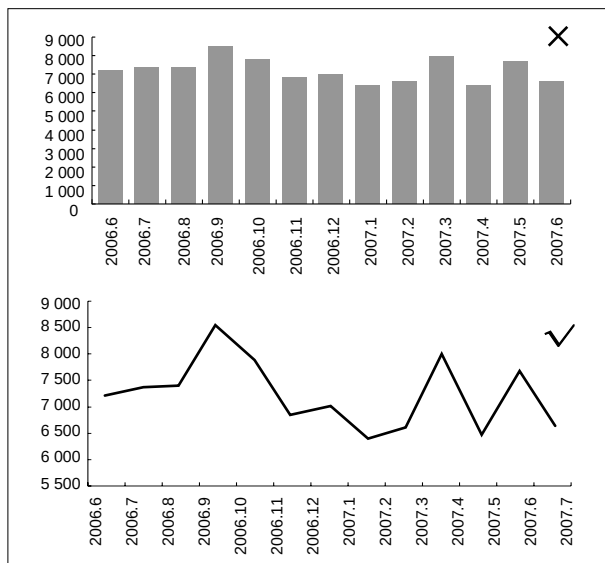
F .

ñ

d

λ ρ % “

Ë



2-104

ý

2.

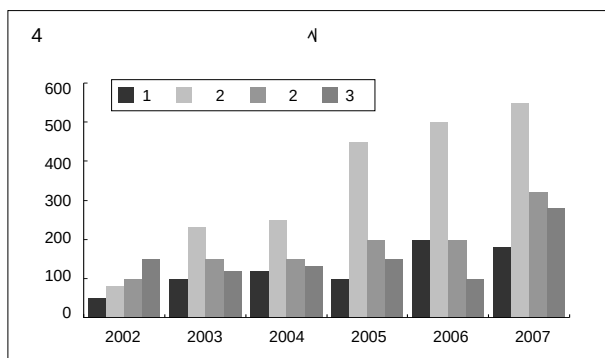
2-105 ã

□

ũ

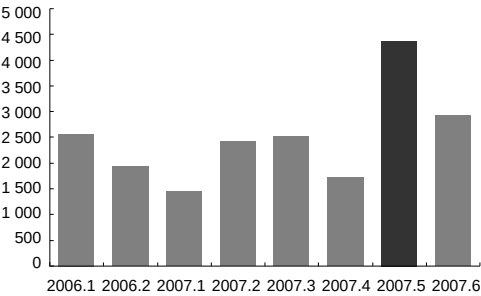
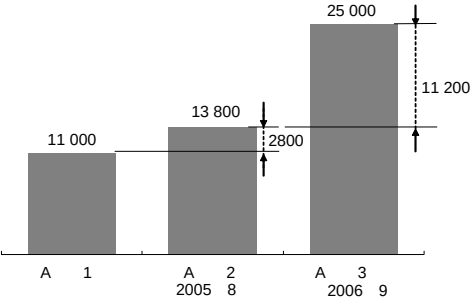
F

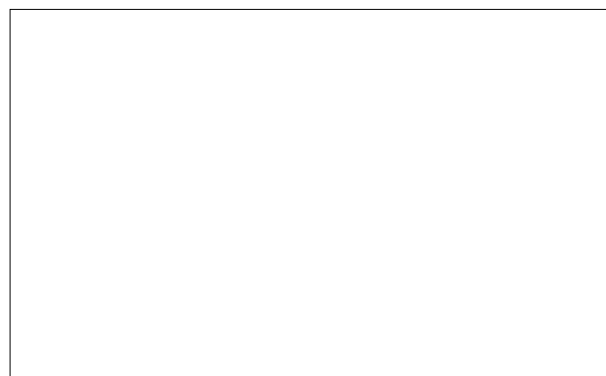
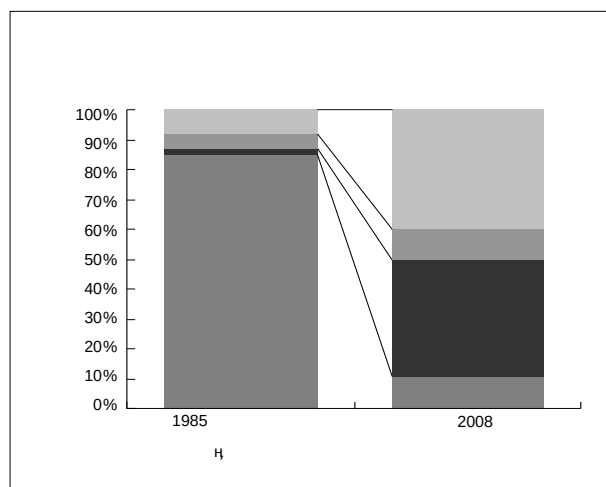
3

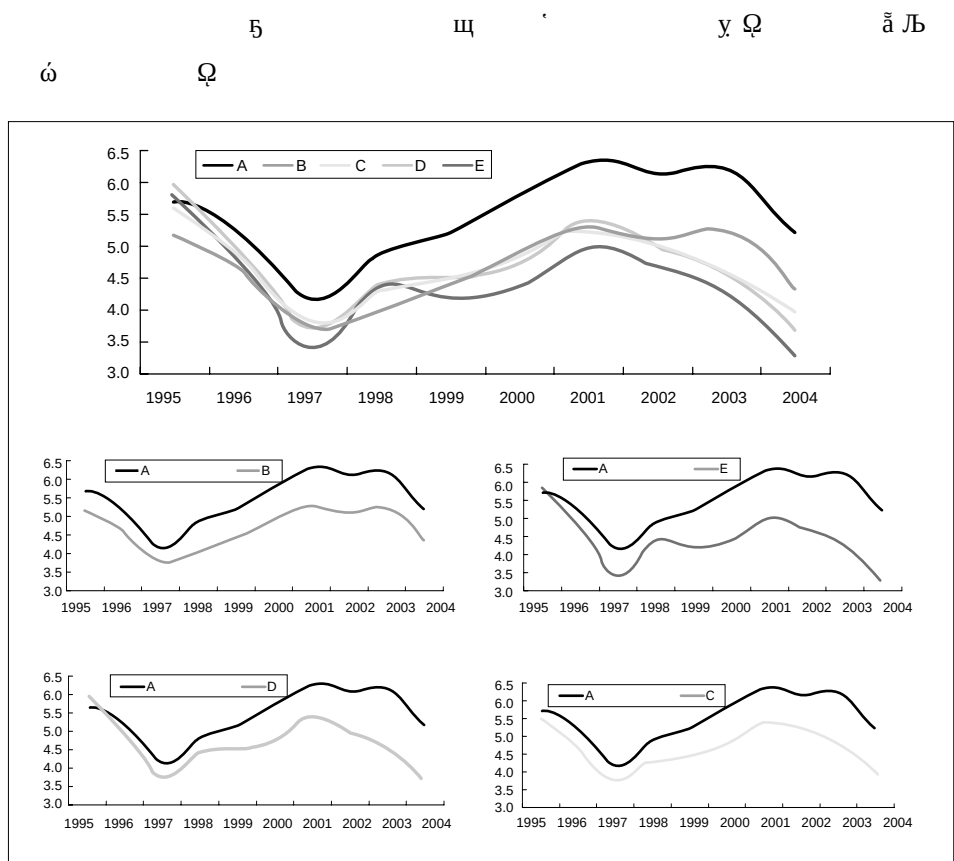


2-105

2. '







2-113

2.

2-114X N ~ L ѝ ѝ ѝ

Ѡ ~ X 7/8 ѝ

Ѡ Ѡ 7/8 Ѡ ~

2

1.

ᠭ 7/8 . 3 “

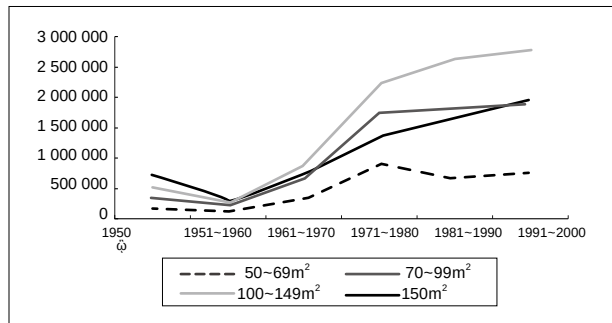


2. ‘

ᠥ



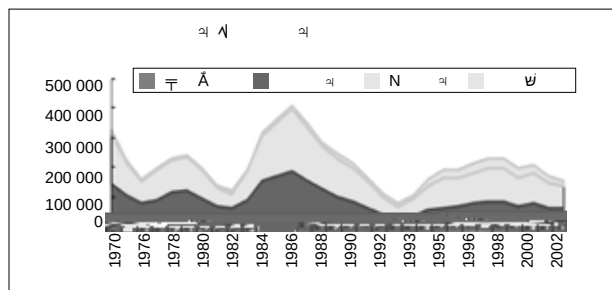
Љ



2-117

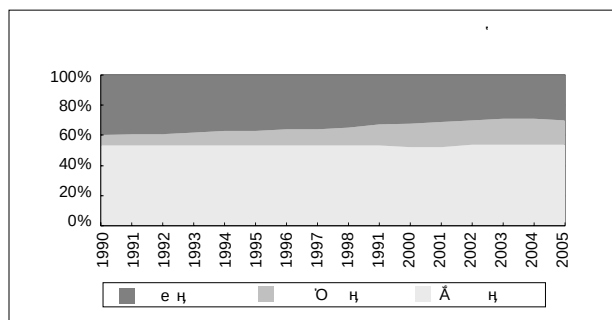
2

1.



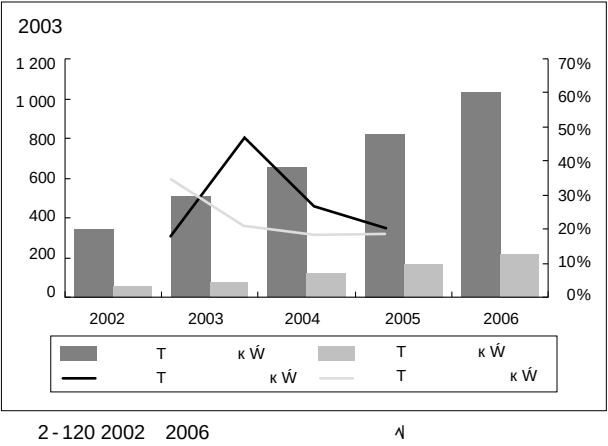
2-118

2.



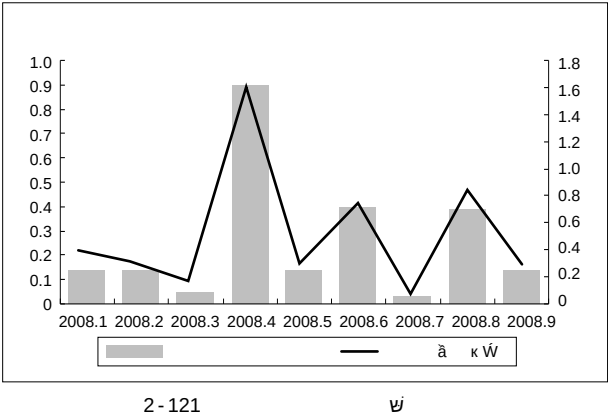
2-119

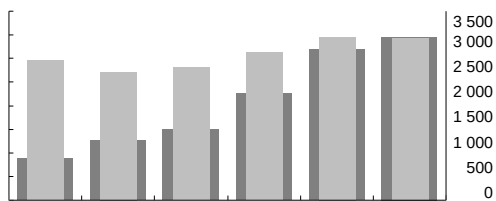
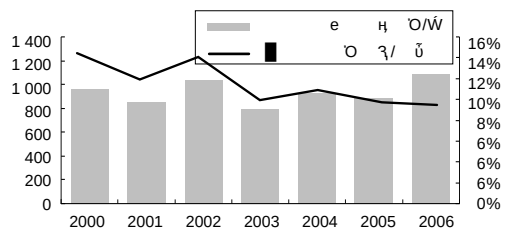
Б



()

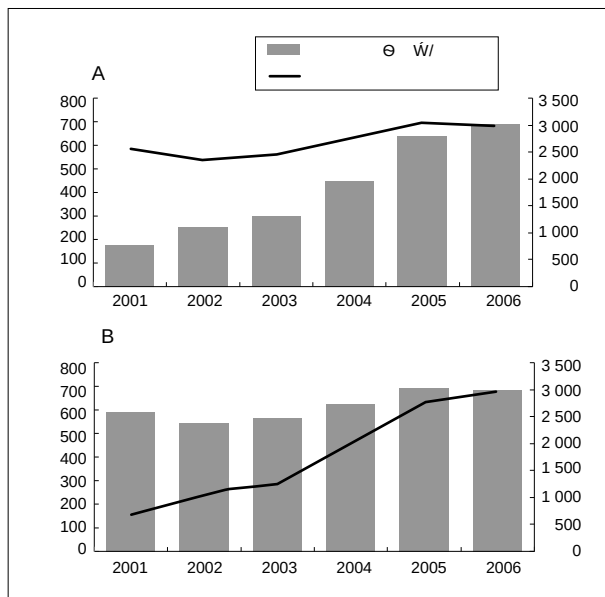
Ф





. A . Ъ
 d ɤ ʒ ɔ
 Ө ɤ ʒ "

. B . Ъ
 Ө d ɤ ʒ ɔ
 ɤ ʒ "



2 - 125 б

ψ

"

"Ω T λ X J T
 X ê " ɤ ʒ " ɤ

2 - 7

λ

&

1. т ψ

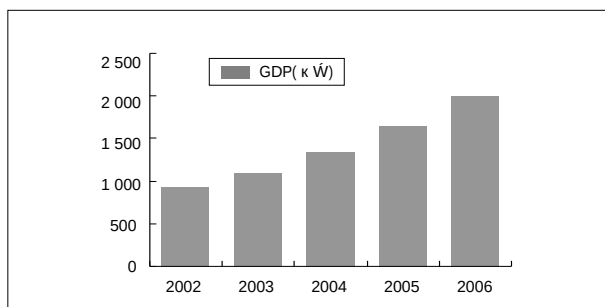
3 1 2002 2006

GDP ý

2002 2006

GDP

25%



2 - 126

3 2 2002 2006

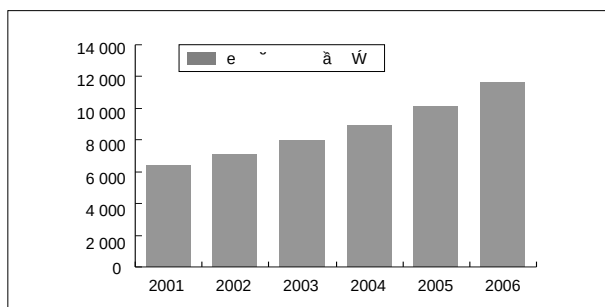
e ` ã

ý

2002 2006

e ` ã Π

20%



2 - 127

3 3 2002 2006

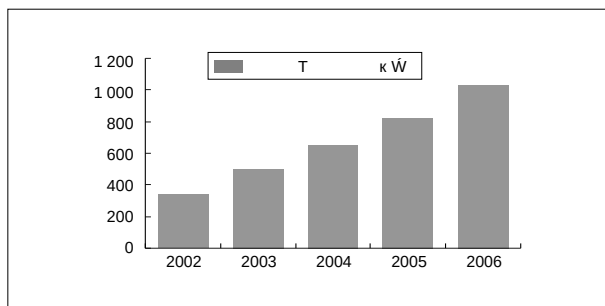
T

ý

2002 2006

T ý

35%



2 - 128

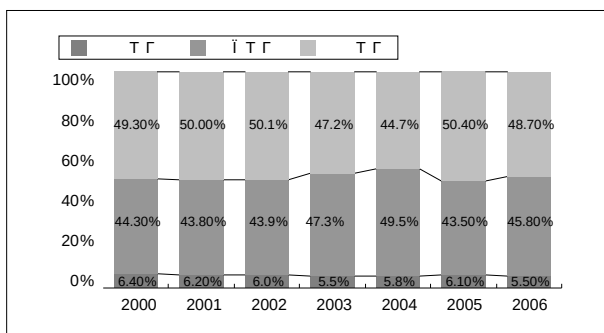
34 ТГ 5

щ ТГ

İ ТГ 3%

2003 2004

İ ТГ 3%~6%



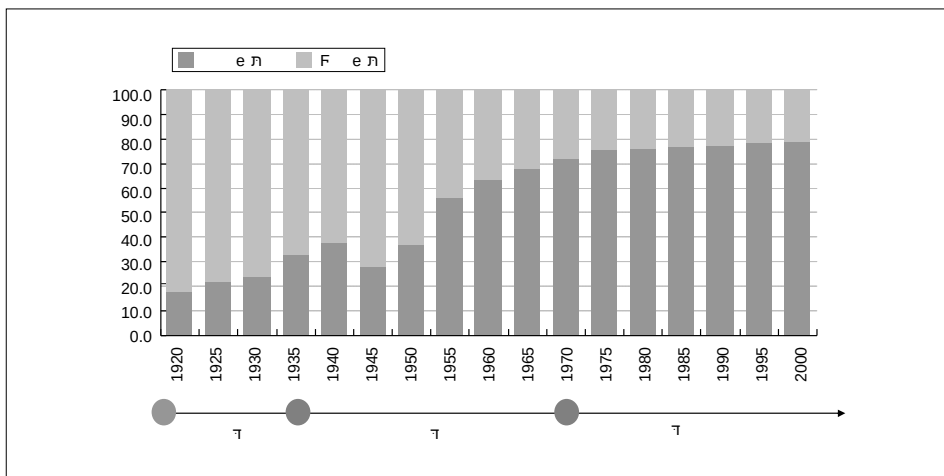
2-129

35 3% 5

3% 14 30%

30% 26 30% 70% 80%

26 70%



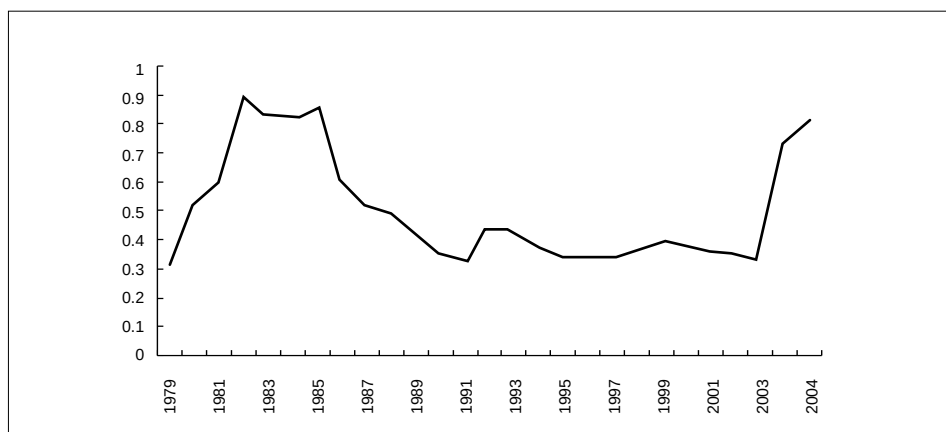
2-130

36 〇

1979~2003 〇

1982~1985 〇

2003 〇



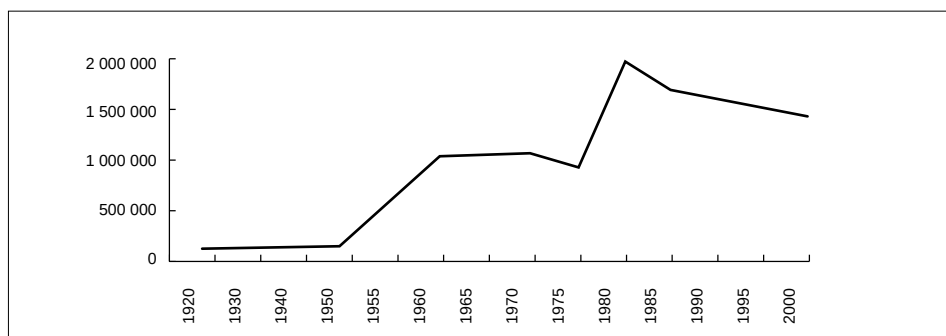
2-131

37 〇 %

1973~1978 〇

1983 〇

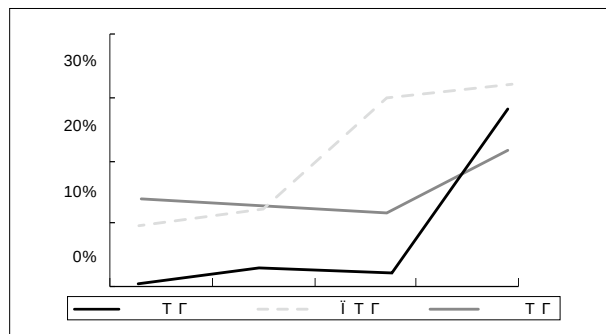
1980 〇



2-132

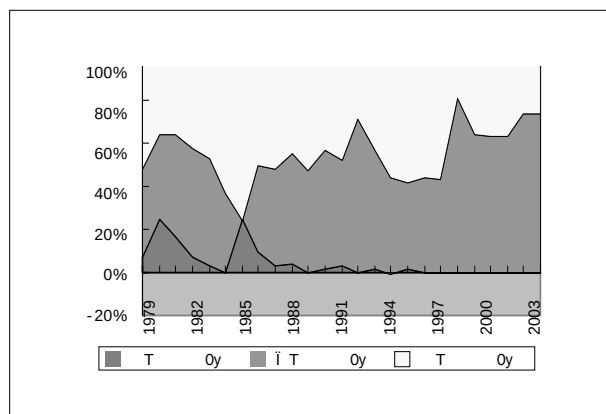
3 8 Т Г

 Т Г
 І Т Г 2002
 2003
 Т Г 4
 Т Г 2003



2-133

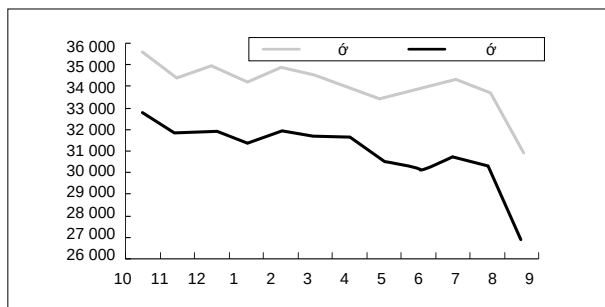
3 9 Т Г
 Оу
 щ Т Г
 Оу 3
 Т Г 1980
 4 1985
 20% 1996 'Е
 3 ` І Т Г
 1985 1998
 80%
 1999 δ
 ε м Т Г
 1985 δ
 80% 'Е 3
 2003 Т Г 20%



2-134

2. ý

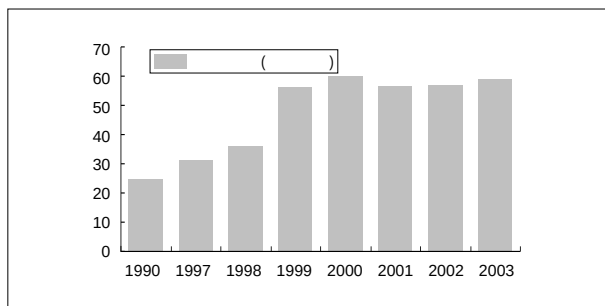
31 X L Ĩ ó
 Θ “
 щ X L Ĩ ó
 Θ “
 ó 4 ó
 4 “ N
 Θ 2 000~5 000W/
 v



2-135

3 2 ♦

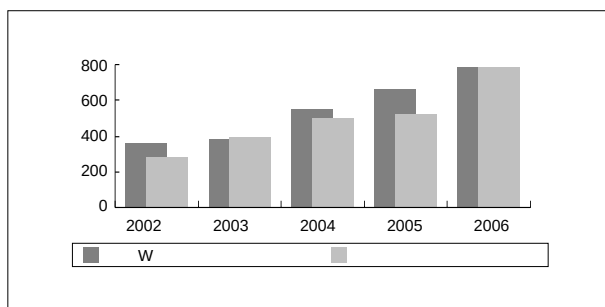
щ ♦
 1996 ~2000
 1998~1999 4
 2000 .



2-136

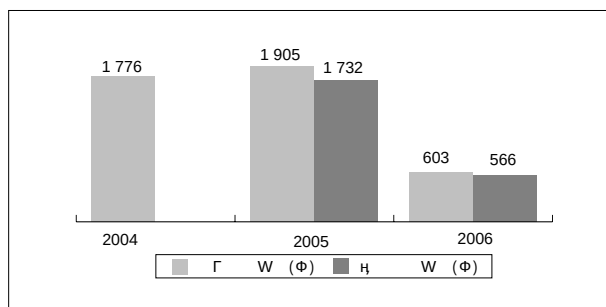
3 3 ♦ TW

3 ý
 щ 2002~2006
 TW 3
 5
 TW



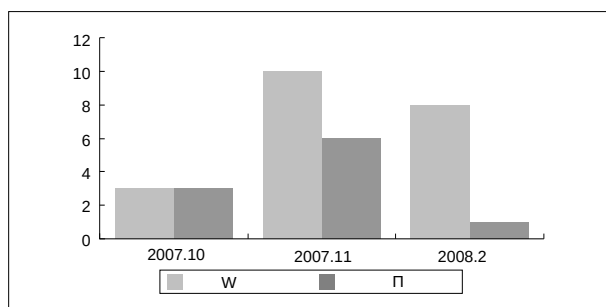
2-137

3 4 ♦ Һ
 Γ W
 щ 2004~2006
 Һ Γ W ӱ
 2005 Γ W
 2006 Һ
 W



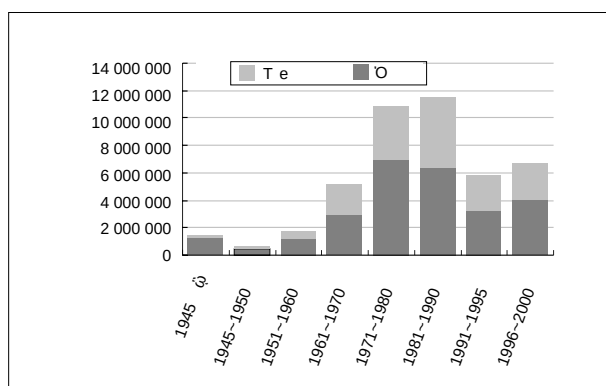
2-138

3 5
 Һ W 3
 П ӱ ӱ
 Һ W
 W 7 δ W
 Ъ



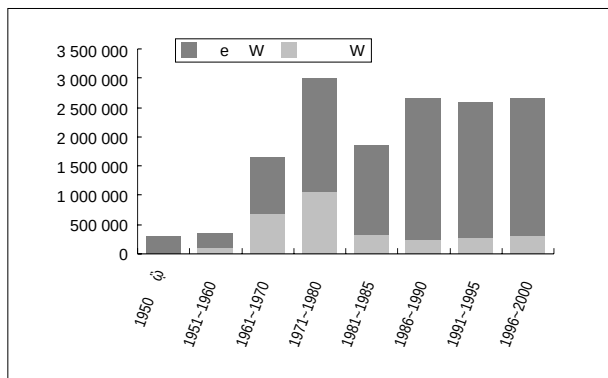
2-139

3 6 ~
 Һ
 ӱ ӱ 2000
 ʋ 1970~1990 Һ
 ӱ T
 e 4 O



2-140

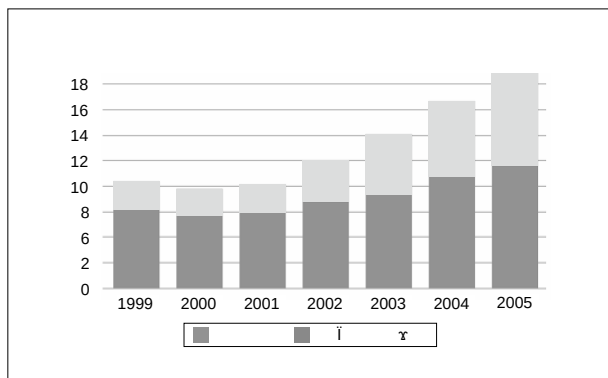
37 ы X
 4 е ы 3 5 %
 ы X 50
 е ы W δ
 ε W 1950 .
 1980 ǣ
 100 1980 .
 W 50
 ,



2 - 141

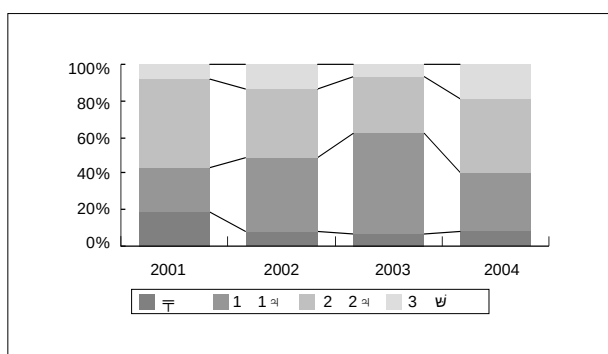
38 ы X
 4 İ x
 4 3 5 % ǔ
 щ ы X
 4 İ x 4
 3 5 % ǔ N 7

 ε M
 Ж İ x
 Ъ



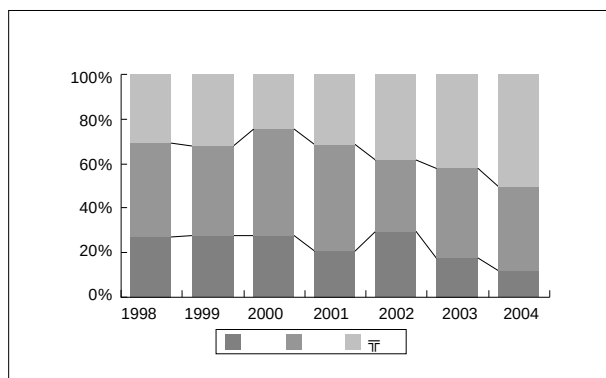
2 - 142

39 ♦ ǔ
 L ǔ
 2001 2004
 ~ W 3 λ
 5 % 1 4 2 ■
 ε M 3 4 7
 20% ê



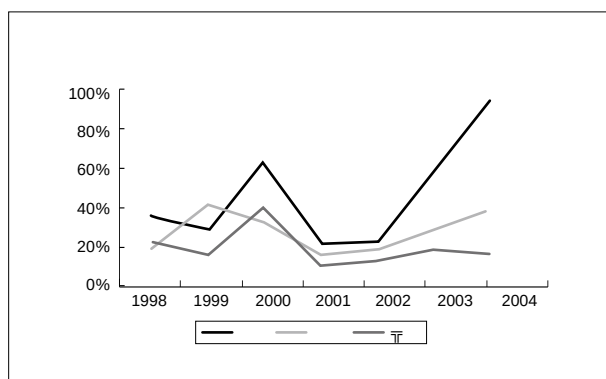
2 - 143

3 10 2001 2004
 ~ W
 3 3 5 %
 1998~2004
 3 L 5 %
 4 “ 77
 “Ω 1 3



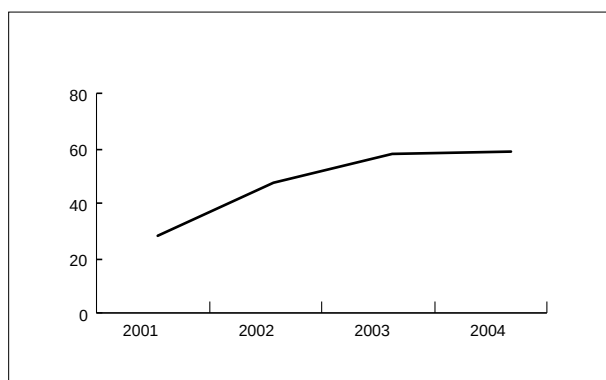
2-144

3 11 3 ~
 LW
 ~ LW 3
 2000 .
 L W
 L E



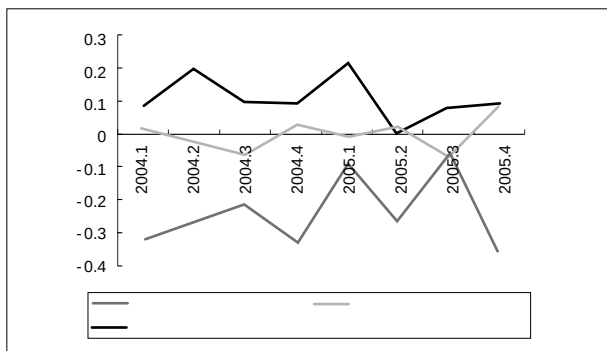
2-145

3 12 77
 /
 2001~2004 77
 4 77 “



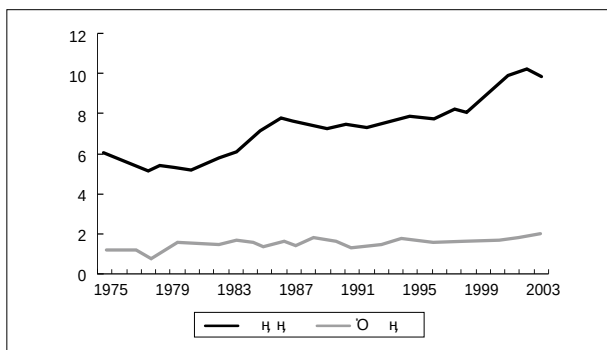
2-146

3 13
 3
 3
 3



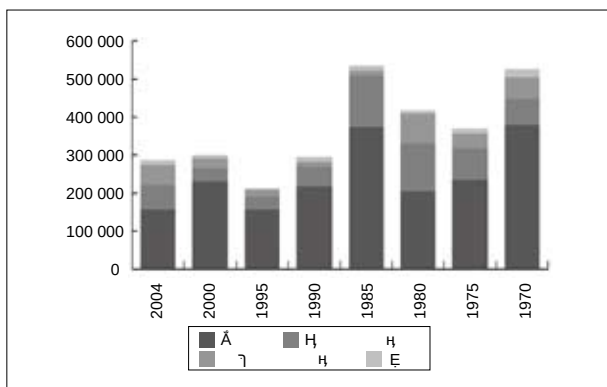
2-147

3 14 1975 2005
 3 3
 3 1975 2005 3
 3 3 3 3



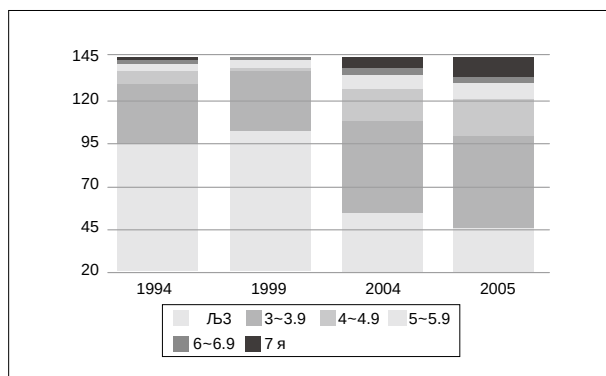
2-148

3 15 3 W
 3 W 3
 3 1970 ~ 2004
 3 W 1970 3
 1985 3 W
 W 3
 3 3



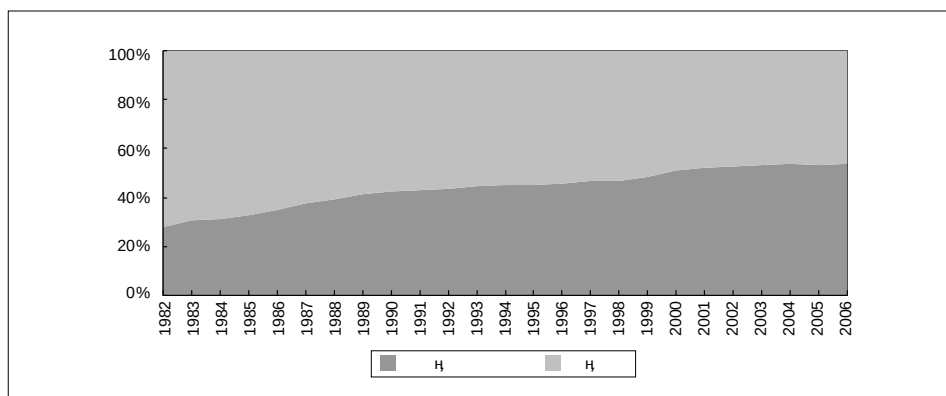
2-149

3 16 Ө ã
 ð
 щ 4 Т Оу Ө
 ã ð 1994 4
 1999 Ө ã
 Ъ3.9 δ ε, 2004 4 2005
 "Ω Ъ4.9 δ ε Ъ3
 3 , 4~4.9
 3 П



2 - 150

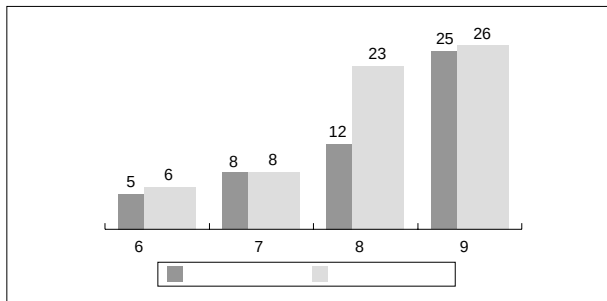
3 17 Һ ð
 щ 1982 ~ 2006 Һ ð Ғ Һ δ ε м δ 4
 Һ



2 - 151

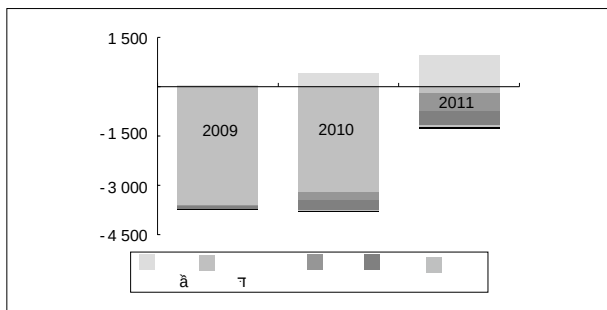
3. ý

ꞑ 1
ý
щ
ý
8
2 я 9
6 4 я



2-152

ꞑ 2
”H
3
ã
м
ꞑ
’
’O
İ ”Ω ’O δ ε Ε
X ꞑ 9



ꞑ 3 √ ð
ã λ ’O
щ √ ð
ã λ ’O
2007 2009 ll 4
2009 ll N
Ã ~ ’O
ã

С`

2-157

36

3

3

3

3

2009

3

3

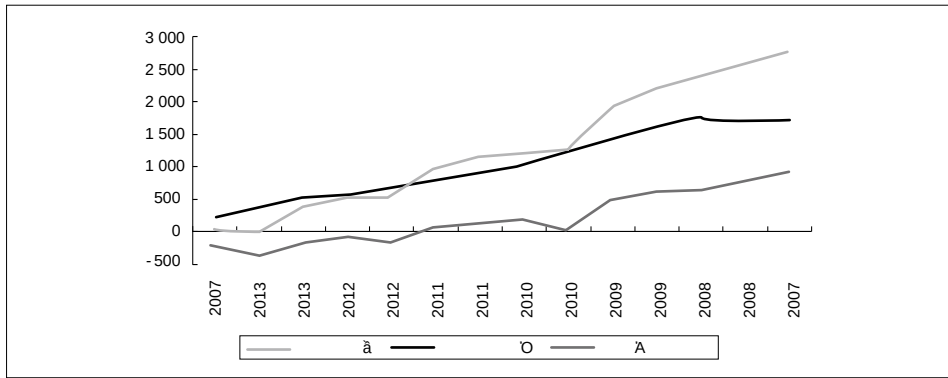
3

3

3

3

3



2-157

3

3

3

3

3

3

1.

31 2002 2006

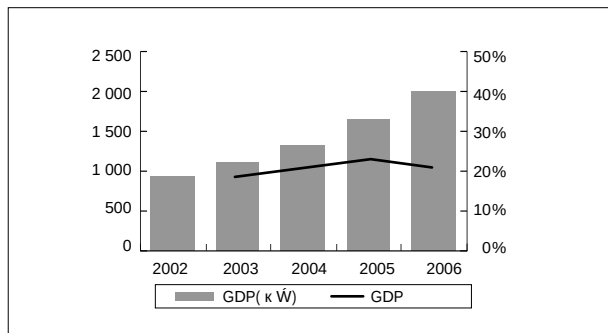
GDP 3 E

2002 2006

GDP

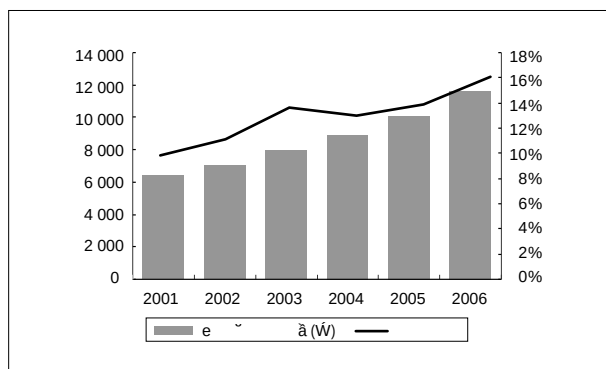
2005

E

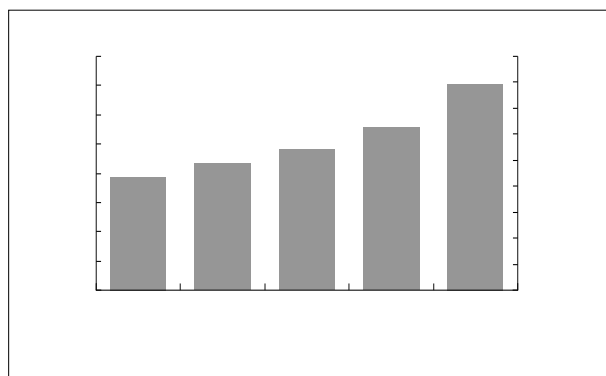
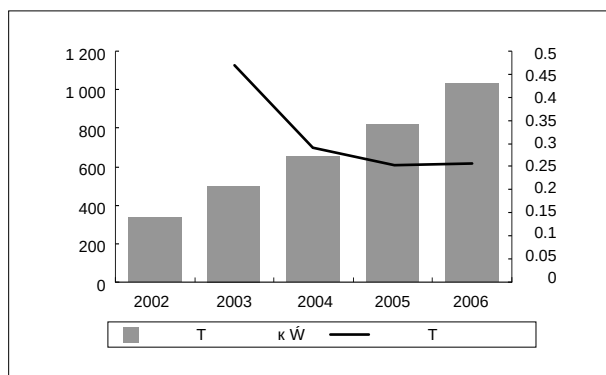


2-158

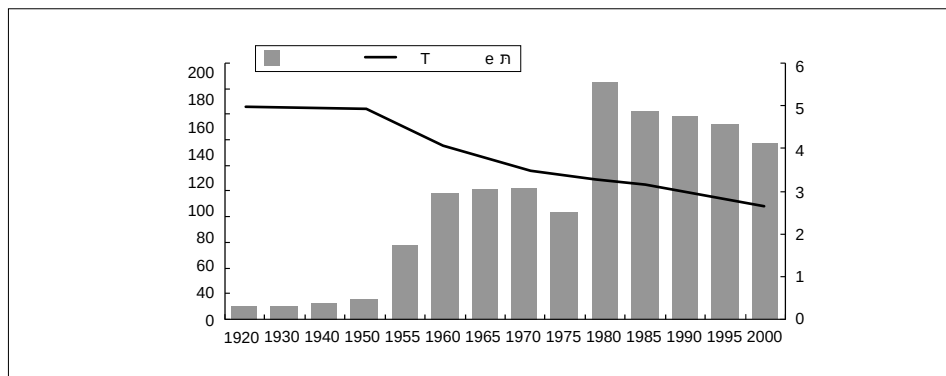
32 e
 2001~2006 e
 2001~2003
 2003



33
 T
 2002~2006
 T
 2004

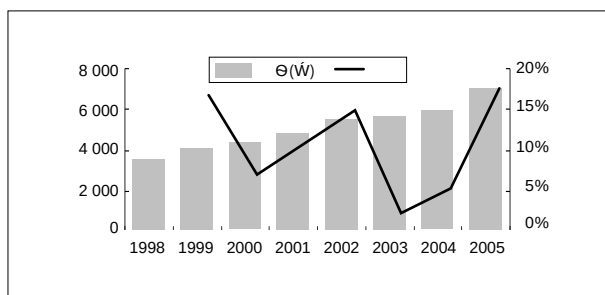


35 1 T 6% “
 1920~2000 M Ж T 6 1950



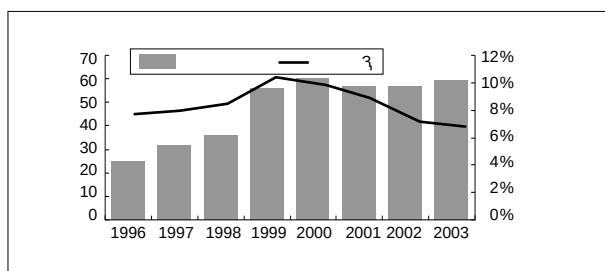
2-162

2.
 31
 Ө
 1998~2005
 Ө
 2000~2002
 2003~2005

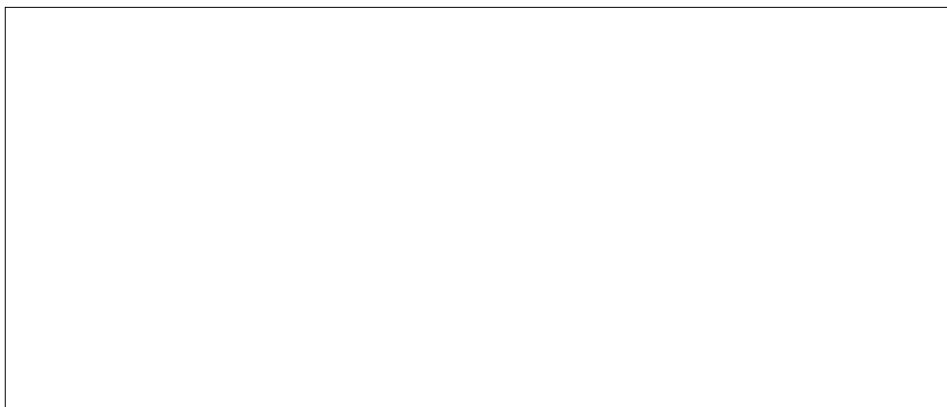
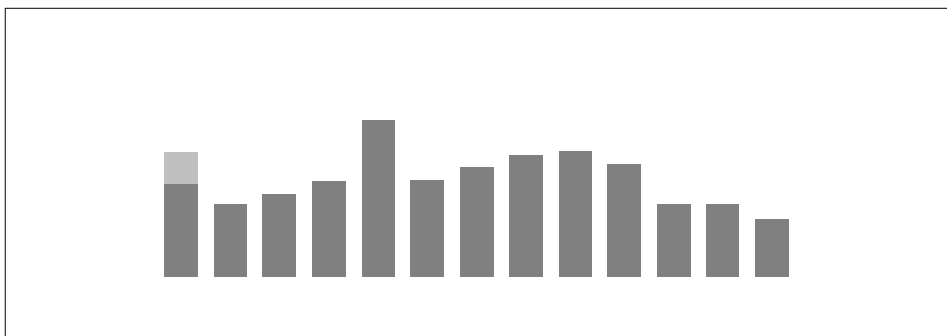


2-163

32 ♦
 3 3
 1996~2003
 1999 6
 1999 .
 3 1999
 1999 . 4



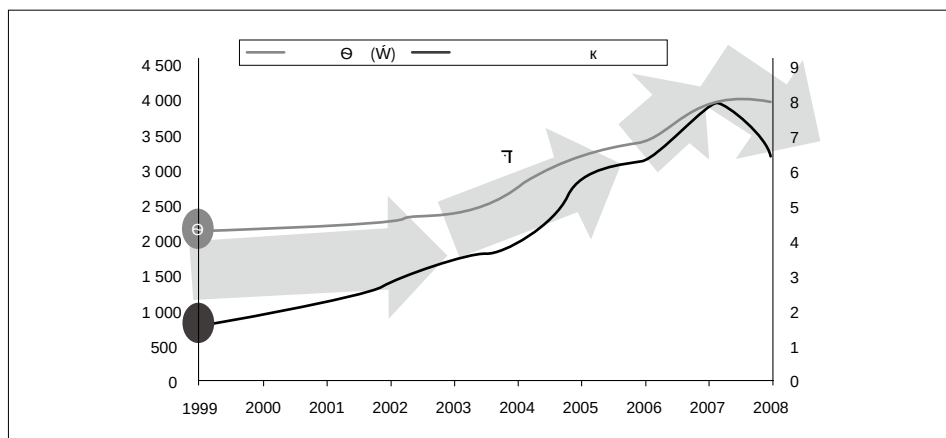
2-164



()

N ~ F I 5 % “ 3 ă

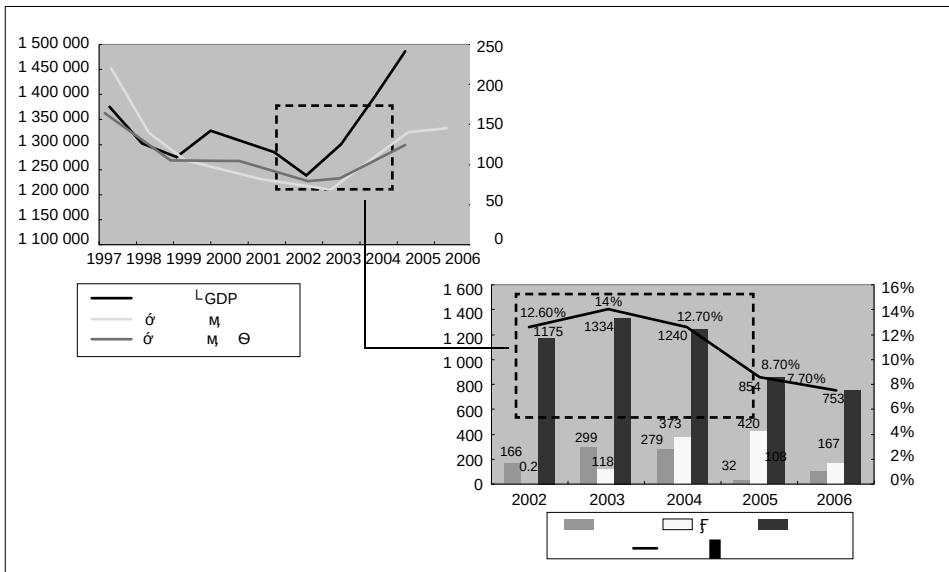
3.1 1999 2008 ă ̸ “
 2008 ă ̸ ̸ ♦ 7
 T ̸ 3 T ă



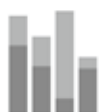
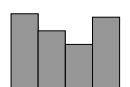
2-167

N . F T 5 % “ β

3.2 ̸ GDP ă
 ~ ̸ 2002 2005 ̸
 L GDP 7
 ă GDP ̸ ~ ̸ 3 ̸
 ̸ GDP ă ̸



2 - 168




$$\tilde{a} \quad \vee \quad \tilde{a} \quad \tilde{a}$$
$$\mathbb{T} = \mathbb{A} \cup \mathbb{A}^{\circ}$$

♥ N ♥

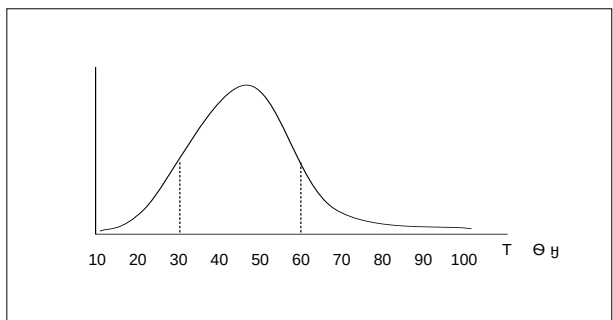
$$\begin{array}{ccccccc} N & \heartsuit & & N & \heartsuit & \Uparrow & T \\ & & & & & \downarrow & \\ \aleph & & \sim & & ' & & \wr \end{array}$$

h

$\dot{y}$ $\ddot{a}$ $\ddot{a}$ $\ddot{u}$ $\ddot{E}$ $\dot{y}$
 $\ddot{a}$ $\ddot{a}$ $\ddot{N}$ $\ddot{N}$ $\ddot{u}$
 $\ddot{a}$ T $\ddot{u}$ $\ddot{u}$ $\ddot{S}$
 $\ddot{u}$ $\ddot{u}$

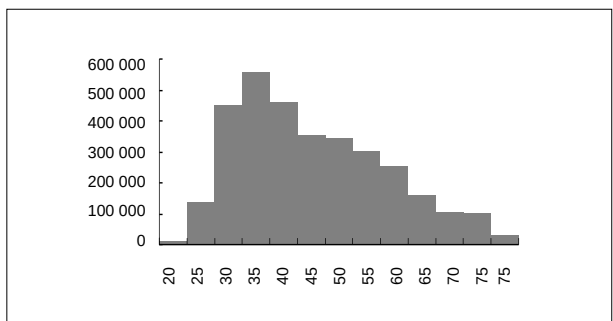
$\ddot{u}$

$\ddot{u}$ 1 T $\ddot{u}$
 $\ddot{a}$ $\dot{y}$
 $\ddot{u}$ 30 60 $\ddot{u}$
 T



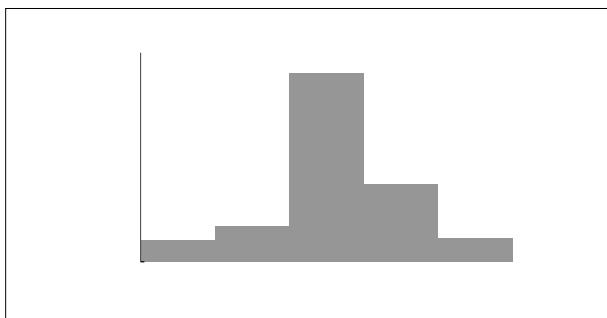
2-169

$\ddot{u}$ 2 $\ddot{u}$
1998
 $\ddot{u}$ $\ddot{u}$
 X 30~45 $\ddot{u}$

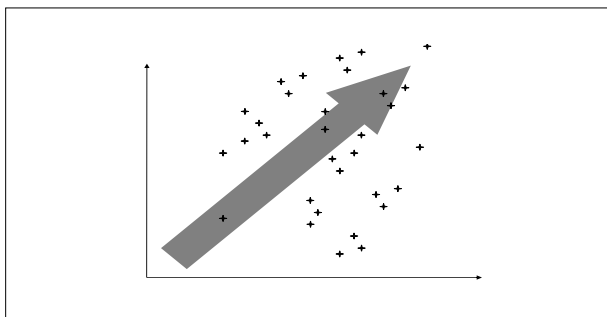


2-170

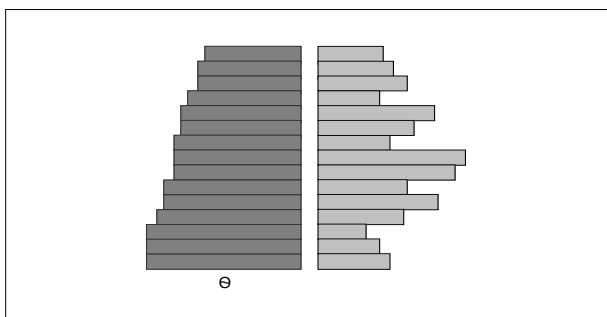
$\mathfrak{Z} \ 3 \ 2003 \ 2004$
 $\mathfrak{I} \quad \quad \Pi$
 $\quad \quad 2003 \sim 2004 \quad \mathfrak{I}$
 $\quad \quad \Pi \quad \quad \varepsilon \quad X$
 $60 \sim 100 \quad \quad \cup$



$\mathfrak{Z} \ 4 \ \mathfrak{D}$
 $\cdot$
 $2-172 \quad \quad N$
 $\mathfrak{D} \quad \cdot \quad \cdot$



$\mathfrak{Z} \ 5 \quad \Theta$
 $\quad \quad \tilde{a}$
 $\quad \quad \Theta$
 $\tilde{a}$



|

|



1. T J X ã "Ω ŭ J

^

J

2-8

|

|

2-9

Λ



1. Ω
~ L2009 9 İ

	11 722
	1 980
	2 604
	2 367
	2 814
	1 678
	279

2. H
560
E Π ~

	390
	35
	56
ψ	17

3. L 4T
~ Γ Θ Γ
A Ů

A	1.8	4.5
B	2.4	7
C	2.6	6.5
D	1.5	3

4. L 4 T
~
A
ũ

A	170	183	160
B	29	58	58
C	61	234	56
D	118	152	140

5 .
2005~2007 T
W ð Π A
W
ũ

2005	559.1	526.6
2006	302.5	250.4
2007	488.2	345.2
D	1.5	3

6.
¼ A
7

2000	39.4
2001	39.6
2002	40.3
2003	43.6
2004	44.2
2005	46.3
2006	47.1
2007	47.3

7 .
2003~2006 T
ð
A ũ “

2003	51.9	41
2004	62.5	22
2005	76.5	22
2006	106.01	32

8. L

$\mathbb{H}$ Θ $\mathbb{A}$ $\mathbb{A}$
 $\check{e}$ $\check{u}$ N $\check{a}$

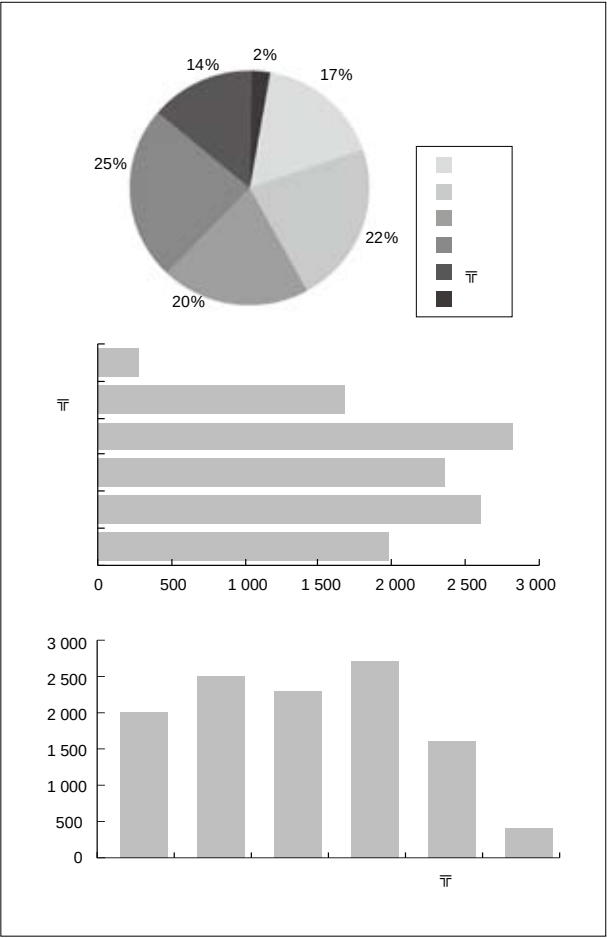
2006	51	5 400
2007	65	7 600
2008	17	11 390
2009	111	6 700

9. Ω

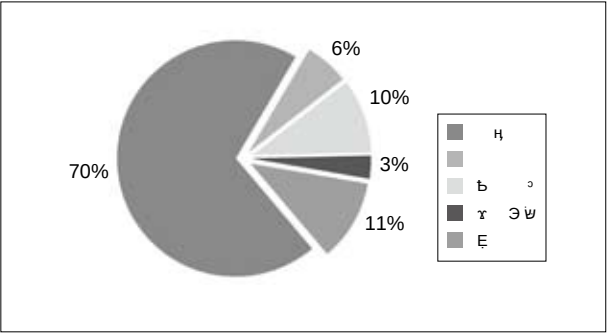
Π
 $\mathbb{A}$ β $\check{u}$

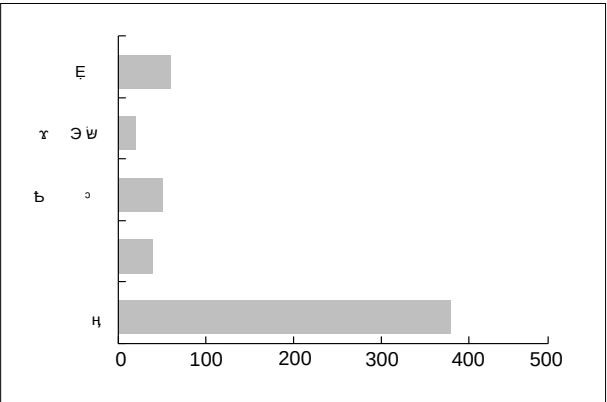
	390
	35
	56
ψ	17

1. T
 Ж
 ~ L
 Л~ L u

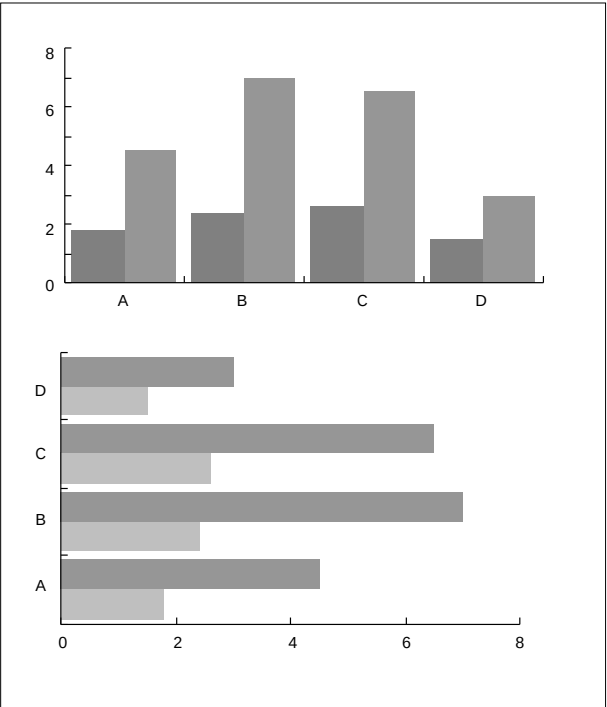


2. 1
 ~





3. 2Т
 Ж



4. Ъ

Ѓ

δ ε

5

Ѓ

d

3 Ѓ

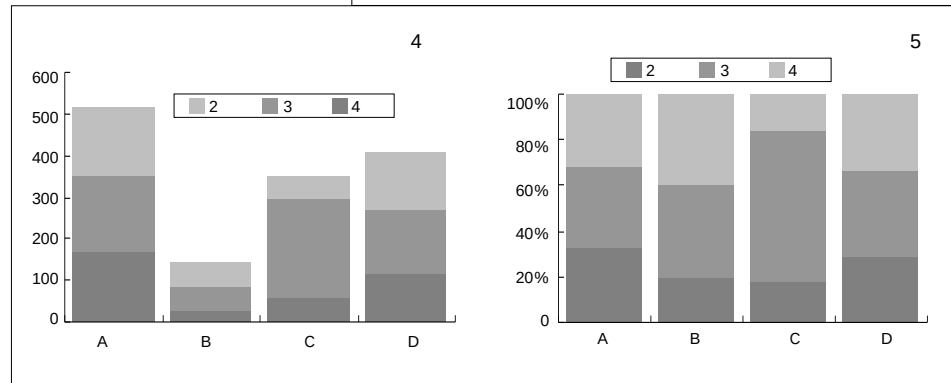
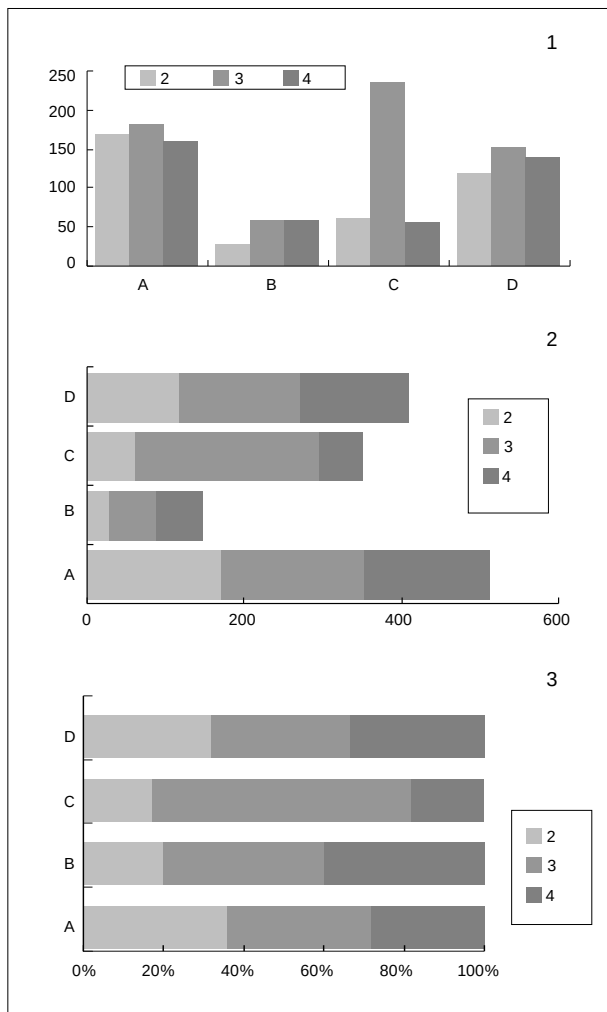
4 d

5 Ѓ

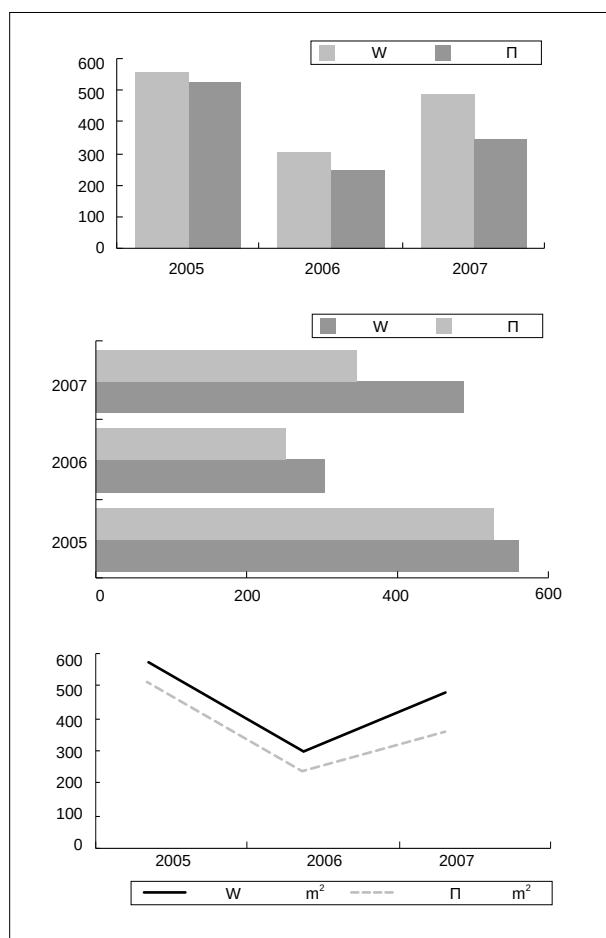
щ

2Ѓ 3 Ѓ 4Ѓ

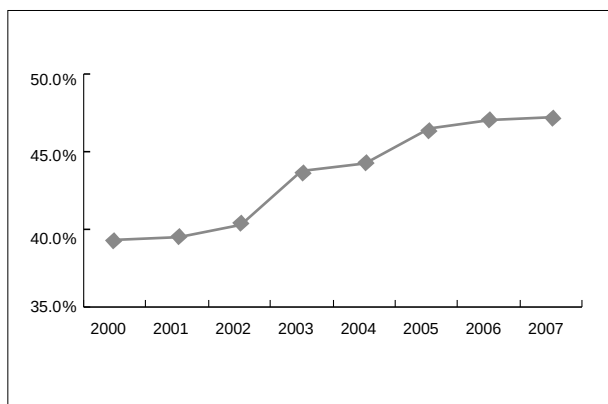
5 1



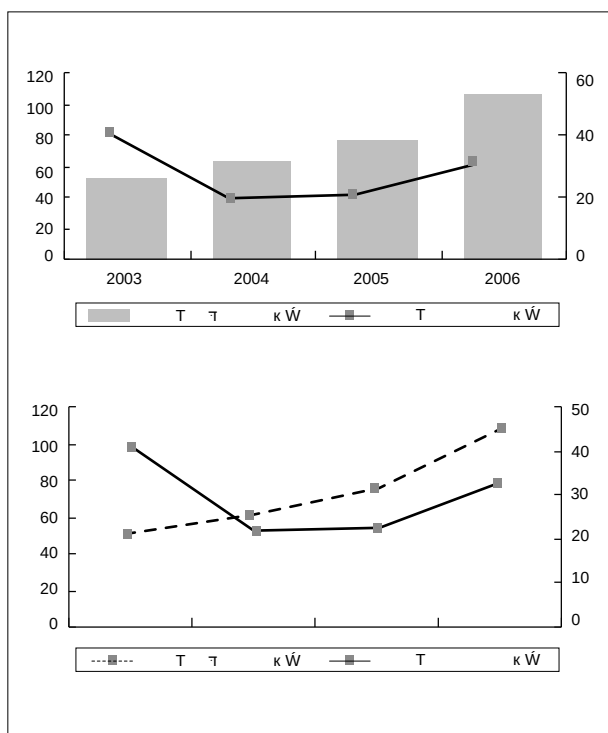
5. 3T
 F W
 3
 %



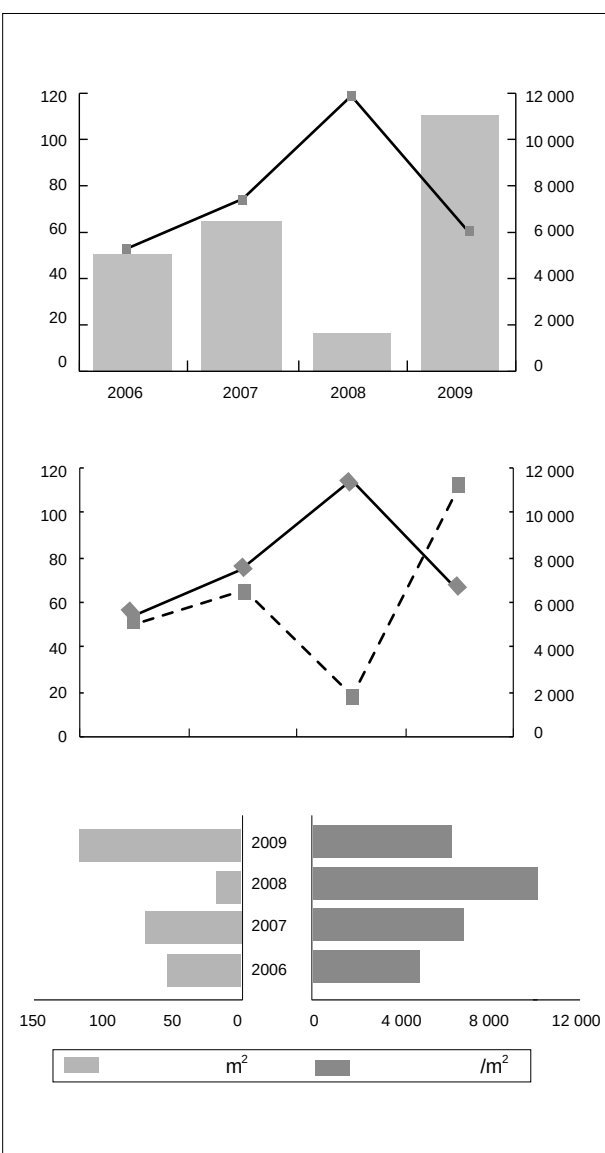
6. $\dot{E}$
 “



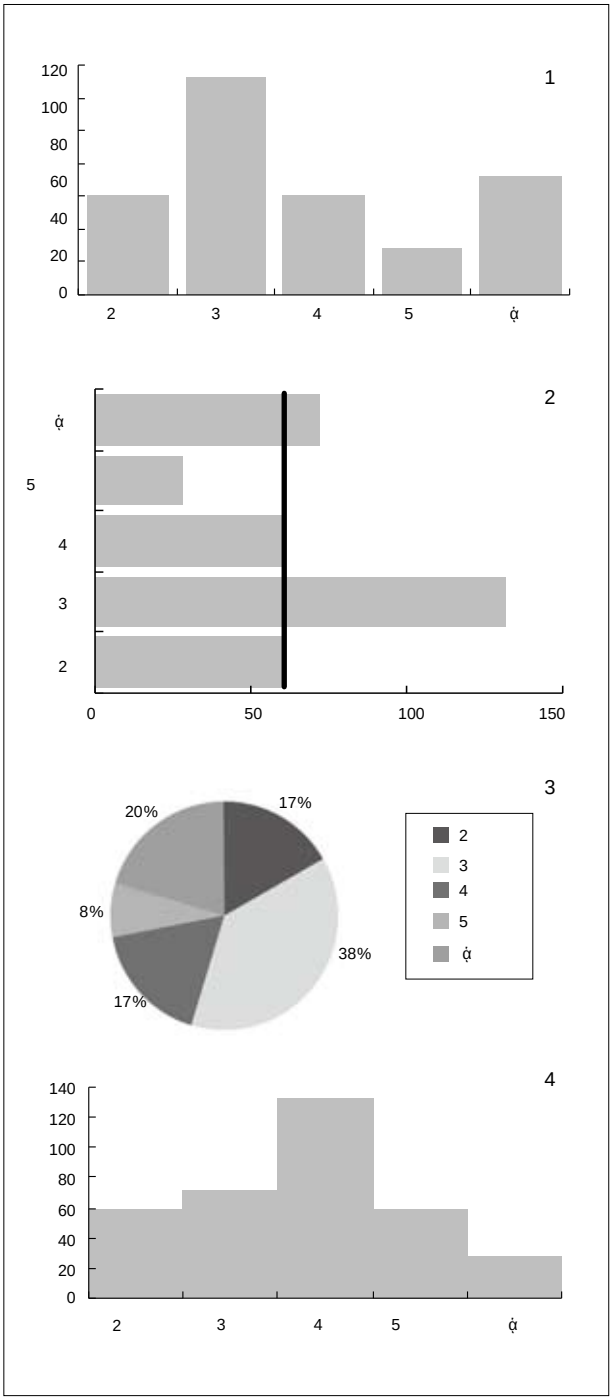
7.
 “
 $\bar{r}$
 $\dot{M}$ T
 $\dot{M}$ $\dot{V}$ “

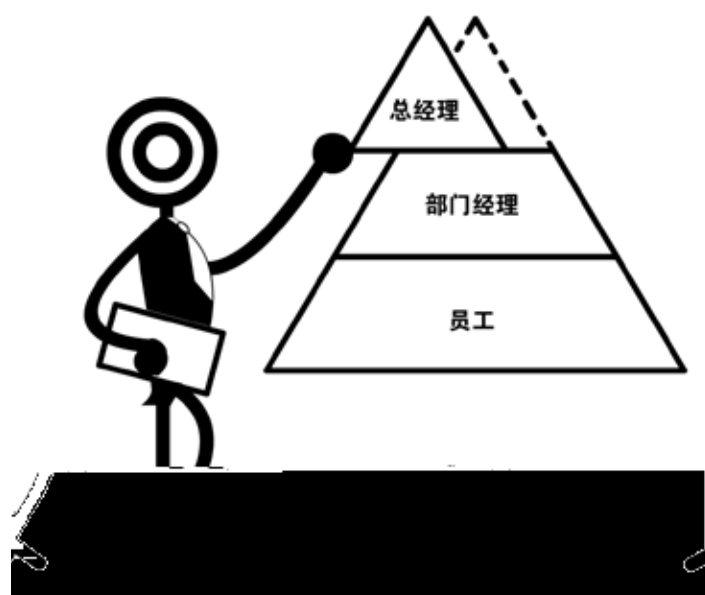


8. ,
 . 1 1
 1 0 ~ 1 1
 0 1 1 1
 1 1 1 1 1 1
 1 1
 1 1
 1 1 1
 1 1 1
 1 1 1



9. ~
 щ ~
 2 1 .
 ~ 2 X ã
 0~
 Ж 3°Ω
 ~ 7/8 ð
 ý 'O3 7/8
 4 ~
 ý x
 ý





Concept

-

-

y.

-

4

4

-

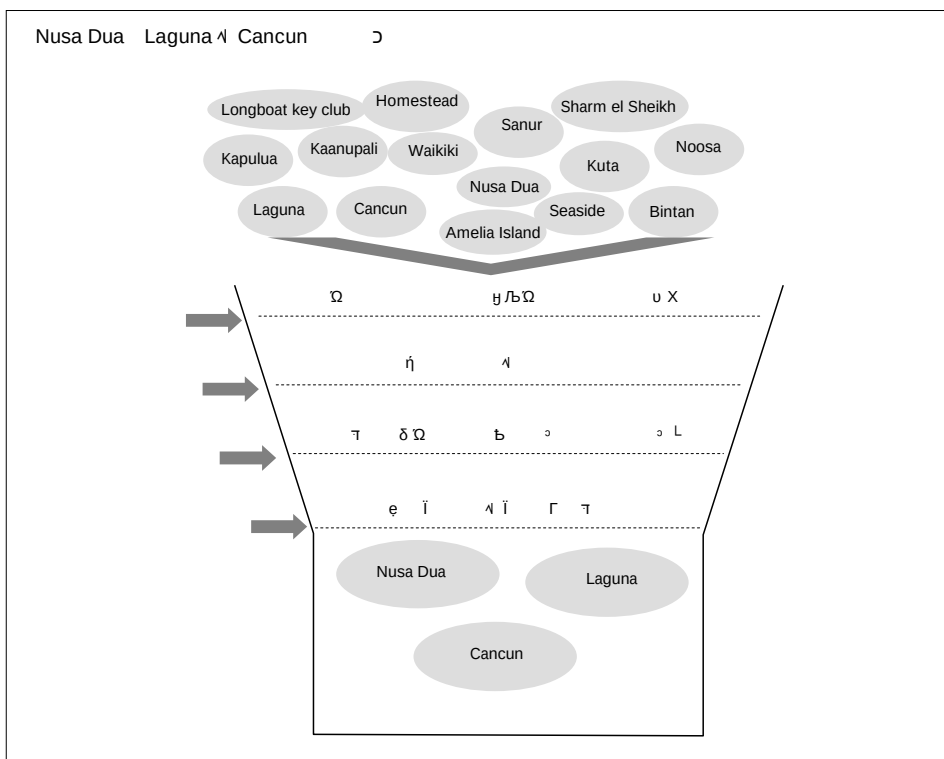
İ X ´ ¼ □
´ ¼ □ Ω Ъ ę √Ω
Ë
ƒ Ç` ƒ □ ¼ ¼ ~
T ´ ƒ ¼ ¼
ê º L δ º L ъ
º L √
I л T Γ ã á Ë15 T ъ
ꝛ Ж ů ꝛ 5 T Ḃ
Ḃ ъ ꝛ
Ǻ β γ
ũ ȧ √ N ш .
□ ȧ ƒ “

● 嚶

15 T ꝛ
Kapulua Kaanupali Waikiki Nusa Dua
○ ꝛ Kuta ○ ꝛ Sanur ○ ꝛ Laguna . Cancun
– Amelia Island Bintan ○ Seaside Longboat key club
Homestead Sharm el Sheikh ȧ Noosa ó E

Ḃ
1 Ω ȧ ЪΩ υ X
3 ȧ
4 ę İ √ İ Γ ȧ
ȧ 15 T º L á ȧ3 Ω º Ъ

3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 99 100
 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 119 120 121 122 123 124 125 126 127 128 129 130 131 132 133 134 135 136 137 138 139 140 141 142 143 144 145 146 147 148 149 150 151 152 153 154 155 156 157 158 159 160 161 162 163 164 165 166 167 168 169 170 171 172 173 174 175 176 177 178 179 180 181 182 183 184 185 186 187 188 189 190 191 192 193 194 195 196 197 198 199 200
 201 202 203 204 205 206 207 208 209 210 211 212 213 214 215 216 217 218 219 220 221 222 223 224 225 226 227 228 229 230 231 232 233 234 235 236 237 238 239 240 241 242 243 244 245 246 247 248 249 250 251 252 253 254 255 256 257 258 259 260 261 262 263 264 265 266 267 268 269 270 271 272 273 274 275 276 277 278 279 280 281 282 283 284 285 286 287 288 289 290 291 292 293 294 295 296 297 298 299 300
 301 302 303 304 305 306 307 308 309 310 311 312 313 314 315 316 317 318 319 320 321 322 323 324 325 326 327 328 329 330 331 332 333 334 335 336 337 338 339 340 341 342 343 344 345 346 347 348 349 350 351 352 353 354 355 356 357 358 359 360 361 362 363 364 365 366 367 368 369 370 371 372 373 374 375 376 377 378 379 380 381 382 383 384 385 386 387 388 389 390 391 392 393 394 395 396 397 398 399 400
 401 402 403 404 405 406 407 408 409 410 411 412 413 414 415 416 417 418 419 420 421 422 423 424 425 426 427 428 429 430 431 432 433 434 435 436 437 438 439 440 441 442 443 444 445 446 447 448 449 450 451 452 453 454 455 456 457 458 459 460 461 462 463 464 465 466 467 468 469 470 471 472 473 474 475 476 477 478 479 480 481 482 483 484 485 486 487 488 489 490 491 492 493 494 495 496 497 498 499 500
 501 502 503 504 505 506 507 508 509 510 511 512 513 514 515 516 517 518 519 520 521 522 523 524 525 526 527 528 529 530 531 532 533 534 535 536 537 538 539 540 541 542 543 544 545 546 547 548 549 550 551 552 553 554 555 556 557 558 559 560 561 562 563 564 565 566 567 568 569 570 571 572 573 574 575 576 577 578 579 580 581 582 583 584 585 586 587 588 589 590 591 592 593 594 595 596 597 598 599 600
 601 602 603 604 605 606 607 608 609 610 611 612 613 614 615 616 617 618 619 620 621 622 623 624 625 626 627 628 629 630 631 632 633 634 635 636 637 638 639 640 641 642 643 644 645 646 647 648 649 650 651 652 653 654 655 656 657 658 659 660 661 662 663 664 665 666 667 668 669 670 671 672 673 674 675 676 677 678 679 680 681 682 683 684 685 686 687 688 689 690 691 692 693 694 695 696 697 698 699 700
 701 702 703 704 705 706 707 708 709 710 711 712 713 714 715 716 717 718 719 720 721 722 723 724 725 726 727 728 729 730 731 732 733 734 735 736 737 738 739 740 741 742 743 744 745 746 747 748 749 750 751 752 753 754 755 756 757 758 759 760 761 762 763 764 765 766 767 768 769 770 771 772 773 774 775 776 777 778 779 780 781 782 783 784 785 786 787 788 789 790 791 792 793 794 795 796 797 798 799 800
 801 802 803 804 805 806 807 808 809 810 811 812 813 814 815 816 817 818 819 820 821 822 823 824 825 826 827 828 829 830 831 832 833 834 835 836 837 838 839 840 841 842 843 844 845 846 847 848 849 850 851 852 853 854 855 856 857 858 859 860 861 862 863 864 865 866 867 868 869 870 871 872 873 874 875 876 877 878 879 880 881 882 883 884 885 886 887 888 889 890 891 892 893 894 895 896 897 898 899 900
 901 902 903 904 905 906 907 908 909 910 911 912 913 914 915 916 917 918 919 920 921 922 923 924 925 926 927 928 929 930 931 932 933 934 935 936 937 938 939 940 941 942 943 944 945 946 947 948 949 950 951 952 953 954 955 956 957 958 959 960 961 962 963 964 965 966 967 968 969 970 971 972 973 974 975 976 977 978 979 980 981 982 983 984 985 986 987 988 989 990 991 992 993 994 995 996 997 998 999 1000
 1001 1002 1003 1004 1005 1006 1007 1008 1009 1010 1011 1012 1013 1014 1015 1016 1017 1018 1019 1020 1021 1022 1023 1024 1025 1026 1027 1028 1029 1030 1031 1032 10



3-1

С 5



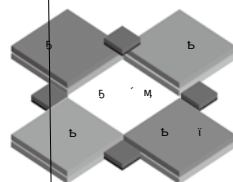
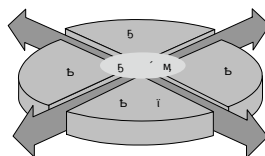
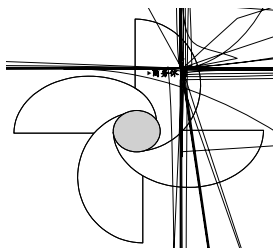
Љ

7/8

□

ę

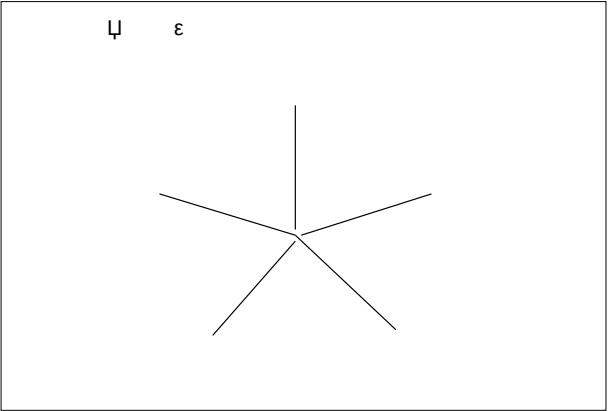
Ω



з

█ ï ⅈ η Ж“ ” . Т л
X ƒ Ж ƒ ρ ω Γ О Ъ Н Γ` □
ý δ ` ƒ █ ï Ж Ъ □ I ā
ý δ Ě ЖŴ ` Ж
Љ~ О
υ Н ƒ δ Ě ê
ę ε

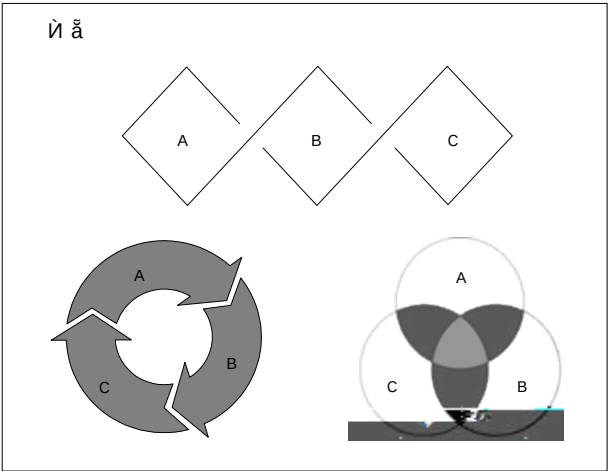
 ę
ζ λ Å~ β
ā Жщ Т л
 О
Ц





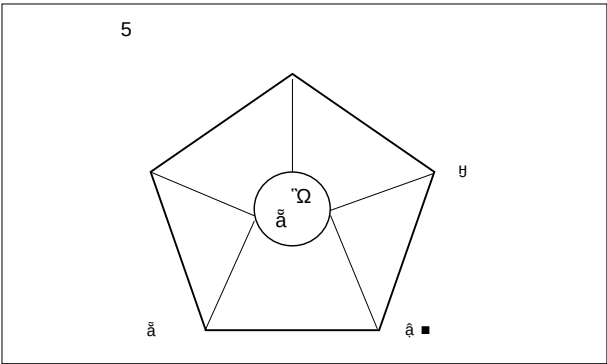
Т л X Й ã õ ě ъ %
з ъ % ѡ ъ % х e
л Й ã NT NT I u Й ã
Ж Й ã ε ϕ Ω ã ã П ъ ã ã
Й ã I ã ò δ ε ѡ
.

A B C T
~ ý ã
Ω л П ъ
О
Ж F
W ε
.



3-5

"Ω ã
 Й ã
 ~ I υ Й "Ω
 ¢ "H
 ¢

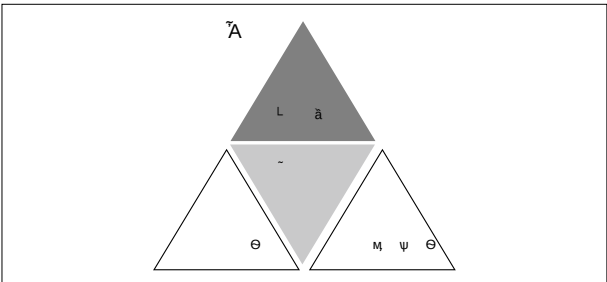


3-6

ε
 "Ω W υ ã
 ε м ã T Й x O Й
 δ ε м

- T I ε м ð ã
 - X T I O Ъ T м ~ ε
 - м ã ð ε м Ж
 - Ь ε м ~ T Ъ T
 - ҃ ã

- 3 1
 T
 L ã
 м ψ 4
 Θ Ж
 T ~ Θ



3-7

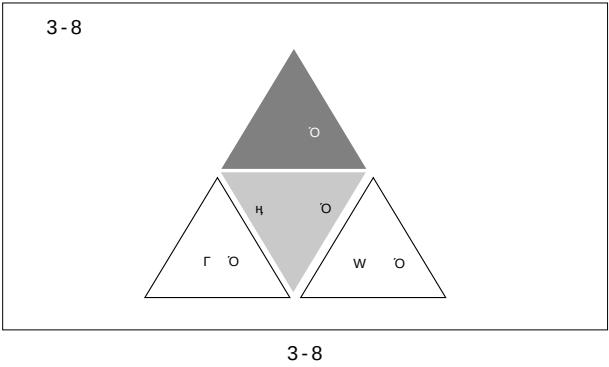
Е '
 Т м

 2 О

 ъ н
 О ε
 Т Γ О W О
 4 О Т ε

 О
 Т о ђ Е
 ђ ђ ε
 ђ Т

 u X

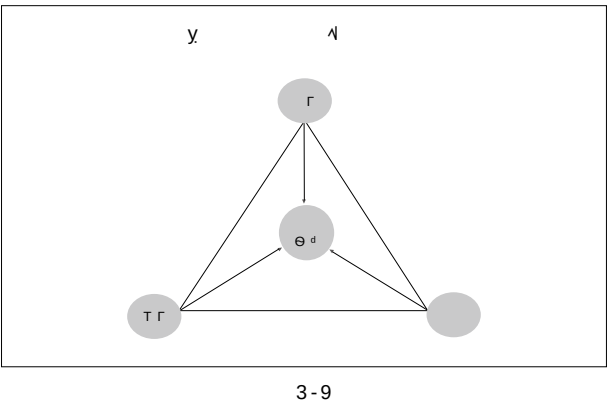


33 L Θ d

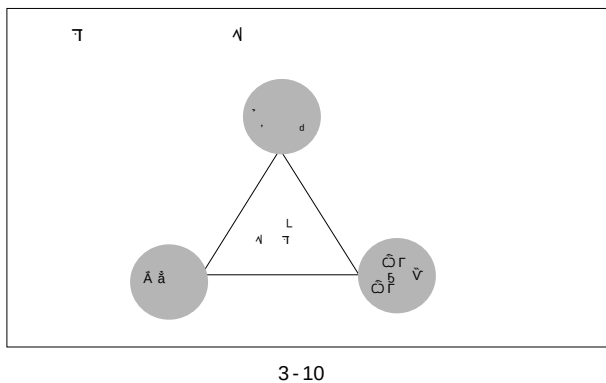
 ђ Т Т Γ L
 L Т Γ
 ё L м 4 Γ
 Т ε ё ~
 ђ L

 Θ d ё π
 Е X Т
 ђ ё L

 м Θ d



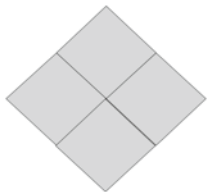
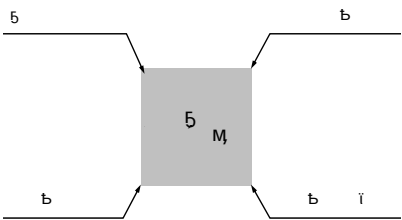
3 4 L 7 σ
 L . 7
 1 0 7
 ę σ
 T ă 3-10
 ˘ Ě ă
 0 7
 L T ґ



Ң ε ε Ң ă T W u "Ω ă
 Ң 7

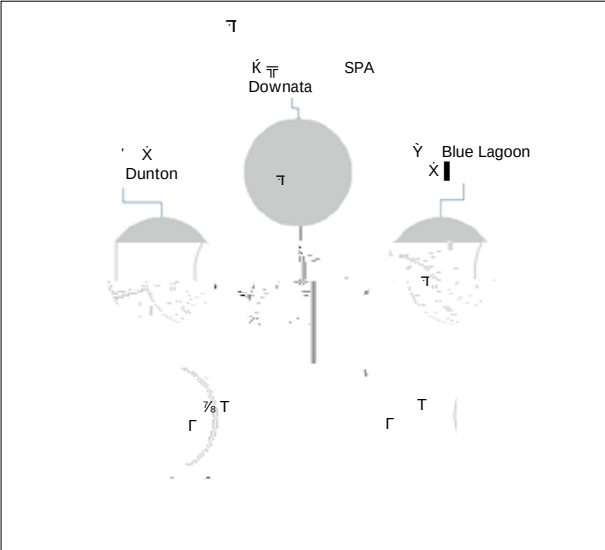
1.

- Ң ε Ң ă I "Ω ă
- Ң X ~ u ~ 5 T Ң ~ ε
- Ң ă ǻ ε Ң Ж
- Ң D 7 Ң ă X W ` 5 7
- Ж Ң Ң ă ă T ă T
- Ң X ε 5 ă T ă T
- ~ 5 ε ă "Ω ă Ң X
- Ң ε ~ ę 7



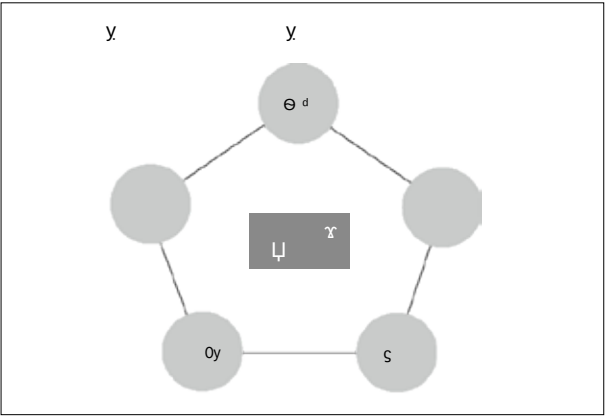
3.

3 3 7 4
(Ω)
3
υ. 0
7 4
7
7 8 T Γ
T Γ 4 7



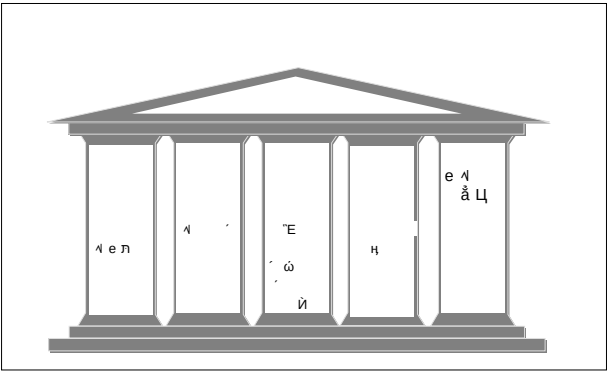
3-14

3 4 x
4 Ω
x
ε y
4 T Θ d
ς 0y 4
4 T 5
4



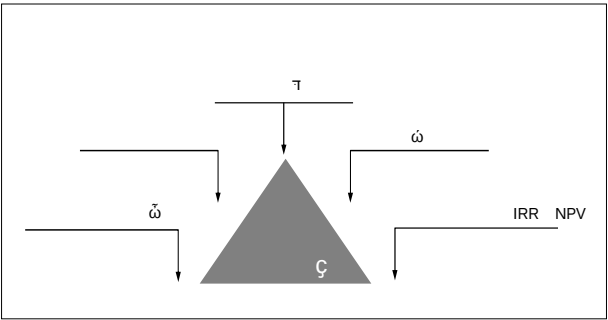
3-15

3 5
(Ω)
,
Ц Т ε
р Ë
л
О Ц Т
л



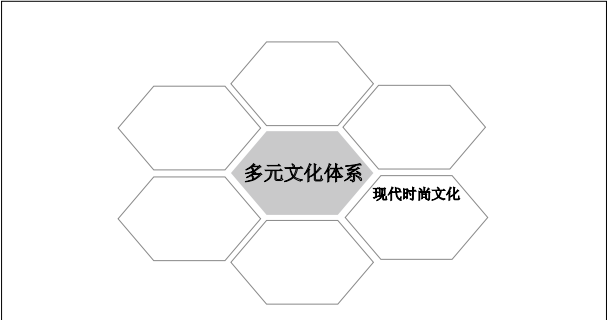
3-16
2005

3 6
ç
,
ç
Ц Т Ц Т
Û ç
W Û Ë
ÿ



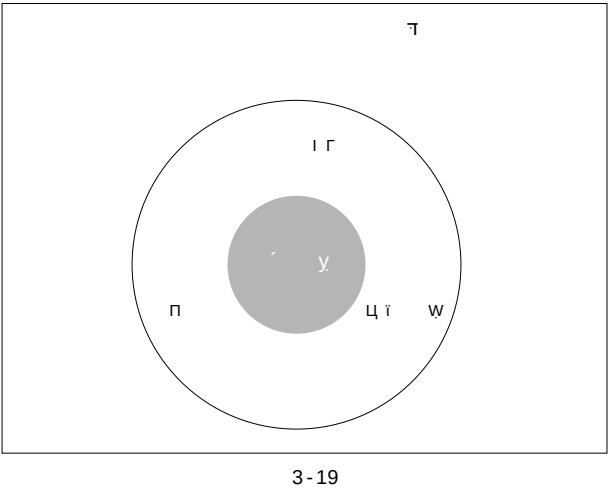
3-17

4.
3 7 W 7/8
M
W 7/8 ε
ä ~ 7/8
ä ~ 7/8
Ë Б ε
7/8

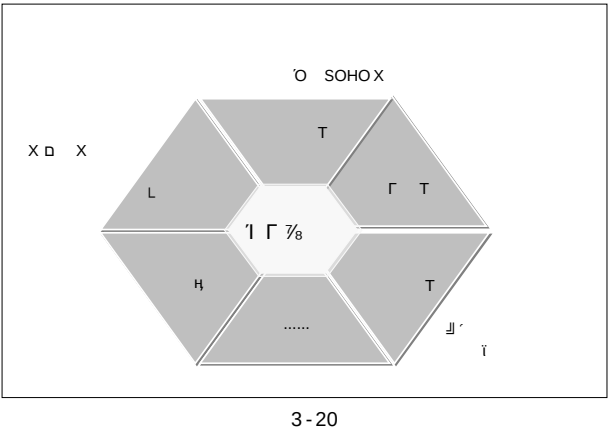


3-18

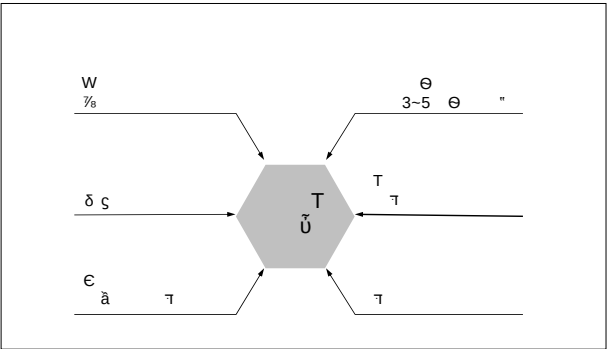
ʒ 8 e
 (Ω)
 7 ũ
 e ε ℄
 3-19°ΩO ã T
 ã T
 e
 ê



ʒ 9 T 7
 ĆΓ Γ%
 3-20°ΩOĖ ð
 T 7 ĆΓ ².
 Γ% O ã
 ĆΓ ~
 T 7
 ĆΓ Γ%
 щ ʒ` ó
 O ʒ ã
 ´ ʒ ħ'E
 T ₪

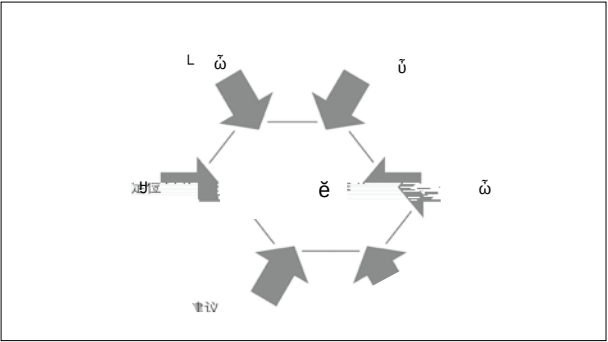


3 10 T
ũ ã T ε
3-21 O Ę
T ũ
ã T
Л T 7
H ' ě δ
C ' ě δ



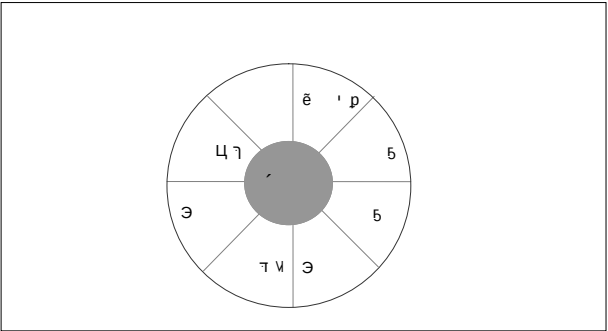
3-21

3 11
ε ě
3-22 Ę
ε
ě ã ě Й
Ě
Ж ã
ě
ě



3-22

3 12 °
(Ω)
° ε
C â T â
T H
â
J â T
H

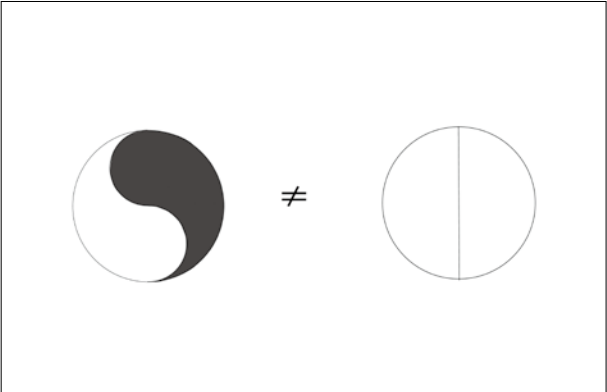


3-23

â ■ T м N T Ì ã Ъ ŭ

1.

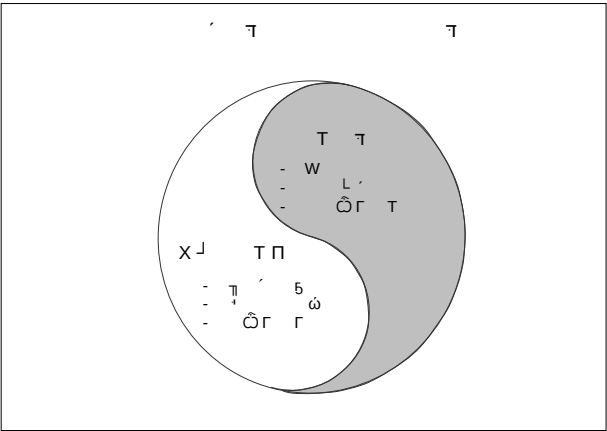
~
 N T N
 ¯ ' H
 Ì Ì .
 Ì Ç â ■
 ¯ ŭ δ
 N ŭ ε L α



3-24

2.

ʁ 1 L ʁ N
 3-25 δ Ō Γ
 T Γ L ʁ
 ō N T
 Ì Ì
 ě T ʁ δ X
 ʁ T Π W
 λ ψ X ʁ T
 Π "Ω`
 . T ʁ



3-25

3 2 Γ

3-26 δ Γ

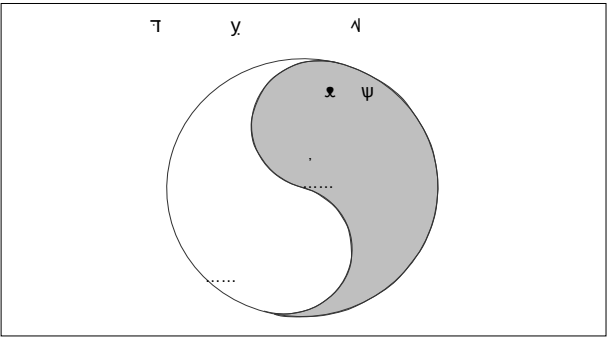
 ũ Ε Χ ρ

ψ λ Ë

Γ ε ψ Ν

Τ υ ã Ç

Й Й



 ε ε Μ ~ ũ υ Ω ã W κ

Ε ε Μ υ ã

1.

 • Η ~ ~ W ε Μ ã • ~ W :

Τ Μ

 • ~ ũ W υ ш Ω ã ~ Й υ Ç

λ ã • ã λ Q

2.

3 1

3-27

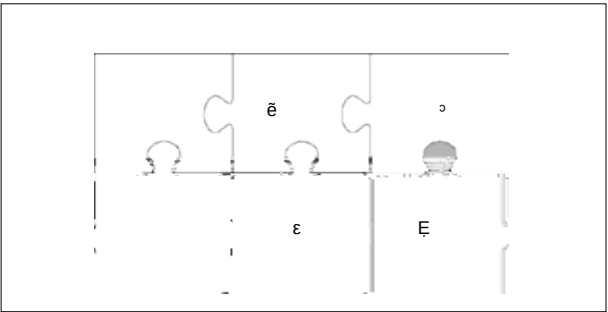
 ε C

ε

λ Ε щ X`

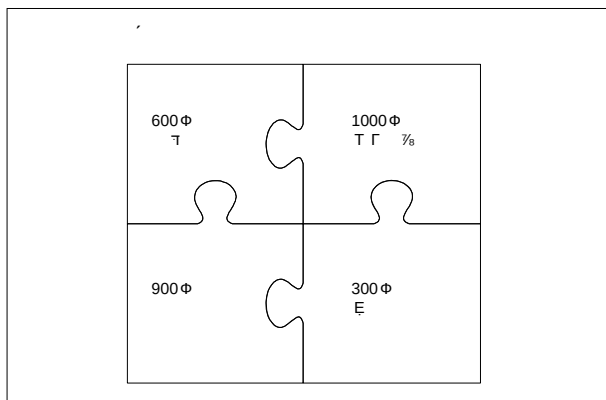
О ã ,

Ë Æ



3 2

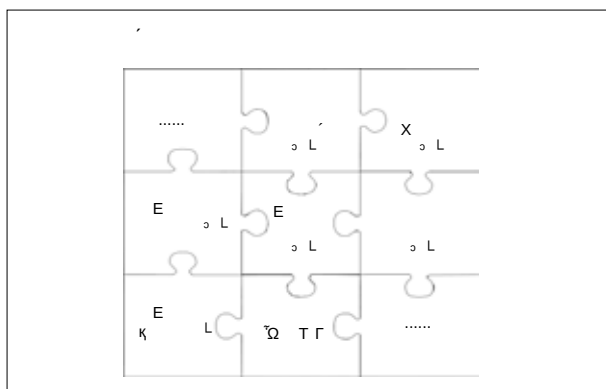
3-28 T Γ
L ÿ ã
Φ M 2 800
M



3-28

3 3

€
ε ð
7 T ε L
7 T L v
L



3-29

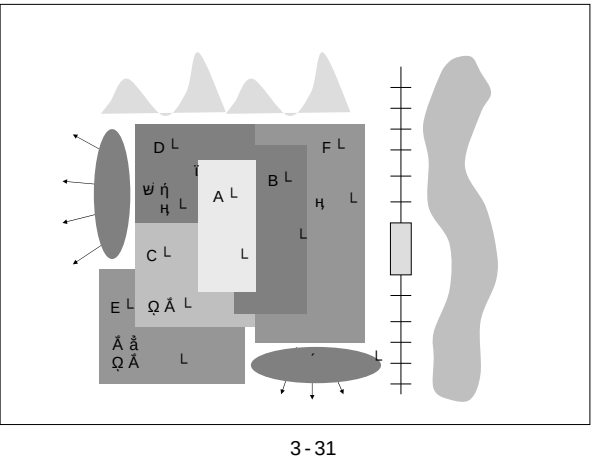
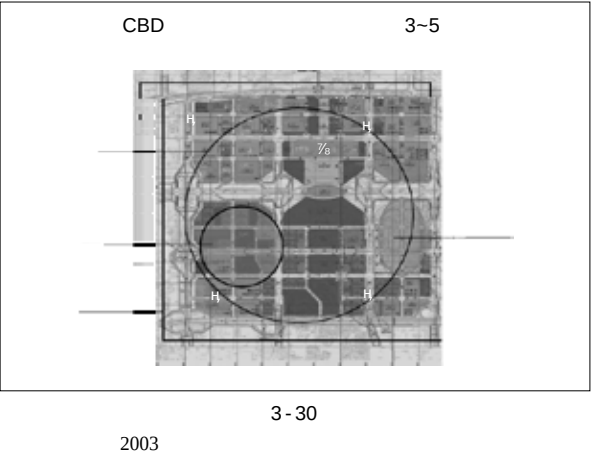
ã "HT I v "Ω ã

1.

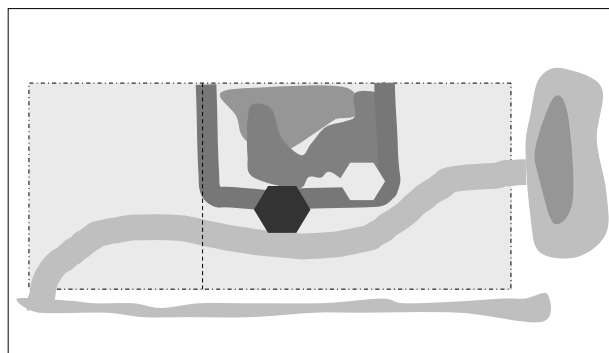
ã , ã I "Ω
ã δ ã , M

2.

3 1 (Ω)
3-30
β O X
L A Θ ũ
Л Ъ H H
H ã
A Θ
CBD
Л X
X L
CBD ũ A ó
П ð
L H
3 2 % L
(Ω)
3-31 L
ũ ý
E X H L H Л
F L
Г L H Л T L X
Q Ā L
H L "Ω H
Л F
L

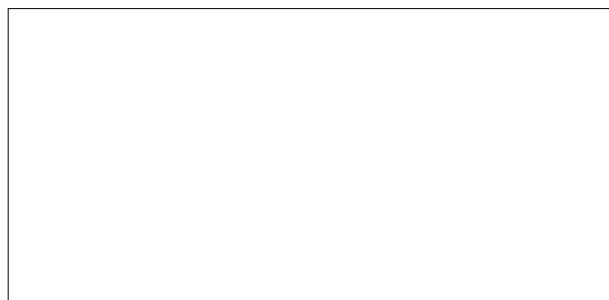


3 3 ð
 (Ω)
 3-32 Һ
 L ð ý ð Һ
 Ъ
 Һ L
 L Һ ψ Ω Ъ ð
 ʌ ɓ Ω
 Һ Ъ L П
 δ, ω L Һ



3 4 Ң
 3-33
 Ë ѳ
 ð

 ã
 "HT Ì ã I v
 ã ε
 C
 . ʌ

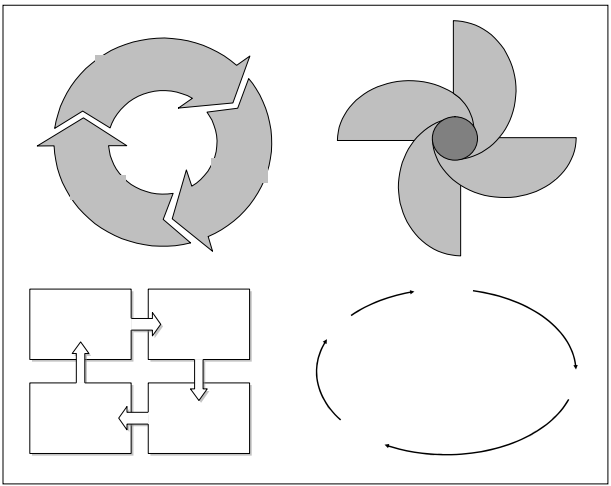


ЖЕ ã ѡ ѡ ã ~ I ѡ

1.

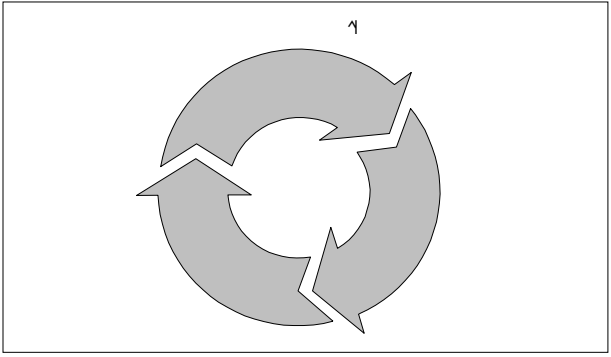
- F X I ѡ ã
- X ѡ ѡ ' '

”H -35



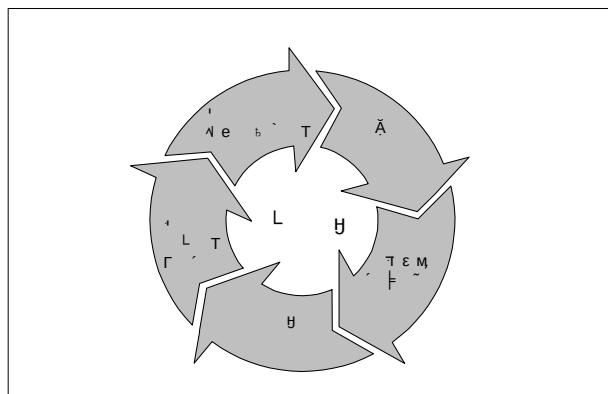
2.

3 1 L T Г 7
ã
3-36 ѡ
F T Г 7
ã ~ ƒ ě
7 Й . Ě
T 7



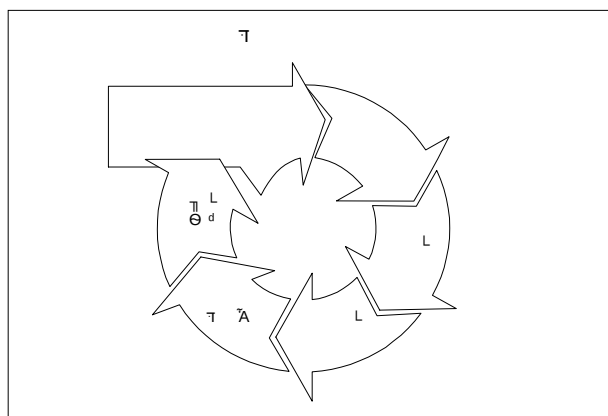
3-36

$\mathfrak{z} \ 2 \ \mathcal{L} \ \mathfrak{f} \ \mathfrak{U}$
 $\tilde{\mathfrak{a}} \ (\Omega \quad)$
 $3-37 \ \ddot{\mathfrak{E}} \ \mathcal{L}$
 $\mathfrak{H} \ \mathfrak{f} \ \mathfrak{X} \ \sim$
 $\check{\mathfrak{e}} \ \mathfrak{Y}_\cdot \ \mathfrak{f}^\sim \ \mathfrak{f}$



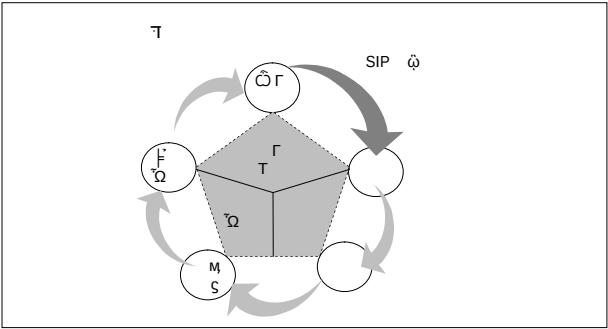
3-37

$\mathfrak{z} \ 3 \quad \mathfrak{f} \ \tilde{\mathfrak{a}}$
 $3-38 \ \ddot{\mathfrak{E}} \ \mathfrak{T}$
 $\mathfrak{V} \quad \mathfrak{w}$
 $\mathfrak{T} \ \mathcal{L}$
 $\Theta^d \ \mathcal{L} \ \Theta^d \ \mathfrak{T}$
 $\mathfrak{x} \quad \tilde{\mathfrak{q}} \ \Theta$
 $d \quad \ddot{\mathfrak{E}} \ \mathfrak{T}$



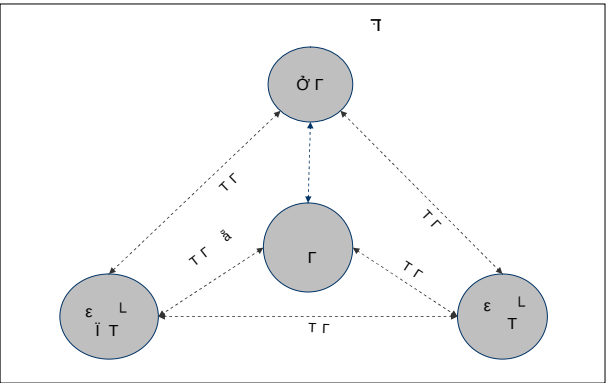
3-38

3 4 L 7 ã
3-39 T
Г L



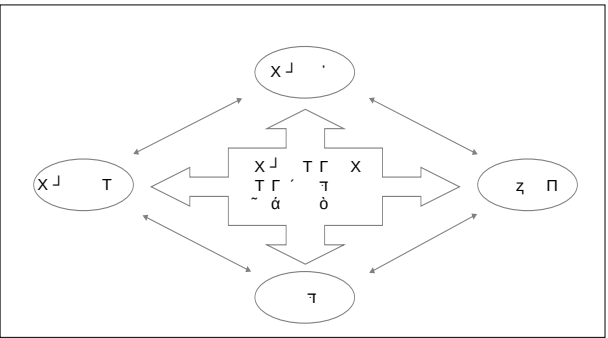
3-39

3 6 T 7 ã
3-40 Г
Ö Г ε Ì
T Г υ Ì ã
Ì ã p C Ч
ã Ç M È Ì
ã



3-40

3 7 X J T Г
7 ã
3-41 È X J
T Г ~ T T Г υ
з Ì ě ã



3-41

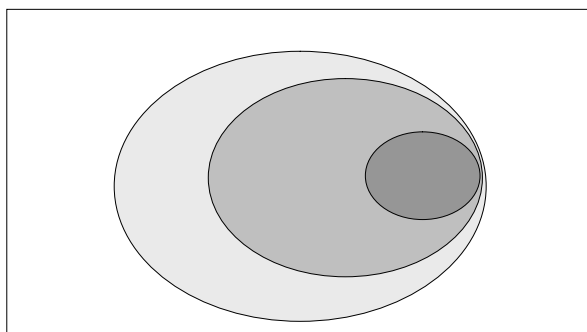
HT I υ ε J ã

1.

- X~ I υ Й Ж I υ ε J υ ũ
- Yщ X σ ~ I Ç
- ε J ã
- ~ J ~ 7/8 ê

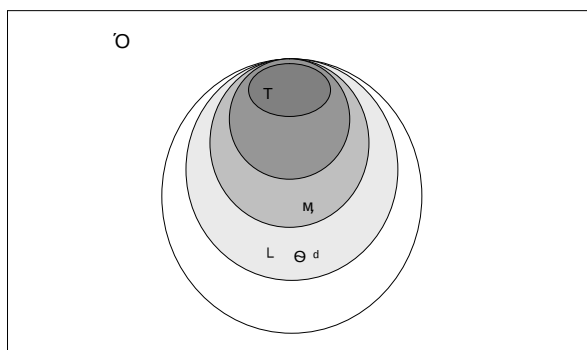
2.

3 1 H (Ω
)
3-42
H щ ã ^
J
щ ã
щ
ã ^ 'E X
ã Ç 'E



3-42

3 2 T 7
3-43 T
E'O H T
α δ 0
T ã
E
M L Θ d



3-43

Ω

Т Г Л

И Л

Г Л

И Б

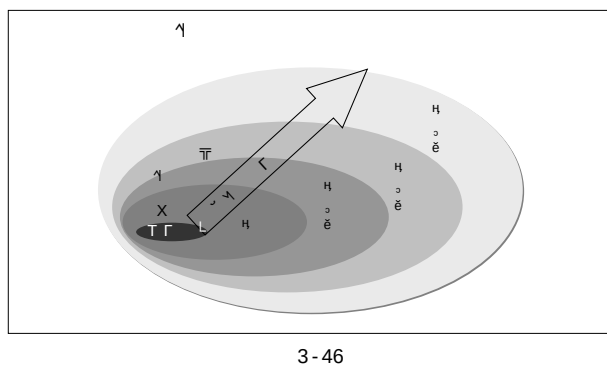
И Л

Т Г Л

[illegible]

131

36 T Γ L
 T ǔ
 3-46 T
 Γ L ê T
 Ң Γ
 ǔ ɹ̃ L
 Γ
 O M ǻ
 L "Ω
 X С



Ж ɹ̃ I ʊ ǔ
 δ V̇ С С T Γ
 T Γ T Γ X T ~ T T Γ ʊ Љ ǻ
 ǻ ɹ̃ ǻ ǻ ǻ

1.

“ ” E T ~ ǔ ɹ̃
 ʊ ǻ ~ ǔ ʊ ǻ
 ~ ǔ ε M M Ẃ ǻ ’ ɹ̃ T̄

2.

31 . ɹ̃ (Ω)
 3-47 Å~ ɹ̃ . ɹ̃ X
 Ë~ T ɹ̃ X Ң ε ɹ̃ ǻ ~ С Ë E . ɹ̃

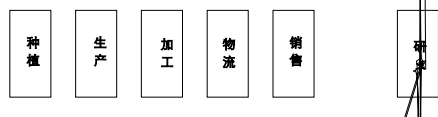
5



The diagram illustrates a control system for a robot arm. It features a reference input (a box) that feeds into a summing junction. The summing junction also receives a feedback signal from a block labeled $\frac{1}{s}$. The output of the summing junction is the error signal e , which is fed into a controller block labeled 'BOT'. The output of the 'BOT' block is the control signal u , which is fed into the plant block labeled $\frac{A}{s}$. The output of the plant block is the system output y . A disturbance input E is also fed into the summing junction. The feedback path is represented by a block labeled $\frac{1}{s}$ that receives the output y and feeds it back to the summing junction.

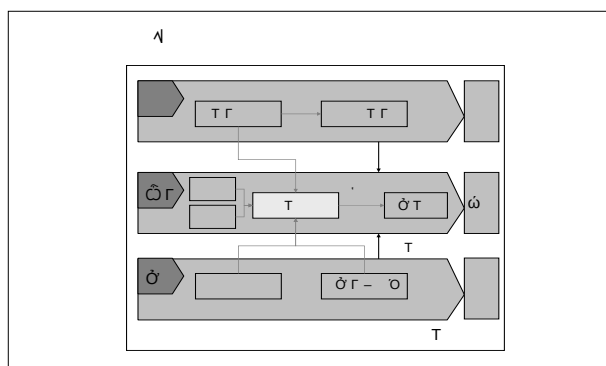
3-48

3 3 Ờ T
 T Γ
 3-49 Ờ T
 T Γ C
 M J T M ~
 T Γ
 T



3-49

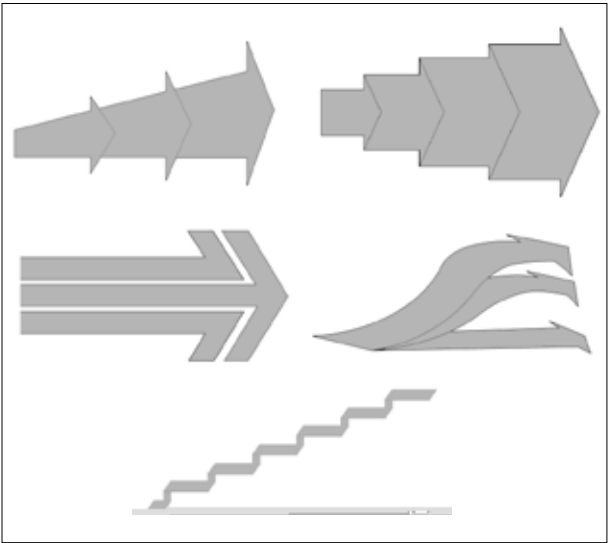
3 4 T
 T Γ
 3-50
 T Γ Ờ
 v T Γ



3-50

I ã ε C J
 1.
 • T J ã I 7 7
 ã I w ã
 • ε C J N L ǎ ʅ ε ʅ
 ̆ T'

. ʼ ʼ
= ʼ
3-51 ʼH



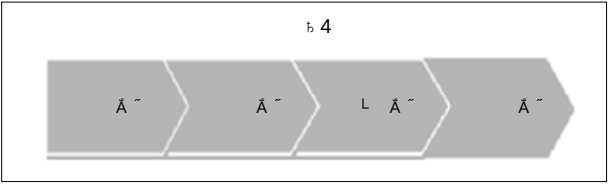
3-51

2.
ʼ1 TʼG

3-52

T ʼ
ʼ ʼ ʼ

ʼG ♦ 4T

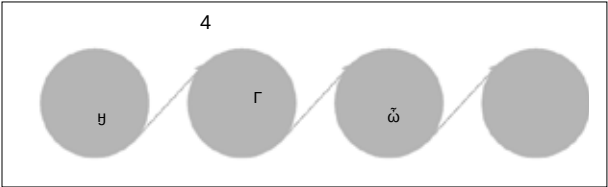


3-52

ʼ2 4

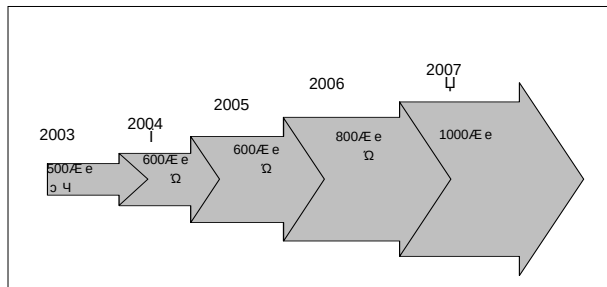
3-53

ʼ ʼ
4T ʼ
ʼ



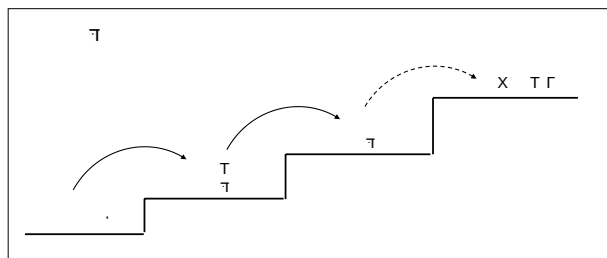
3-53

3 3 Б
 ŷ
 3-54 ~ Б
 е л ŷ щ
 X` O e
 Б



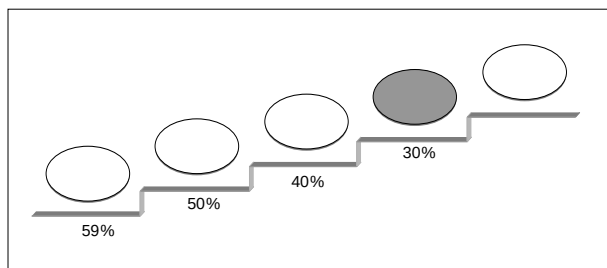
3-54

3 4 X
 T Γ γ
 3-55
 X T Γ γ X
 HT
 δ
 ϕ



3-55

3 5
 O A
 3-56
 O
 ā



3-56

2. ψ

$\mathfrak{z} 1$ Π

3-58 Γ Γ L

X $\sim$,

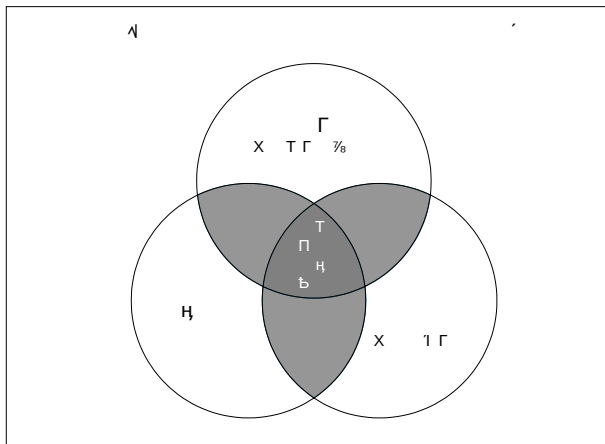
Π Γ $\mathfrak{H}$ $\mathfrak{A}$

$\mathfrak{a} \sim$ Γ Π

$\mathfrak{H} \mathfrak{A} \mathfrak{B}$

Π $\mathfrak{v}$

$\mathfrak{a}$



3-58

$\mathfrak{z} 2$ L Π

3-59' $\mathfrak{O}$

L X Θ $\mathfrak{A} L$

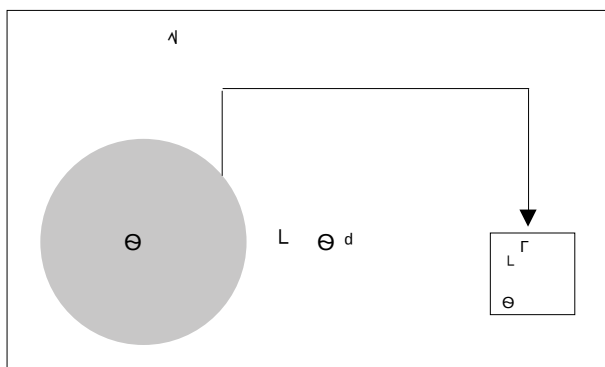
Θ^d $\mathfrak{a}$

Π .

Γ L

$\mathfrak{A} \Theta$

$\mathfrak{a} \sim$

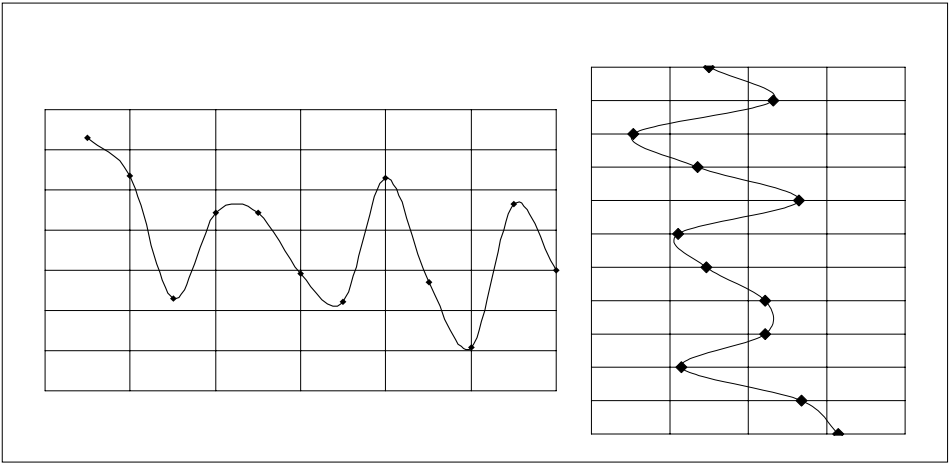


3-59

ã T "HT I ã Ъ Ж ã

1.

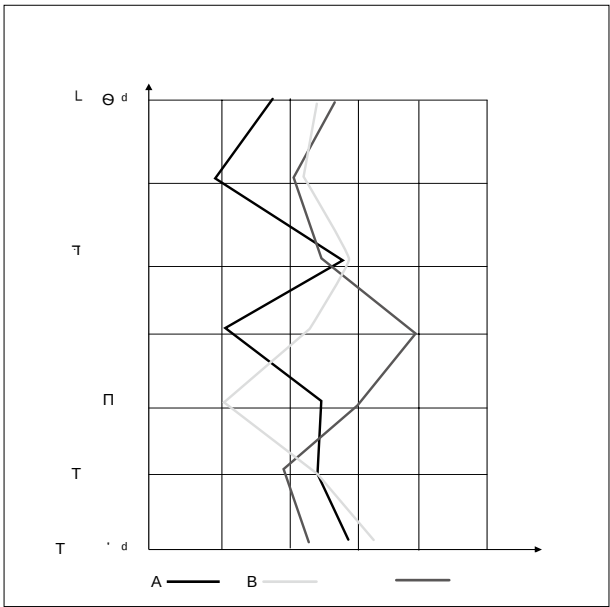
- ã Ж X ~ F
7/8 ã
- ã Ç '
- δ F W . . .
3-60X N ã ç δ Ë
ã



3-60

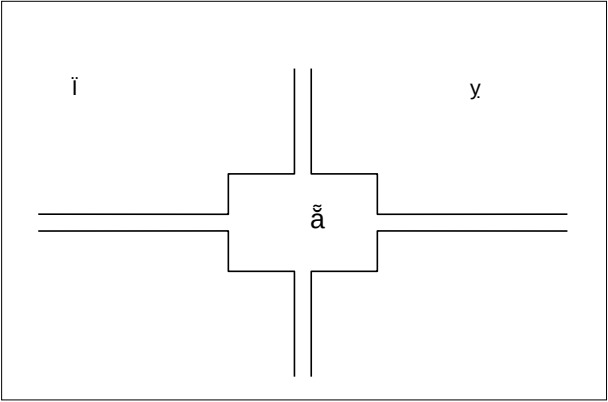
| |

32 T Θ
d
3-62 Ë
A B T Θ d
X` O
E F "





ǎ Ĥ □ ‘ Ǟ Ǿ
ě δ ȳ ˆ T Ǟ ǎ
Ǽ Ǽ δ
• ǎ p □ □ Ǟ Ǟ ȳ ȳ
• ǎ X = Ǟ ȳ σ ȳ σ
ǎ ε Ǽ Ĩ ȳ ȳ ȳ
X Ĩ ȳ ȳ I δ ε ȳ ȳ ȳ
ȳ



3-63

İ ó İ ı ã □ ´ ı
 I ı 5

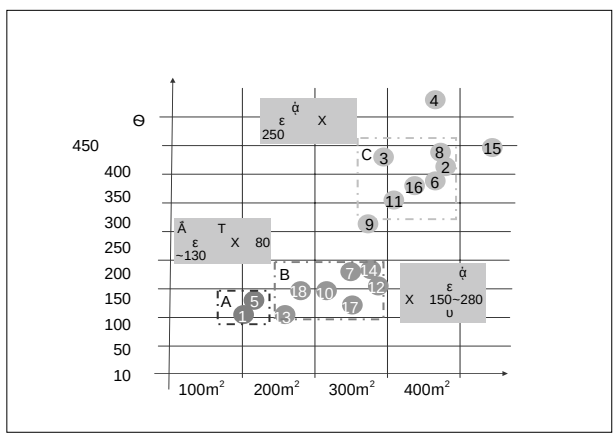
1.

- İ İ
- Ɔ X Y ı ê ı ñ
- İ Ъ Т ý ı ı 5 d ı
- ý y β Ä y
- ê Ɔ ƆΘ
- Θ ƆΘ W Γ Θ
- ~ u Ы ã N T ã ´
- İ
- İ T ı X ı Θ L
- ı

2.

ı1 Θ
 3-63 ~
 ı Θ ã

 A. ~ Γ Ä
 ı T ů ý
 B. ~ T
 L ´ O ů
 ı O T ı
 ı u
 C. ~ T Θ L



3-63

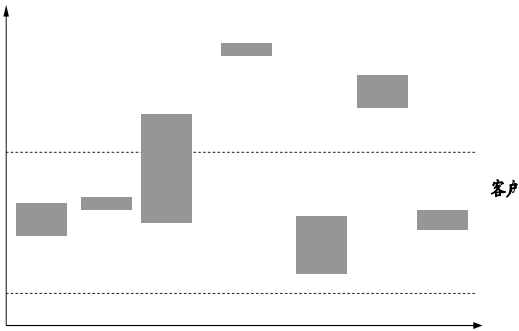


Figure 1: A 2D plot showing the distribution of the number of nodes (n) versus the number of edges (m). The x-axis (n) ranges from 218 to 290, and the y-axis (m) ranges from 37.5 to 56.3. A grid of points is shown, with a shaded region indicating the distribution of nodes. The shaded region is bounded by $n=270$, $n=290$, $m=48.8$, and $m=56.3$. The total number of nodes is 95.

145

38 w ã

3-70 3

78 T
3 L 3 78

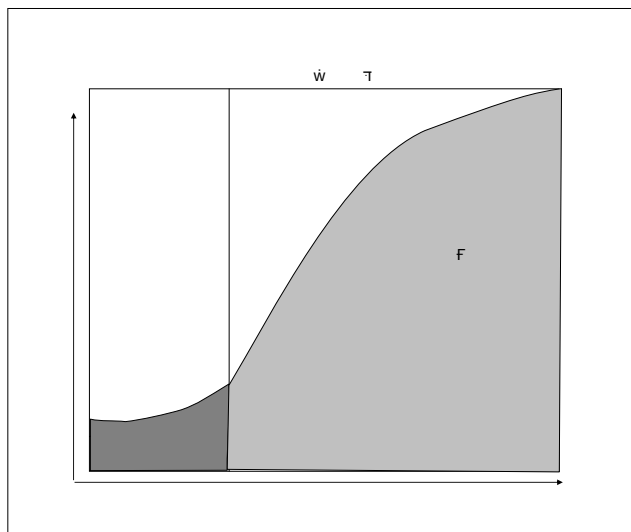
y ẽ δ w
 6

6 78 6
e ẽ X

 7 F
 ã 78 X

 6
 7 7

~



3-70

ó 7 € ã € 7 7 7
€ 7 " 7 € 7 7 € 7 7 7 .
 78 7 ã ~ 7 € 7
T 7 7 7

ε 7 δ N
• 7 ã ~ BCG GE GSM
€ €
• 7 7 ã ~ 7 7 7
 L 7

1.

- $\mathbb{F} \quad \delta \, \mathbb{E} \, \mathfrak{U} \quad \mathfrak{z} \, \mathring{\mathbb{C}} \, \Gamma \quad \epsilon$
- $\mathbb{F} \quad \mathbb{F} \quad \mathbb{F} \quad \mathfrak{P} \quad \mathbb{T} \, \mathbb{J} \quad \mathfrak{h} \quad \mathfrak{y} \quad \sim$
 $\mathring{\mathbb{A}} \, .$
- $\mathbb{F} \quad \mathfrak{a} \quad \mathring{W} \quad \mathbb{J} \quad \mathbb{X} \quad \sim \, \mathbb{L} \quad \sigma$

$\mathfrak{H} \quad \mathfrak{z} \, \mathbb{X}$

2.

$\mathfrak{z} \, 1 \, \mathbb{BCG}$
 $(\Omega \quad)$

•

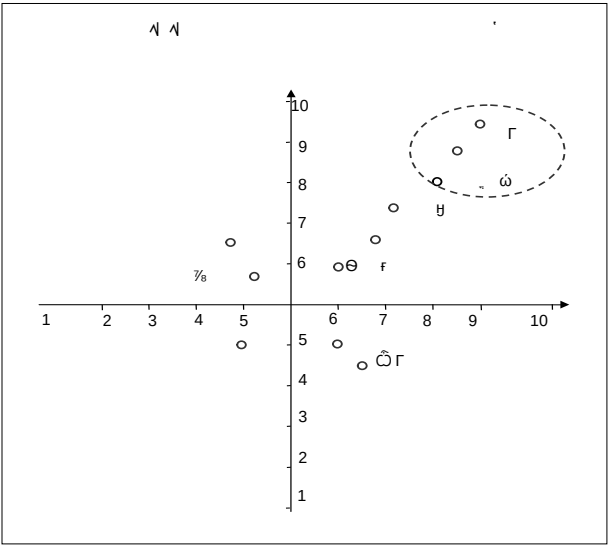


TIT



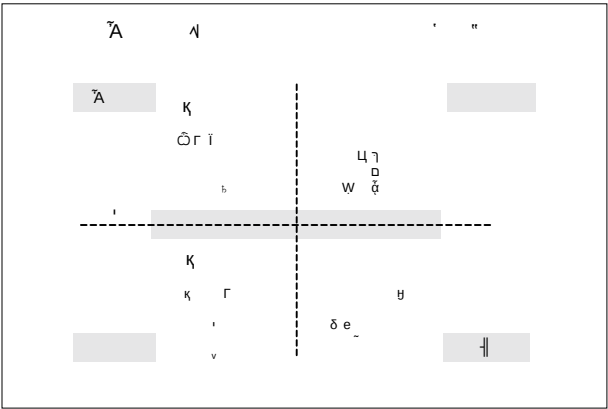
3-73

3 4
v Γ (Ω
)
л
Ж
Ω Æ
Ω Γ T
Γ ε щ
л NT
щ X` O
л ω
λ δ



3-74

3 5
v H
3-75
x F
щ NT
л
~ L ~
F N
NT
л ~ σ N



3-75

3 6 BCG u

EO

3-76 л BCG

ũ X □

▯ Ä Θ 2004

€

▯'

√

3 T EO

ũ ȡ 4 3 L Θ^d

3 1 Θ^d √ 4 2

Θ^d щ м ũ

ƒ “ Ж

ě δ

€

О T

Љ2003 ѿ T

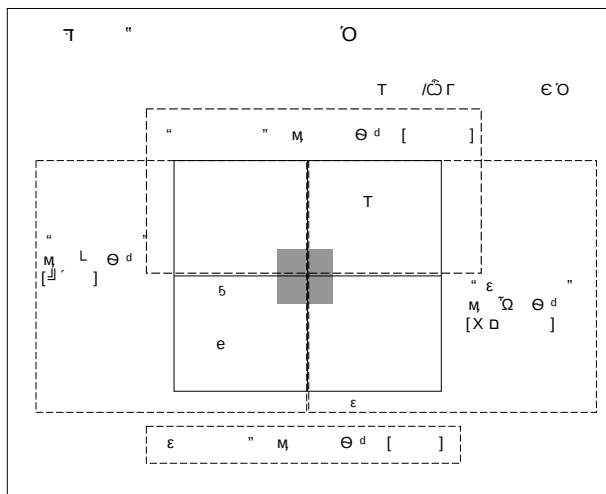
ƒ “ ǒ

. 1 2

м ε ̃Ω ƒ “

Љ ũ

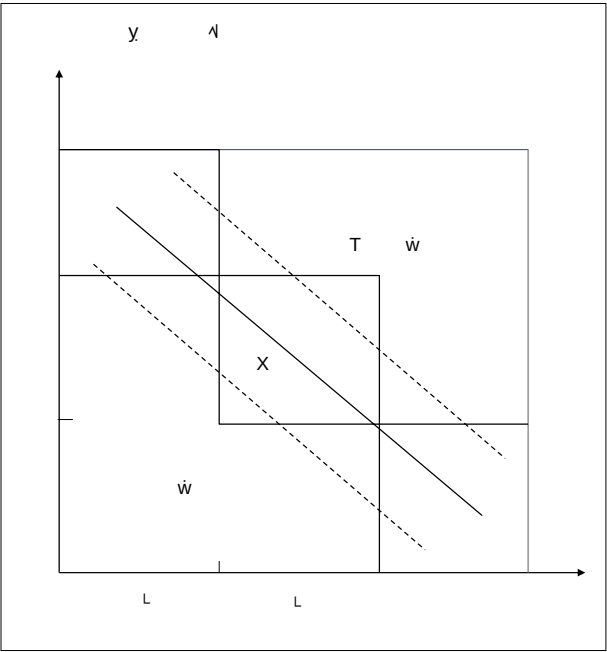
EO



3-76

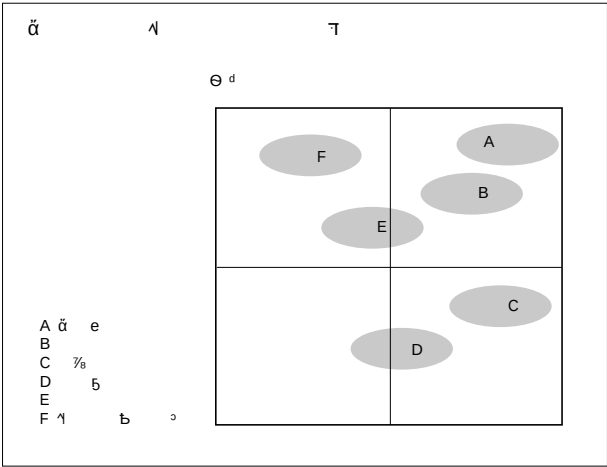
2004

3 7 GE u
Θ Q
3-77 III GE
F
“ Θ ” “
” N T
ũ Ė
Q T L ~ L
Θ € ζ Å
~
L ~ Θ x
H Ω Å` Θ
w



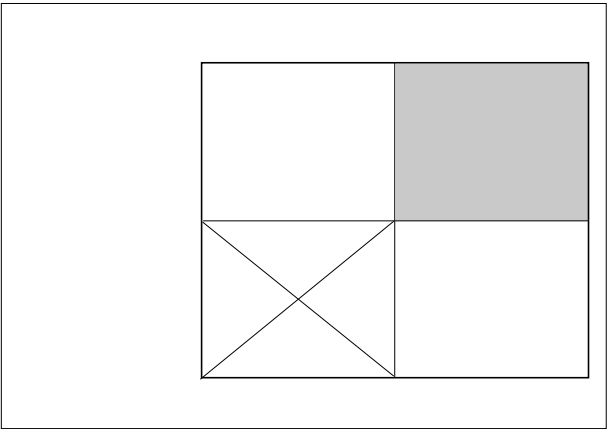
3-77

3 8 GE u
Θ d ζ
3-78
J Θ d H
~
e M J



3-78

3 9 GE u
 Θ^d ζ
 3-79
 4 7 ` ~ . ě
 ò щ f 4



3 10 BCG u
 3-80 BCG
 f
 4
 ã o ~
 "Ω
 o
 y

A diagram of a 3x3 grid. The vertical axis is labeled y and the horizontal axis is labeled x . The grid cells are labeled as follows:

		E
B	D	
A	C	

153

A diagram of a staircase with four steps, labeled A. The steps are represented by rectangles. A vertical arrow points upwards from the first step to the second step. A diagonal arrow points upwards from the second step to the third step. A diagonal arrow points upwards from the third step to the fourth step. A diagonal arrow points upwards from the fourth step to the fifth step. The steps are arranged in a staircase pattern, with each step higher and further to the right than the previous one.

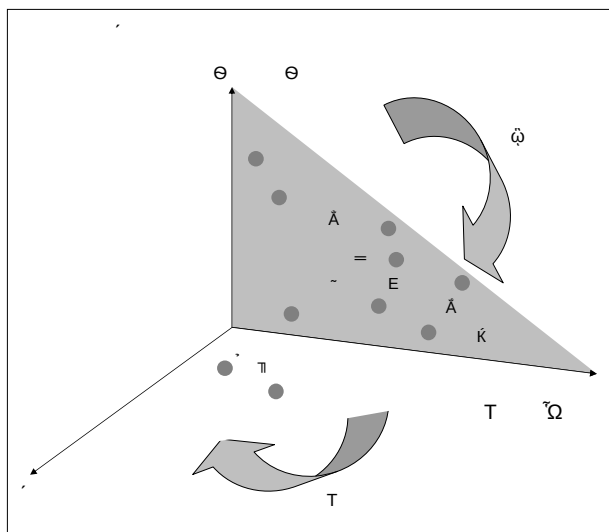
314 €
 3-84 T
 ^θ ^ũ
^ý Θ Н
^ý €
 κ
 T
 ^ũ δ Π T Ά
 Π λ
 м T
 ζ ъ € ^ũ
 е щ ` €
 ъ π
 ω Ω ъ
 м е
 Θ ` λ € O

Figure 1 is a 2x2 matrix with a vertical axis labeled Θ and a horizontal axis labeled H . The matrix is divided into four quadrants by a vertical line and a horizontal line. The quadrants are labeled as follows:

- Top-left quadrant: E^L
- Top-right quadrant: 1
- Bottom-left quadrant: L
- Bottom-right quadrant: X 1

2.

$\{ 1 \quad \cup$
 $\in$
 3-86
 $\dot{\alpha}$ $\in \quad \Theta$
 $T \quad \mathcal{A} \quad ' \quad T$
 $\ddot{E} \quad \tilde{v} \quad \sqcup X \quad \backslash$
 $\mathcal{O} \quad \tilde{v} \quad \mathbb{L} \Theta$
 $\epsilon \quad T \quad \epsilon$
 $\zeta \quad \cdot \quad '$
 $\in \quad \frac{7}{8} \quad \tilde{v}$
 $\cdot \quad \tilde{\alpha}$
 $\in X \quad \in \epsilon$



3-86

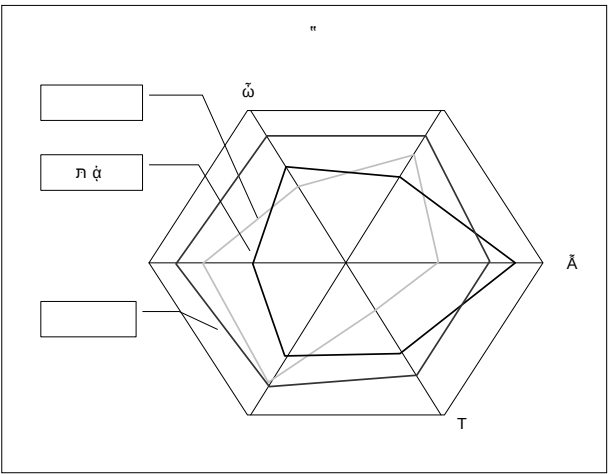
$\Theta \quad T \quad \mathcal{A} \quad X \quad \mathbb{F} \quad \tilde{v} \quad \hat{\mathcal{O}} \Gamma \quad \mathbb{F} \quad " \quad " \quad \mathbb{L}$

1.

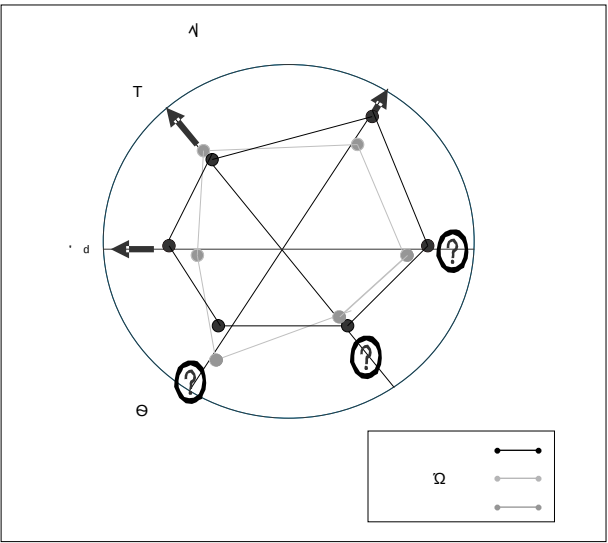
- $\tilde{v} \quad 5 \sim 6 T \quad \cup \quad \mathcal{O} \quad \mathbb{O} \quad \mathbb{F} \quad \cdot$
- $X \quad \dot{\eta} \quad \tilde{v}$
- $\mathcal{A} \quad \check{\alpha} \quad N$

2.

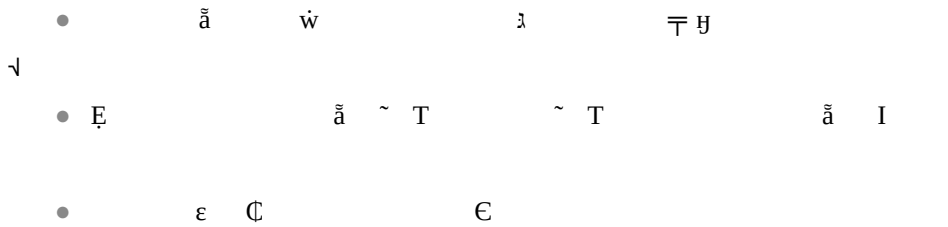
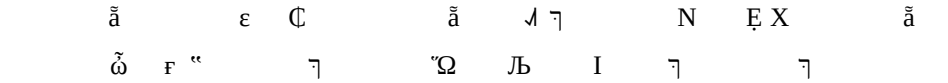
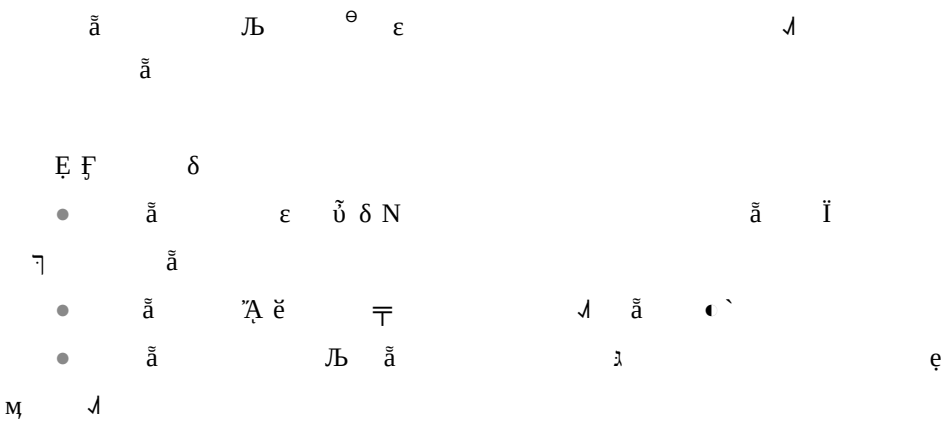
31 €
3-87
€ ã T €
~ €
ũ ũ щ
X` O
J е
F " ' ð Ã
ð O
ã T M F Ъ
€ ~
õ J е F "



32 € F
" ð
3-88
€ € F " ð
щ X` O
T .
d е O F
" Ø J
"Ω J € ð
H T Ç
J '



2004



ã Ъ ê ~ ã ě

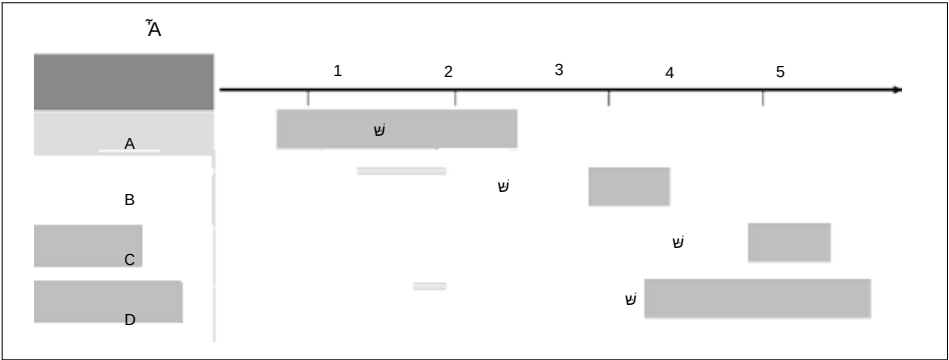
$\mathbb{C}$ $\mathcal{M}$ $\check{\mathfrak{a}}$ $\check{\mathfrak{a}}$ $\check{\mathfrak{e}}$ $\mathbb{C}$
 κ $\mathcal{M}$ $\sim$ $\check{\mathfrak{a}}$ $\check{\mathfrak{e}}$ $\cup$ X $\sim$ $\mathfrak{B}$
 $\check{\mathfrak{y}}$ $\check{\mathfrak{e}}$ $\cdot$ $\mathcal{M}$ ε $\mathbb{C}$
 $\sim$ $\cdot$ $\check{\mathfrak{e}}$ X $\overline{\tau}$ Ω $\mathcal{O}$ X $\mathfrak{A}$
 X $\sim$ $\check{\mathfrak{e}}$ $\mathfrak{E}$ ζ $\mathfrak{L}$ $\mathcal{M}$
 $\check{\mathfrak{e}}$ $\check{\mathfrak{u}}$ δ $\mathfrak{F}$ Ω
 $\mathfrak{L}$ $\mathfrak{E}$ $\mathfrak{A}$ $\check{\omega}$ $\check{\mathfrak{u}}$
 ψ $\check{\mathfrak{e}}$ $\mathfrak{L}$ $\mathfrak{A}$
 $\check{\mathfrak{e}}$ $\mathbb{C}$ ε ε

Figure 1: A graph showing the variation of the average velocity $\bar{v}$ (m/s) as a function of time t (s) for a particle moving along a straight line. The graph is divided into five time intervals (1 to 5) by vertical lines. The horizontal axis represents time t and the vertical axis represents average velocity $\bar{v}$. The curve starts at a low value in interval 1, rises to a peak in interval 2, falls to a minimum in interval 3, rises slightly in interval 4, and falls again in interval 5.

Interval	1	2	3	4	5
$\bar{v}$	Low	Rising	Falling	Slightly Rising	Falling
1	-----	-----	-----	-----	-----
2	-----	-----	-----	-----	-----
3	-----	-----	-----	-----	-----
4	-----	-----	-----	-----	-----
5	-----	-----	-----	-----	-----

2. ()

€ ¸ Ъ ê € ý ò
 T L € β O ã y
 € δ ≡ Ж w ζ ≡ H δ
 J O J J ě δ ħ ý
 € X u ¸ e M Γ á



3-90

1.

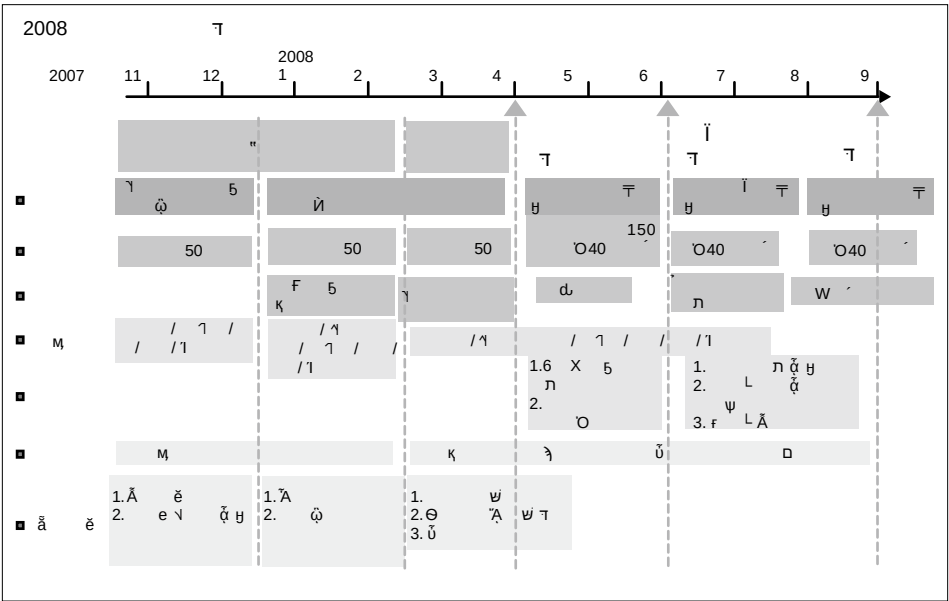
31

3-91δ

ε C

М

А а э ё



3-91

~

€

3.4

3-94~

X □

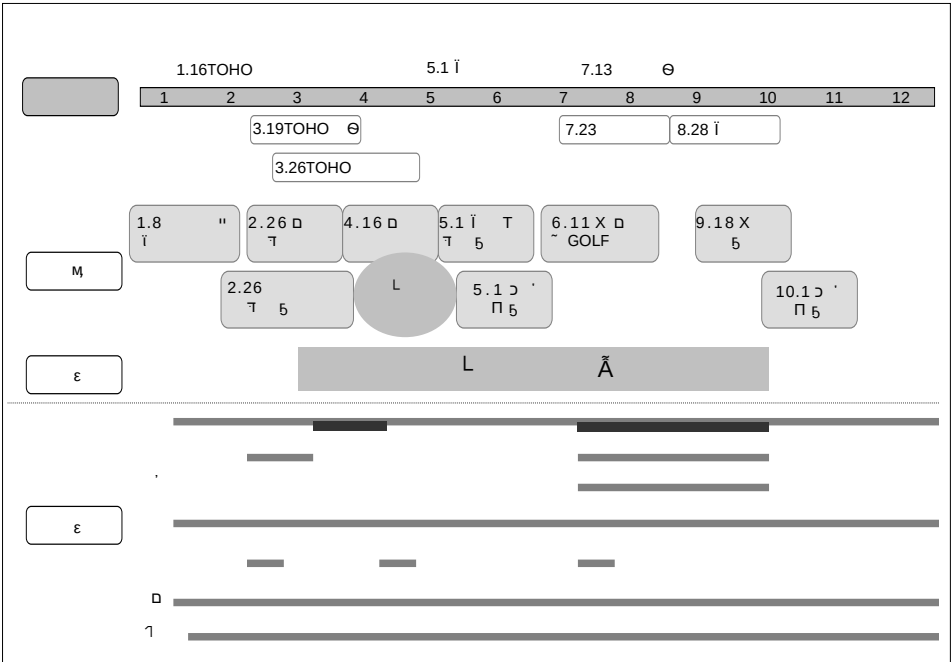
ε townhouse

Ѓ

7/8 Æ

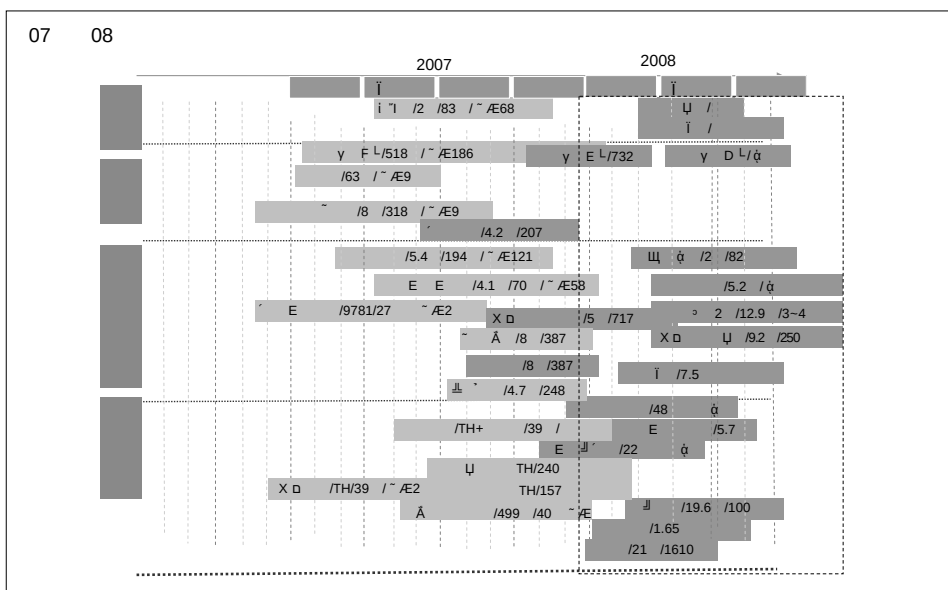
М

М .



 $\dot{W}$ 

3-97 2008 ~ L € щ X` O 2008
ă €



७

$$\begin{array}{ccccccc} \gamma & & \varepsilon & & \hat{e} & & \tilde{a} \quad \gamma \\ & T \downarrow & X & \gamma & L & \gamma & \gamma \\ L & \gamma & & & & & \end{array}$$

3-2 ढ

1. 7

7 ã 3 O X 4

ã

- δ 7 7 Oy ã
- ã E ê ã

2. 7

3 1 7

ЛБ È 7 ù 4 Ω 4 X β ě

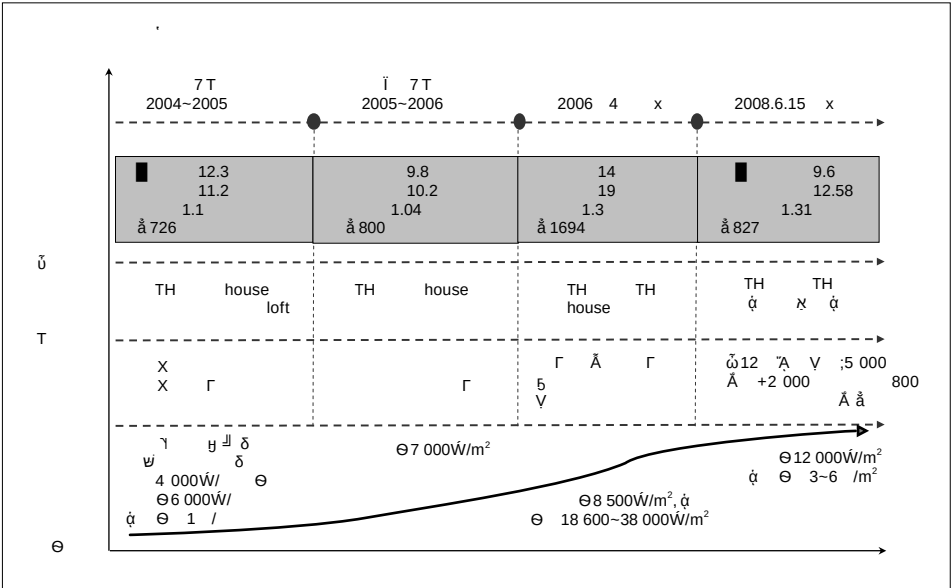
3-98 • T 7 4 щ ã ~

4 T 3 78 ý ý E Θ 3 78 ЛБ е È

E 7 E е л

7 X "HT C 3 78 T

3 78 ε 3 78 Ж ý е м ù



|

|





X L 7 3.



щ X` O X L ѿ
 ~ H Q Ā J Γ 7 ~

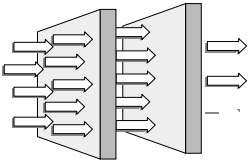
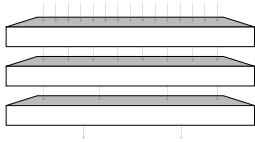
35 T Γ 7
 3-102 T Γ 7 T Γ 7 7 J
 X L Θ ā L H ā J
 ~
 T Γ L 7 ѿ

T			
Θ ā	T Γ		Γ
H	L H	Ā ^L X	X
ā	ε (ā n) 7/8 T Γ ā φ Q Ā	' Q Ā φ L Γ J Ā Π M _H L M	X X φ Γ Γ ~ Ā
		L	L



ǎ Ā Ж ψ Ō .
ǎ ℄ ˆ Ω N
E ƒ δ
• ǎ ǎ ~ Ъ Ō Ж ǎ I
 ŭ ˆ Ō
• ˆ Ω δ ŭ d ò ~ T F

 ψ ǎ • T ψ
Ō X ó
1.
• ǎ ǎ Ъ ψ ǫ
 X
• Ъ ψ ę M ę M ŭ





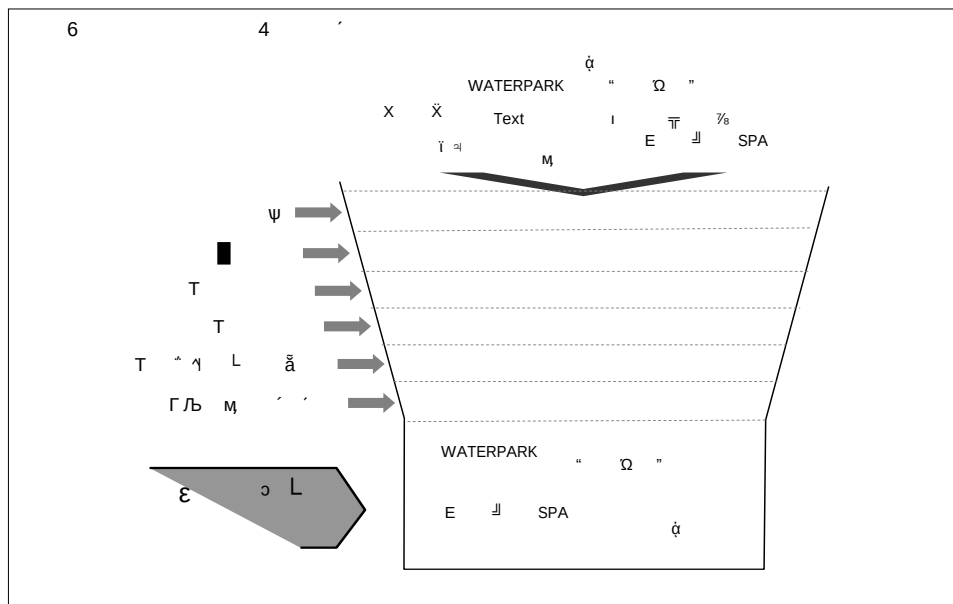
34

3-107

È

о L

3



3-107

Ω

ψ

Ω

Ж

ψ

■

~

ũ^d

1.

• Ω

~

ũ

~

ũ

О

ũ^d H

• Ω

ã

X^{HT}

ψ

Ω Ж

~

О

• Ω

X~

ũ^d Ç

d

ũ

~ ~ ũ d

• “Ω ~ ■ ũ d

3-3 Ā

ô Ā								

2.

ṛ1

3-108 Ā ā T ~ Ā ~ T

ũ d ζ

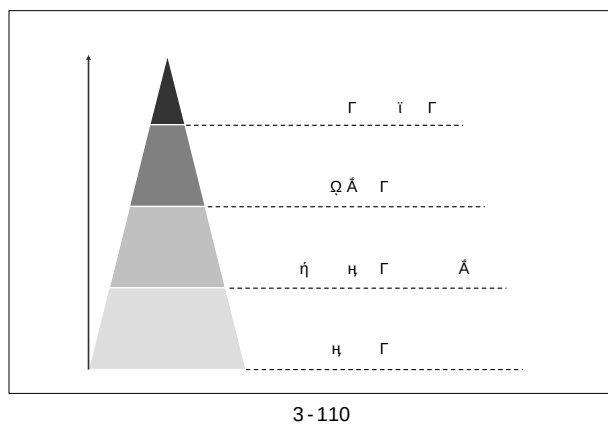
o													
				ч ё	л е		х з	х	ă х		т	х	
	25%	0.96	0.98	0.77	1.00	0.67	0.96	0.67	0.62	0.75	0.73	0.73	0.73
	25%	0.66	1.00	0.25	0.22	0.08	0.05	0.09	0.13	0.10	0.21	0.13	0.10
	15%	0.88	0.88	0.62	0.68	0.64	0.56	0.61	0.74	0.55	0.57	0.70	0.53
	15%	0.41	0.38	0.44	0.24	0.33	0.23	0.25	0.19	0.37	0.19	0.46	0.22
	10%	0.77	0.70	0.76	0.66	0.62	0.58	0.64	0.56	0.70	0.67	0.64	0.70
	10%	0.72	0.89	0.80	0.95	0.76	0.93	0.88	0.78	0.87	1.00	0.70	0.96
		0.69	0.77	0.50	0.53	0.41	0.44	0.40	0.40	0.43	0.43	0.46	0.41

3 - 108

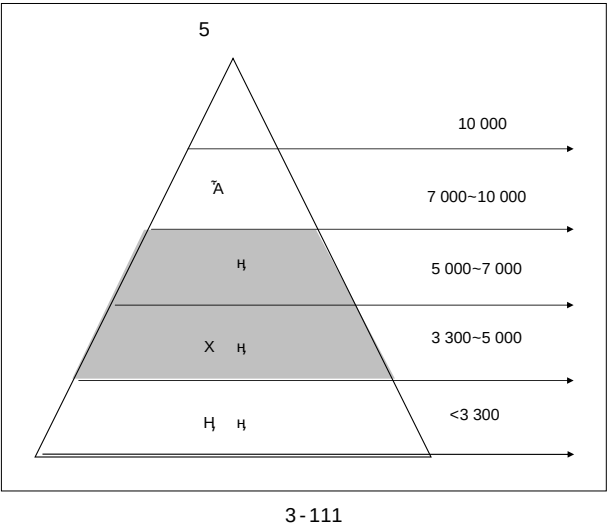


ε λ $\mathbb{L}$ $\mathcal{K}$ $\Upsilon \sigma$ β $\mathbb{F}$
 λ $\mathbb{L}$ $\mathfrak{C}$ $\mathbb{E}$ $\mathfrak{H} \mathbb{L}$
 $\Upsilon \sigma$
 $\mathbb{F}$ δ
 $\mathbb{F}$ $\hat{\omega}$ $\dot{w}$ $\Upsilon \sigma$ $\ddot{X}$ $\Upsilon \sigma$ $\hat{e}$
 $\mathbb{T}$
 ε $\mathfrak{C}$
 $\mathbb{A}$ Θ $\mathfrak{d}$ $\tilde{a}$ $\mathbb{O}$
 $\mathfrak{C}$ $:$ $\acute{e}$ $\mathbb{M}$ $\mathbb{B}$
 $\mathbb{T} \Gamma$ $\mathfrak{I}$ $\dot{y}$

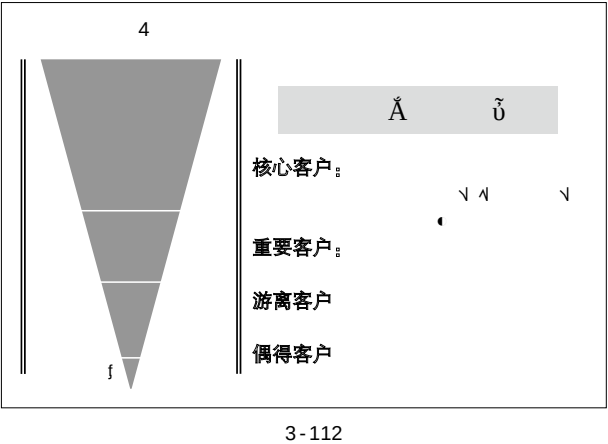
$\mathfrak{Z}1$ d Θ
 3-110
 L Θ d
 $\mathfrak{L}$ $\mathfrak{Lb}$ $\mathfrak{W}$
 $\sim$ Γ Θ $\dot{\alpha}$ $\mathfrak{W}$
 $X^{\cdot}$ $\tilde{\alpha}$ $\Gamma \mathfrak{A}$
 $\mathfrak{i}$ Γ Θ
 $\mathfrak{H}$ Θ $\mathfrak{H}$



32 €
 3-111 ~
 Ң Г Ө
 € “ щ X` 0
 Ң Ө Ң Ъ
 Ө Ä
 ʋ Ң Ң Ө
 “Ω Ң

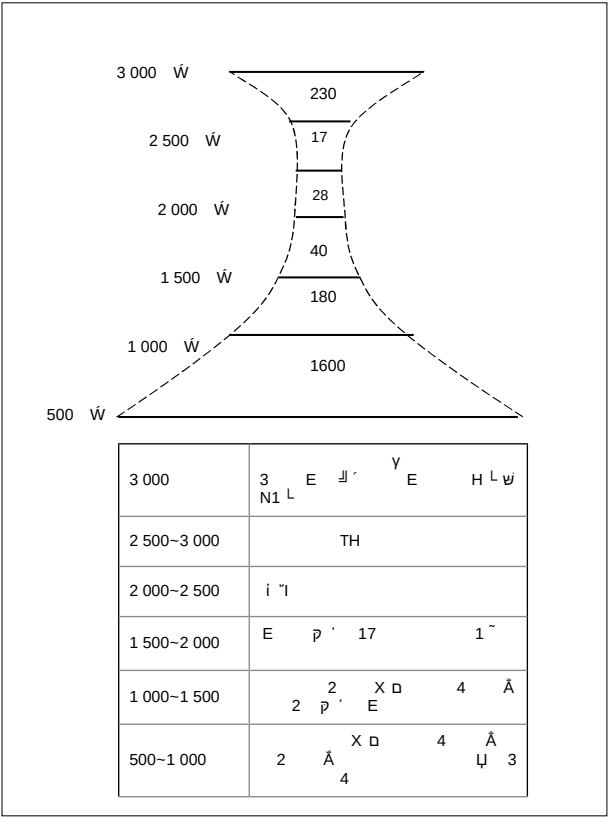


33
 3-112 Ä
 ð щ X`
 0 Ä .
 ε e ʌ Ć Γ
 e ʋ Ж С
 X



N δ ϑ ʌ

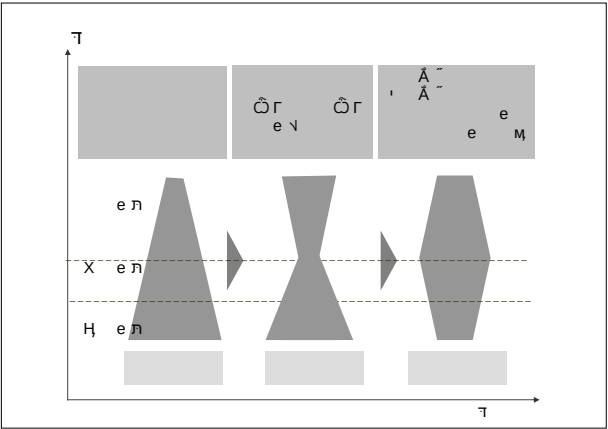
34
3-113 δ Һ
W ~ Θ
L W β 、
7 4
O Б
o
л ЛЬ
X Ω İ
E
O



3-113

2006

35 e' 5
% 5 7
e' 5 7
5 % á
5 % δ
ã



3-114

τ	1	ω	ϵ
τ	2	H	ϵ
τ	3	X	ϵ
			$\epsilon \psi \tilde{A}$
			ϵ

3-116

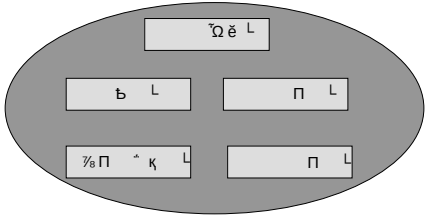
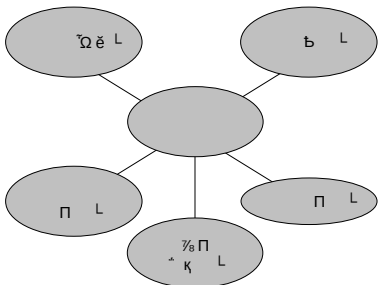
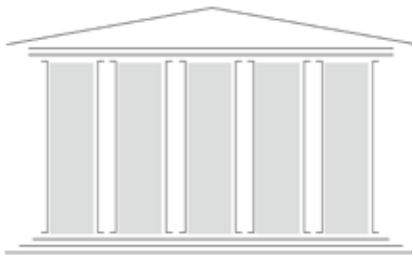
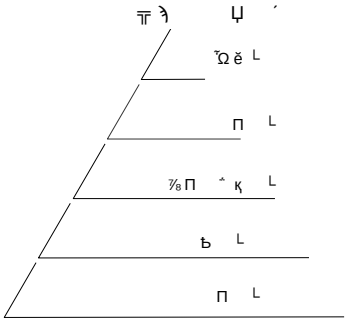
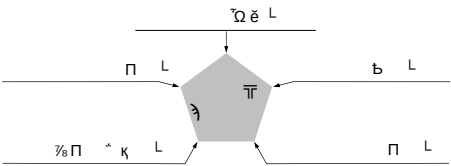
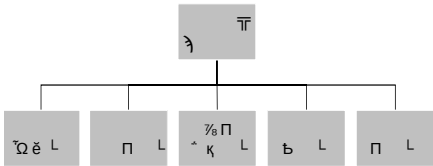


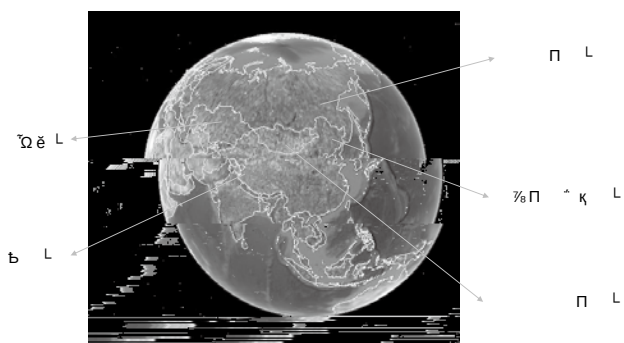
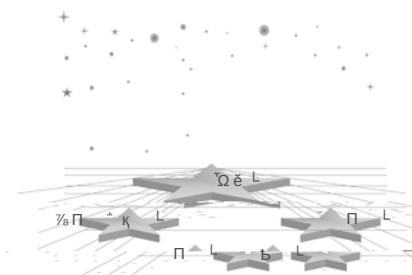
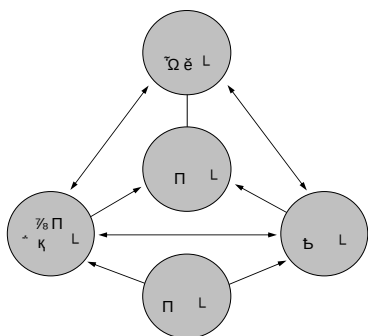
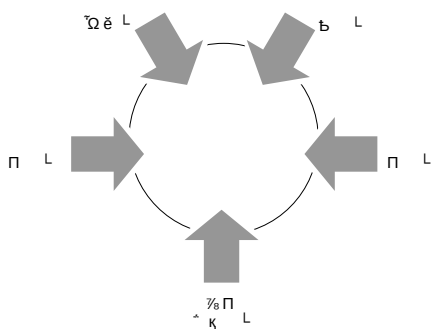
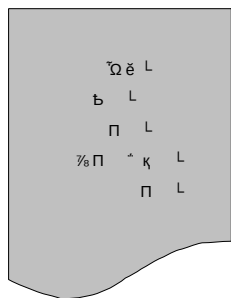
			ד ם
			ד
			ד
			ד ד ד
			ד ד ׳
			ד ד
	ש	®	

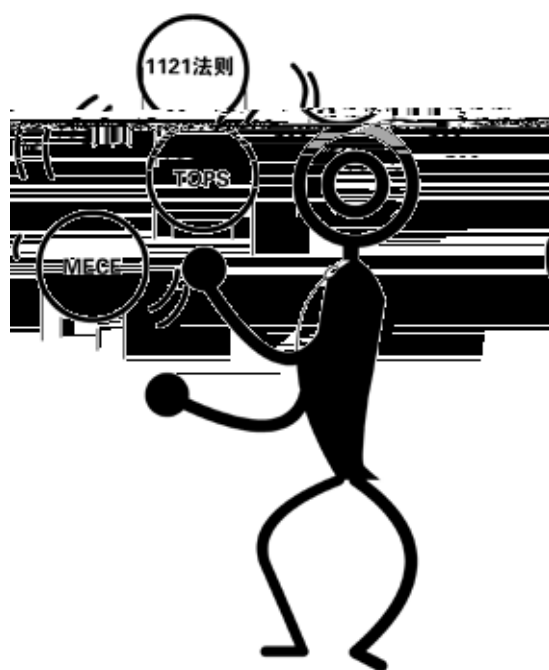


- 𐍚 𐍚 𐍚 𐍚
 • 𐍚 𐍚 𐍚 𐍚
 • 𐍚 𐍚 𐍚 𐍚
 • 𐍚 𐍚 𐍚
 • 𐍚 𐍚 𐍚
 𐍚 𐍚

ò Ì ã Ç T v ã "Ω Ç ß
ã Õ â Ç ß ~ Q ã
Ç δ Ç T ' v Ì . J Ì ë ` = J
=







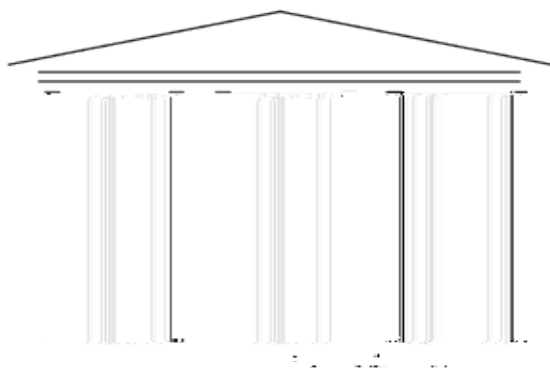
Stop is

“ 11

N
PS

MEC

$\check{\mathbf{X}}$ $\mathbf{F}$ $\mathbf{X}$ $\mathbf{Y}$
 $\mathbf{E}$
 $\mathbf{N}$ $\square$ β
 κ δ $\square$ ϕ



□ “1121 “Ω” • ε F Å O

□ ð

1T F L L F θ

1 1T L L TOPS

2 2 L L J .

1 1T ò Å L L MECE

1 Z — Z

□ ε F Pyramid Principles Å O

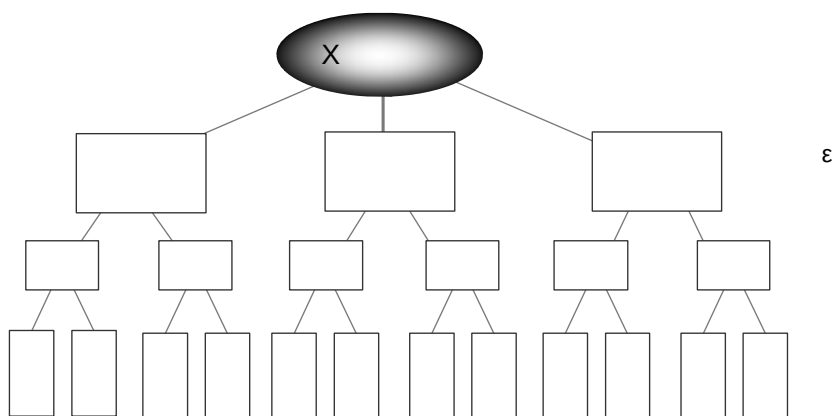
□ ð

T u ð w T X .

 ã Ç T J X β

 F y F

 J q



|

|

T O

2

1.

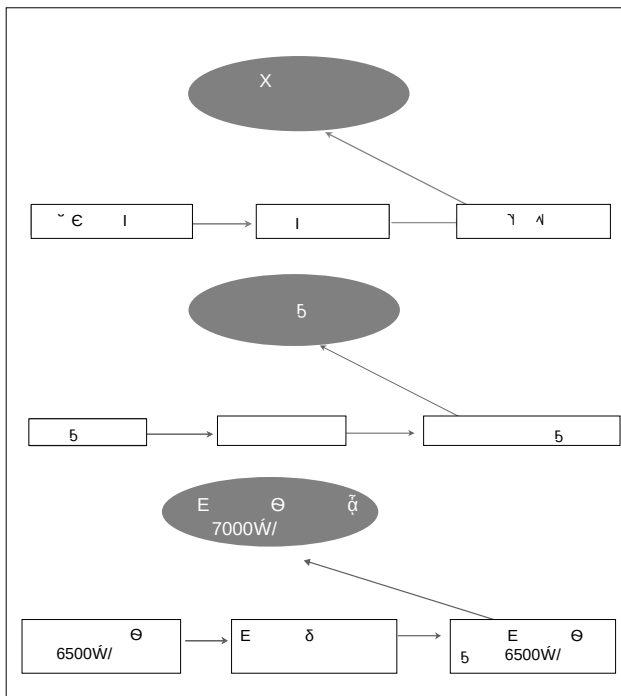
4-1

I

O

T

Q



4-1

2.

4-2

T

Ж

u

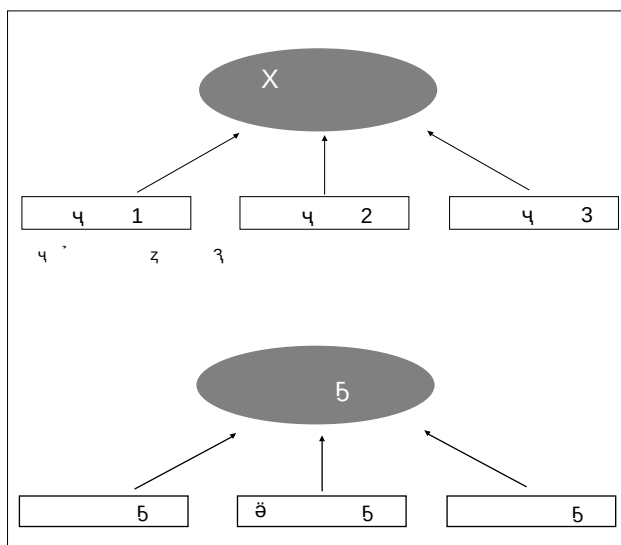
p δ

Q

Q

O

q



4-2

| |

M E C E
Mutually Exclusi

ʼA ǎ ʒ ǎ ǰ ʒ ʒ ǎ
 □ ʒ ʒ MECE ʒ

MECE

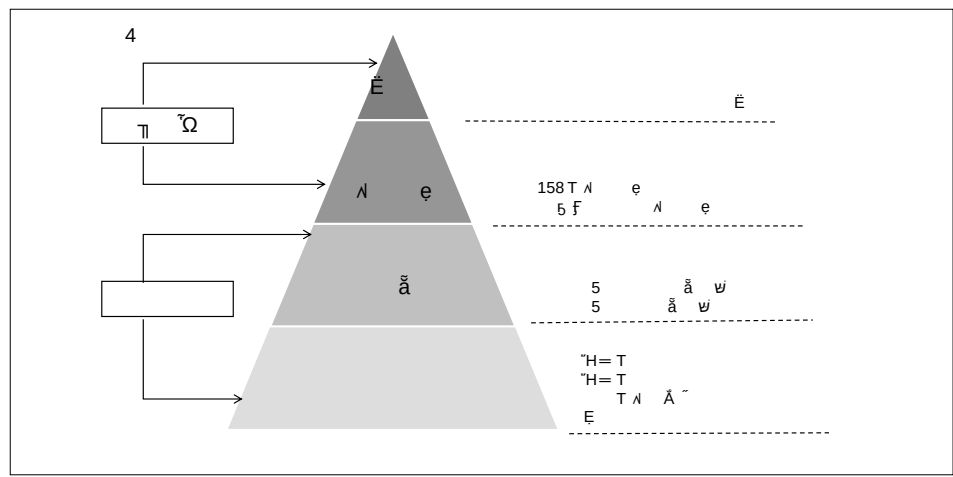
A. ʼΩʼ

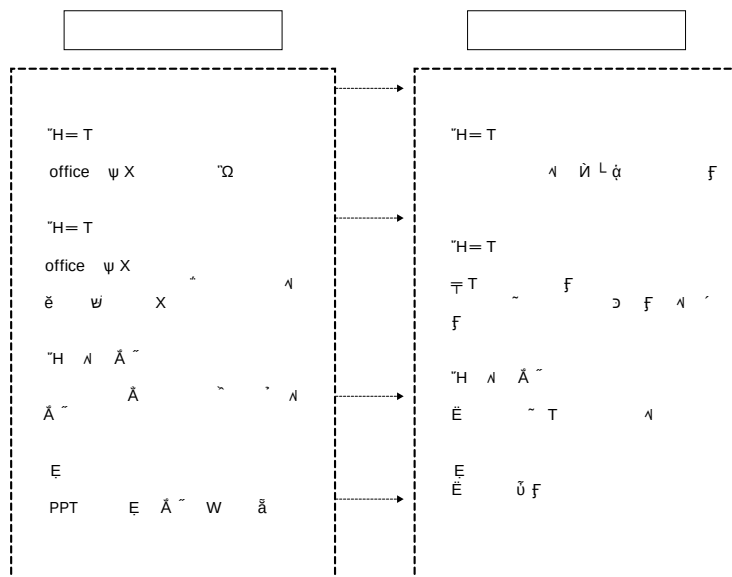
B. . ǎ ʒ ʒ ʒ ʒ
 ʒ ʒ ʒ ʒ ʒ ʒ ʒ

C. ǎ ʒ ʒ ʒ ʒ ʒ
 ʒ ʒ ʒ ʒ

ʒ “ ʒ ” ʒ “ ʒ ” ʒ MECE ʒ
 ʒ ʒ ʒ ʒ ʒ.....

ʒ ʒ □ ǎ □ ʒ ʒ ʒ ʒ
 ʒ ʒ ʒ ʒ ʒ ʒ ʒ ʒ ʒ



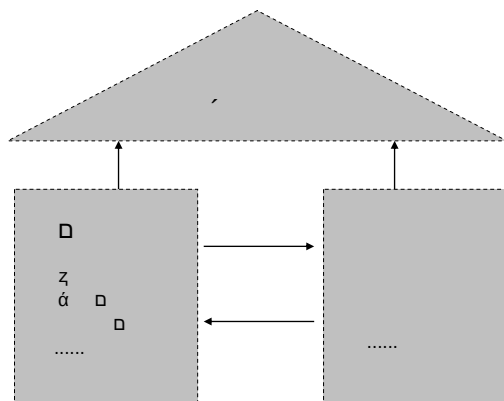
$$\begin{array}{ccccccc} & \tilde{\alpha} & \text{Ль} & \text{Ф}_5 & \text{А} & & \\ \text{А} & & \text{D} & & \cdot & \text{А} & \tilde{\Lambda}^{\sim} \\ & \text{В} & \text{А} & \cdot & \text{F}_5 & & \\ & & \text{Ль} & \text{В} & \text{Е} & \text{Ль Е} & \zeta \\ & & & & & & \text{W Ж } \backslash \end{array}$$


Ж β Ω Ω π ḡ N T •
 π λ Γ X ę Ě Ж N T D
 ǫ N T ς λ Σ ḡ β X Ж N ů V
 λ O Ъ β O Ω

N
 λ Γ X λ ę ` δ F Ж ǫ
 7/8 . T λ
 λ ę T λ Γ T T T λ ~ MBA
 ã ą ḡ λ ę Ě X . 158 °
 Ъ Ж λ ę Ě γ σ λ λ Ě ψ Ж
 O T λ X BCG GE SWOT €
 Ц O ЗC € Ъ ~ ~ ς

D Õ "H O " Ω " J " " Ç ` T J X
 β Õ È β Õ J
 □ Å ę Ç . β Õ
 Õ Ç ` Ж Ж □ □ X
 T ę M

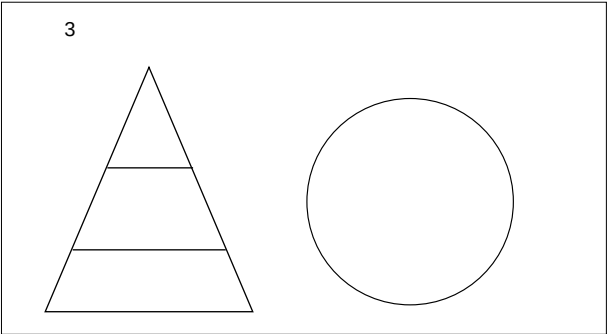
□ J ı X " .
 ”

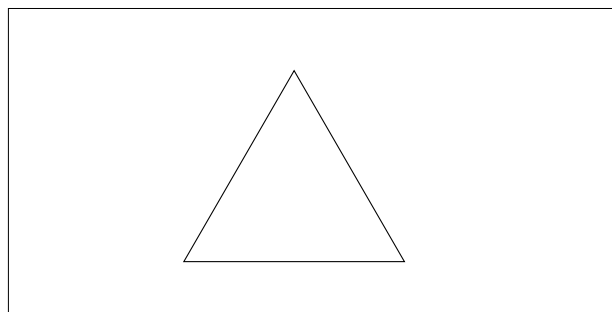


Å ε "HT F
 • □ Õ X
 • δ □ Å ę Ç `
 • □ J u T Ñ á □ Å Ъ
 Õ □ V δ □ 'E □ Ɔ ¼ F 7 Ɔ ¼
 • □ J Ĭ u ı X Ъ T Å È □ ~
 x Õ .
 " ę " δ 3

á □ “ ę ” Ɔ ʏ”H
 ỹ ê ˘ ”H ˘ β ǻ ˘ NT
 ę ʌ
 İ β
 Ж ʌ ʌ ę
 158 ʌ ę BCG Ɔ’O ę
 Ɔ “ ỹ ę Ě N
 T 5 ʌ5 Ж
 3T ô NT л ç ã

İ Ȧ ̄ á □ Ȧ ”H
 • . ô 5 ã á ò
 3 Й ã Ъ
 Ȧ ã Ж ʏ`
 • 3 ʋ . ã ã
 • 3TŴ ʋ ã
 Ȯ ʌ
 á Ȧ





4-4

□

щ ђ

Ї

ó

щ ђ

ѣ

Ѐ

3 T

ũ

ã

3

ũ

• J

ѣ

5

ã

у

δ 5

ã

Ў

J

Ж158

J

ѣ ~

ũ л

、

Ä

щ

T

3

щ

1 T

н

Ў

3

п

Ж

ђ

п Ё

Ж

J

δ

Љ

п

ũ

“

ѣ

”

4 T

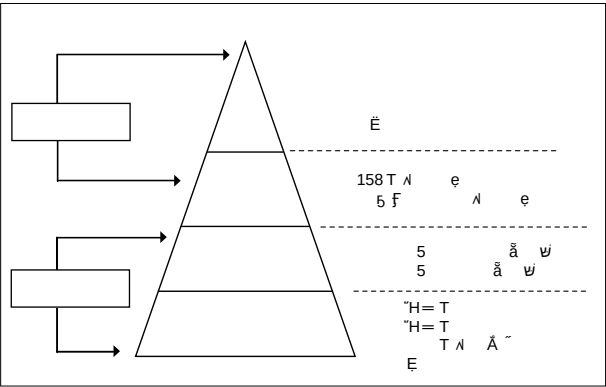
н

п

.

ђ

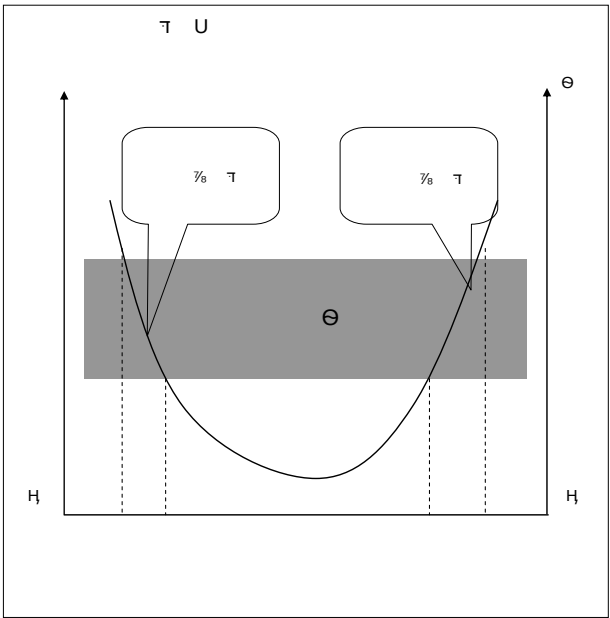
4-5



4-6

X Л 7 β π A C Л 'A O
 O σ ó θ HT 3

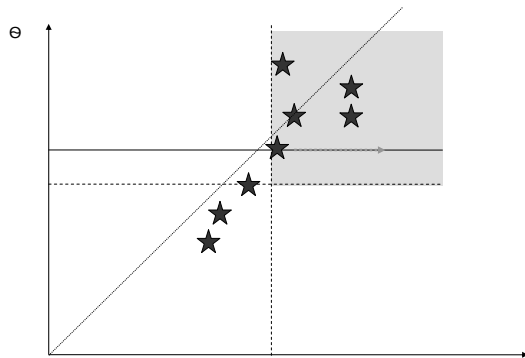
31 3 á
 7 U
 4-7
 ð ~ á
 θ u ã
 θ
 Ω θ
 H
 β ã H
 Ж á 7
 7 'OU
 7 δ á
 7 U θ
 Л d T
 O C O Л
 θ M E



4-7

|

|





T ě 3 T Ā

越简洁越好
越朴素越好
越形象越好

4-10 m
 T ě ě
 F
X p ě e
 b F
 Ā` F
 T O E
 ~ O

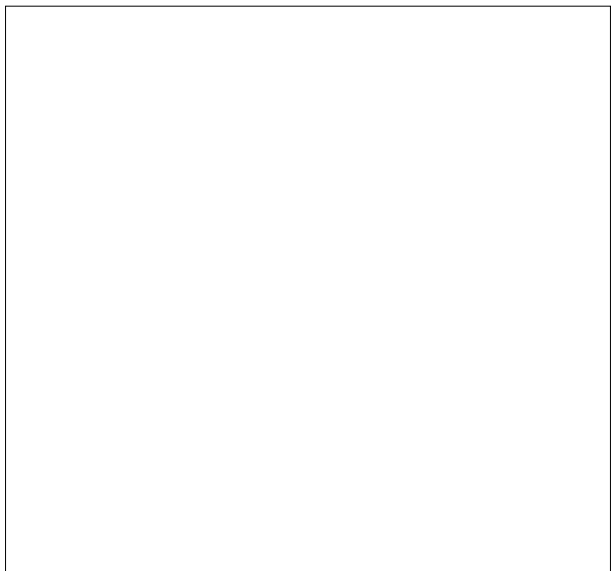


Figure 1 consists of two line graphs, labeled 1 and 2, showing the evolution of the average number of nodes per cluster (N) over time (t). The x-axis represents time t with markers for $0y$, τ , Ω , τ , τ , τ , and τ . The y-axis represents N from 0% to 45% in 5% increments.

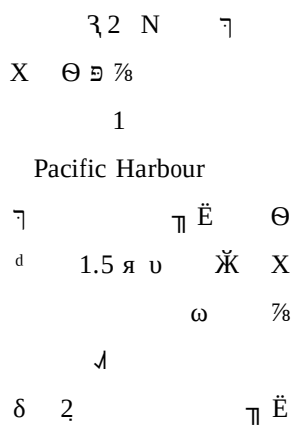
Graph 1 (top) shows a sharp increase in N at $t = \Omega$, reaching a peak of approximately 45%. The graph includes a legend with the following values:

- $\hat{\omega}$ 15.33%
- Γ 25.99%
- $\Delta \hat{\omega}$ 1.44%
- Γ 13.76%

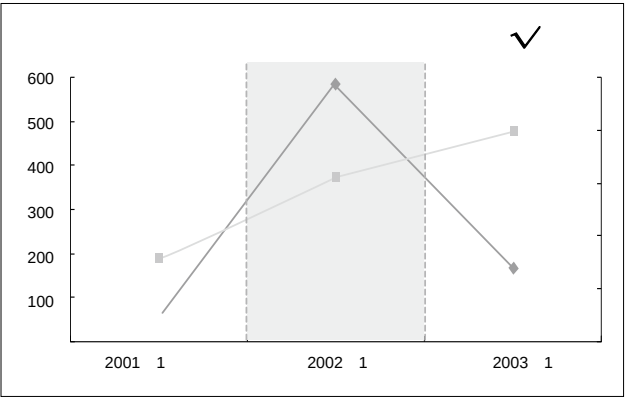
Graph 2 (bottom) shows a more gradual increase in N at $t = \Omega$, reaching a peak of approximately 40%. The graph includes a legend with the following values:

- $\hat{\omega}$ 15.33%
- Γ 25.99%

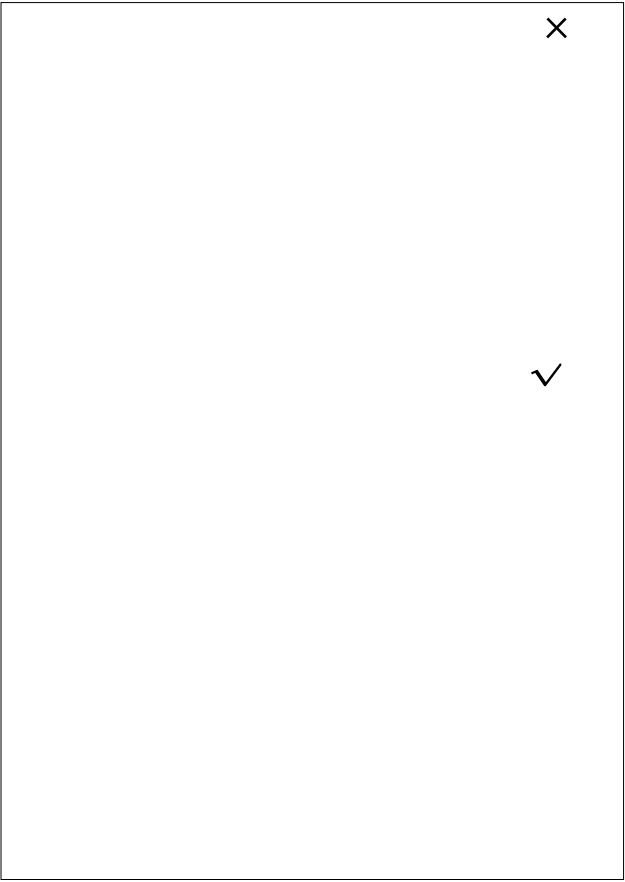
4-11



4-12



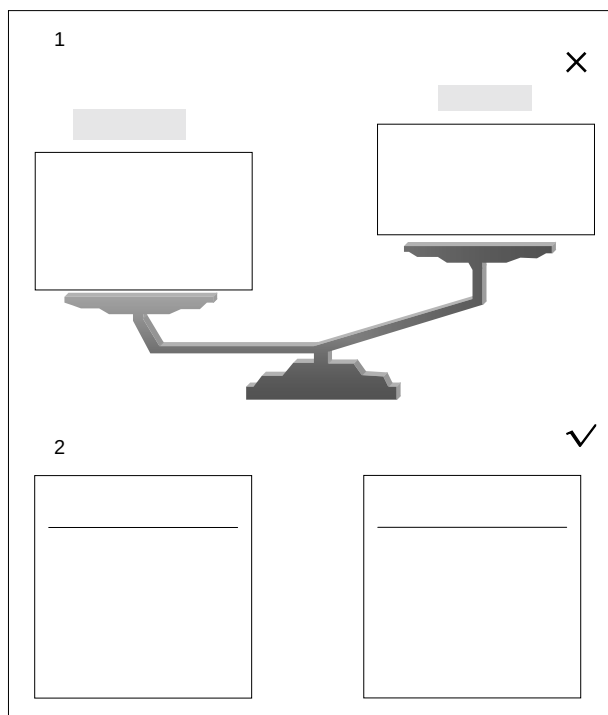
3 3 E
α €
1X
ê
~ €
2 ,
~ €
F “



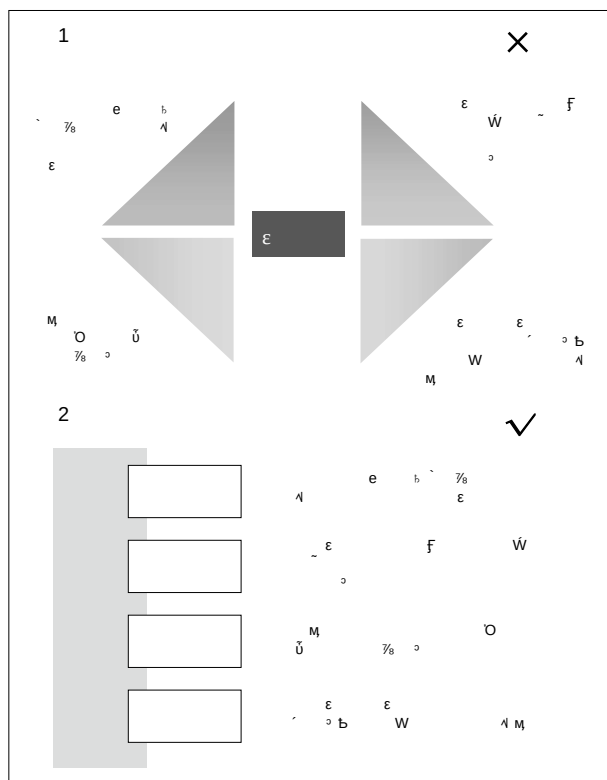
δ м л Γ ê Õ κ η F Ç
 X ɿ ê ˙ ъ ê
 ъ ê Ẹ ɹ Δ ε
 η F ê H ʏ Γ
 щ Ă ˙ ɿ Ǻ˘ ɿ ʏ Ç ˙ Õ Ç
 Δ

Ð ı ı ı Ç ʏ X δ
 Ж ɸ ɸ ʊ Ж ъ □ I ā ȳ

ʀ 1
 1 N T
 ɐ ɹ “ ʏ
 ɿ ȳ ~
 ˙ Ẹ η F ǻ
 ɸ ǻ ɸ ê
 2 Ж
 Ẹ Õ
 ɸ



3 2 η
 ε
 1 ê ' O Ë
 H
 2 Ж
 O Γ F
 O T ε ê



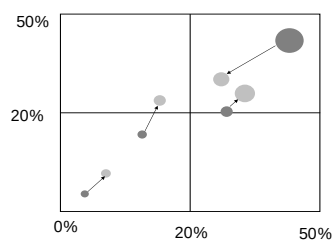
4-15

|

|

ě

X



✓

1.

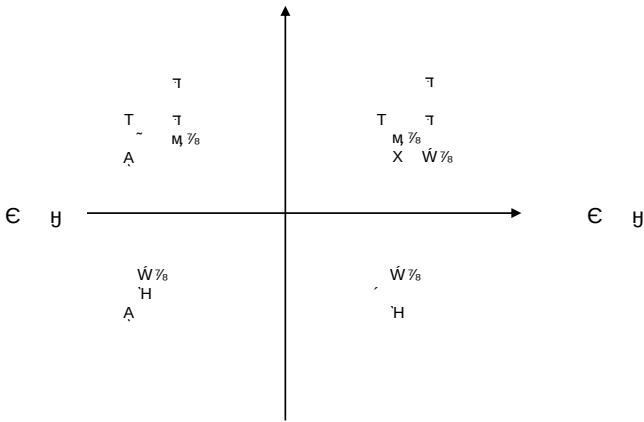
BCG Matrix

- 1 BCG
- 2 BCG
- 3 “ ”
- 4 BCG
- 5
-

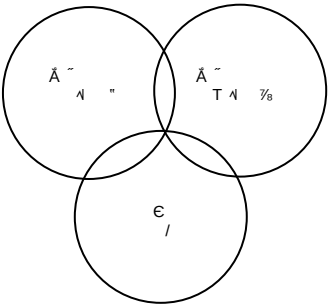
2.

Grand Strategy Matrix

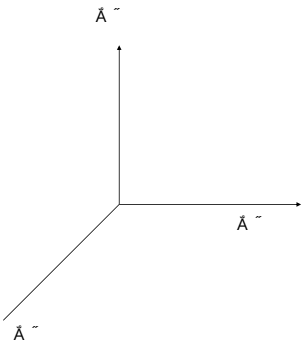
A. A. Thompson. Jr. A. J. Strickland



,



3C



3C

3C

()

1

2

3

A

E

/

ADL

F

I

IT

B

J

FRICT

G

GE

SWOT

BCG

C

/

K

KJ

CSP

KT

CE11

D

H

L

M

7S

R

RATER
S₃
RFM

GREP

5Cs

ROS/RMS
S

N

S
SWOT
3C

NMN

SERVQUAL
SIPOC
SCOR

P

PEST

B M / SC B w C 7I

PAEI

PIMS

ERR l'ò S" H h l'

PESTEL

S Ñ

Q

QFD

2009 11